Iowa Chapter

ASHRAE Iowa Chapter

2020

MEMBERSHIP ROSTER
AND
PRODUCT DIRECTORY
The 2020 Chapter Membership Directory and Product Directory of Manufacturers and their Representatives in the Central Iowa area has been prepared by the Iowa Chapter of ASHRAE as a service to all its members and as a service to the local HVAC industry.

The Directory is intended to provide better communications between manufacturers and their sales representatives, engineers who specify products, contractors who purchase and install the equipment, and other interested parties. Product Directory listings are not limited to ASHRAE members and the listings are not to be considered as advertising or endorsement by ASHRAE of any product, manufacturer or representative.

Since the Directory is useful when the data it contains is current in all respects, the Chapter re-issues an updated version on an annual basis.

The membership roster is based on ASHRAE's database. Members are encouraged to verify their information and update their bio on www.ashrae.org. Please note that corrections have been made to this directory, in cases where the authors have been made aware of changes in employment or contact information.

Additional copies of this Directory are available at $10.00 per copy.

Suggestions on ways of improving the Directory or notification of errors in this edition are sincerely invited. Please contact:

Holly Elbert
219 8th Street
Suite 100
Des Moines, IA 50309
helbert@bbvae.com
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IOWA CHAPTER – ASHRAE (2019-2020)

OFFICERS

David Poetting
Adam Puls
Tyson Scheidecker
Michael Gustafson

President
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BOARD OF GOVERNORS

Matt Jesson
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COMMITTEE CHAIRS

Attendance and Reception
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Dan Zaug
Mike Wolfe
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Chir Clausen
Jason Kems
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Matt Swenka
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Matt Gumm
Dan Ponxs
Joe Moench
Jeff Hammer
Nathan Edwards
Holly Elbert

CHAPTERS REGIONAL CONFERENCE (CRC)

Delegate
Alternate

David Poetting
Adam Puls
ASHRAE REGION VI
Director and Regional Chair
Rick Hermans

ASHRAE SOCIETY

Headquarters
ASHRAE, Inc.
1791 Tullie Circle N.E.
Atlanta, Georgia 30329
(404) 636-8400
www.ashrae.org

Annual Dues
Affiliate Member .................. $110.00 (3rd yr)
Associate Member ................... $220.00
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ASHRAE SOCIETY OFFICERS

Darryl K. Boyce, P.Eng. .................................................. President
Charles E. Gulledge III, P.E. .............................. President-Elect
Michael CA Schwedler, P.E. ............................... Treasurer
K. Williamn Dean P. Eng................................. Vice-President
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William F. McQuade, P.E. ............................ Vice-President
Farooq Mehboob, P.E. ............................ Vice-President
Jeff H. Littleton ........................................... Secretary
<table>
<thead>
<tr>
<th>President</th>
<th>Years</th>
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<tr>
<td>Perry LaRue</td>
<td>1941-1942</td>
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<td>C.W. Helstrom</td>
<td>1943-1944</td>
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<td>Lyndon Kelley</td>
<td>1963-1964</td>
<td>Jeff Gross</td>
<td>2004-2005</td>
</tr>
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<td>Thomas J. Van Hon</td>
<td>1971-1972</td>
<td>Matt Jesson</td>
<td>2012-2013</td>
</tr>
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<td>C.W. Miller</td>
<td>1978-1979</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
IOWA CHAPTER MEMBERSHIP ROSTER

Elli Abel
Associate
Shive-Hattery
1617 Douglas Ave
Ames, IA 50010-5315
515-645-9735
eabel@shive-hattery.com

Casey Adams
Associate
Durantem MEP Consulting
PO Box 782
Waukee, IA 50263-0782
caseya@durantem.com

Kurt Adkins
Associate
Prairie Meadows Racetrack & Casino
PO Box 1000
 Altoona, IA 50009-0901
(515)967-8500
kurt.adkins@prairiemeadows.com

Benjamin A’Hearn
Associate
USDA ARS
3208 NW Northpark DR
Ankeny, IA 50023-7828
(515)450-2334
bmahearn@gmail.com

Tjaden Ahrens
Associate
Alvine Engineering
2409 37th ST
Des Moines, IA 50310-4512
(515)460-6349
tjadeneelehrens@gmail.com

Doug Akins
Associate
Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515) 601-8561
akinsd@thebakergroup.com

Doug Allen
Associate
Mitsubishi Electric Trane US
613 NW Horizon Ct
Ankeny, IA 50023-9257
515-339-4556
dallen@hvac.mea.com

Edward Allen
Life Member
A J Allen Mech Contr
320 SE 6th St
Des Moines, IA 50309-5122
(515)697-3500
dallen@ajallen.com

Mark Allen
Life Member
A J Allen Mechanical Contractors Inc
320 SE 6th St
Des Moines, IA 50309-5122
(515)697-3500
marka@ajallen.com

Carl Anderson
Life Member
Mechanical Air Systems Co
2417 S Federal Ave
Mason City, IA 50401-6734
(641)423-7032
carl@mechair.com

Lane Anderson
Associate
Setpoint Mechanical
1450 NE 69th Pl Ste 56
Ankeny, IA 50021-8958
(515) 974-6497
lane@setpointmech.com

Scott Ayres
Member
Iowa State University
200 General Services Bldg
700 Wallace Rd
Ames, IA 50011-4012
(515)294-8280
sayres@iastate.edu
Ryan Bachman
Associate
3533 Brook View Dr
Des Moines, IA 50317-4977
(757)581-5458
rbachman@alvine.com

Mark Barbeau
Member
26270 130th St
Woodward, IA 50276-6000
515-344-2043
markbarbeau@hotmail.com

Justin Barrett
Member
Hart Hammer, Inc.
529 Elm St
PO Box 65517
West Des Moines, IA 50265-0517
(515)277-6305
JustinB@harthammer.com

Jared Bartel
Associate
Modus
16127 Ashmun Rd
Brainerd, MN 56401-5212
(515)251-7280
jbartel@modus-eng.com

Joel Bartlett
Member
The Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515)299-4208
bartlettj@thebakergroup.com

Chad Bass
Associate
22119 360th St
De Soto, IA 50069-6256
515-205-1397
cbass@kclengineering.com

John Baumhover
Associate
Shive-Hattery
4125 Westown Pkwy Ste 100
West Des Moines, IA 50266-5928
(515)223-8104
jbaumhover@shive-hattery.com

Kevin Baumhover
Associate
Todd & Sargent
2905 SE 5th St
Ames, IA 50010-9761
(515) 956-4813
kbaumhover@tsargent.com

Randy Baysinger
Retired Member
913 240th Ave
Arnolds Park, IA 51331-4404
(818)244-6571
rbaysinger1@gmail.com

Andrew Bennett
Associate
409 5th St
West Des Moines, IA 50265-4635
515-975-8251
andrew.bennett@systemworksllc.com

Kim Best
Associate
Sheet Metal Contractors of Iowa
1454 30th St Ste 201
West Des Moines, IA 50266-1312
(515)223-6568
kim@smciowa.com

Robby Beyer
Associate
Quality Comfort Solutions
2836 104th St
Urbandale, IA 50322-3813
5153468689, 101
robbey.beyer@qcs-hvac.com

AHMED BILAL
Student
2509 Bruner Dr Unit E
Ames, IA 50010-9000
(507) 304-5489
abilal@iastate.edu
Kevin Bjornsen  
*Life Member*  
Hydronic Energy Inc  
3912 78th St  
Des Moines, IA 50322-2404

**Daniel Blake**  
*Associate*  
DPT Mechanical  
2517 33rd St  
Des Moines, IA 50310-5106  
(515)491-2420  
dblake@dptmechanical.com

**Derek Bond**  
*Associate*  
MODUS  
130 E 3rd St Ste 300  
Des Moines, IA 50309-4830  
(515)251-7280  
dbond@modus-eng.com

**Joseph Borts**  
*Associate*  
Bell Brothers Heating & AC Inc.  
2822 6th Ave  
Des Moines, IA 50313-4127  
(515)957-1797  
joeb@bellbrothers.com

**Aaron Brace**  
*Associate*  
SystemWorks  
609 SE 2nd St  
Ankeny, IA 50021-3207  
(515)208-9650  
aebrace@gmail.com

**Gregory Braga**  
*Member*  
ACI Mechanical Inc  
32564 C Ave  
Radcliffe, IA 50230-8046  
(515)232-1236  
gvbraga@netins.net

**Brandon Bratz**  
*Associate*  
PO Box 1612  
Des Moines, IA 50306-1612  
515-423-2667  
brandon.bratz@waldinger.com

**Brian Brewer**  
*Member*  
Brewer Engineering Consultants, PLC  
905 Wash Ave SE  
Bondurant, IA 50035-2124  
(515)957-8806  
bbrewer@brewer- engr.com

**James Brown**  
*Associate*  
Baker Group  
1600 SE Corporate Woods Dr  
Ankeny, IA 50021-7501  
(515) 262-4000  
brownj@thebakergroup.com

**John Burton**  
*Life Member*  
822 Ash Ave  
Ames, IA 50014-7827  
(713)723-4842

**Joseph Butler**  
*Member*  
413 Tyler St  
Polk City, IA 50226-1108  
(515)473-0030  
ButlerEngineering@mchsi.com

**Robert Camblin**  
*Life Member*  
Camblin Mechanical, Inc.  
714 W 7th St  
Atlantic, IA 50022-1432  
(712)243-1535  
ob@camblinmechanical.com

**Jeremy Caron**  
*Associate*  
Iowa Association of Municipal Utilities  
1735 NE 70th Ave  
Ankeny, IA 50021-9353  
(515) 289-5213  
jcaron@iamu.org

**Kit Cartwright**  
*Member*  
Corteva  
7000 NW 62nd Ave  
Johnston, IA 50131-3063  
(515) 535-0959  
kcartwright@corteva.com
Jason Chase
Associate
Alvine Engineering
400 E Court Ave Ste 130
Des Moines, IA 50309-2023
319-360-5756
jasonlchase@gmail.com

Don Sang Chin
Student
Iowa State University
3718 Tripp St Unit 106
Ames, IA 50014-5222
(515) 520-5877
donsang@iastate.edu

Yiyi Chu
Student
Iowa State University
2151 Cottonwood Rd Unit 202
Ames, IA 50014-8531
(515) 598-6495
yiyi@iastate.edu

Adam Cink
Associate
Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
515-299-4283
cinka@thebakergroup.com

Christopher Clausen
Associate
The Waldinger Corporation
2601 Bell Ave
Des Moines, IA 50321-1189
(515) 323-8769
christopher.clausen@mail.ashrae.org

Zak Cole
Associate
2601 Bell Ave
Des Moines, IA 50321-1120
zak.cole@waldinger.com

Blair Conley
Member
1100 Colonial Dr
Fort Dodge, IA 50501-7138
(515) 576-2932
gpsfd@frontiernet.net

Timothy Conrad
Member
Mechanical Sales Inc.
9550 White Oak Ln # 100
Johnston, IA 50131-2267
515-276-9005
tconrad@mechsales.com

Mark Conway
Member
MGC Engineering P.C.
1055 21st St
West Des Moines, IA 50265-2214
(515) 229-3056
mgconway@copper.net

Raymond Conway
Associate
Proctor Mechanical Corporation
1100 Hoak Dr
West Des Moines, IA 50265-2631
(515) 288-2251
rconway@proctor-mech.com

James Cooper
Member
The Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515) 299-4082
cooperj@thebakergroup.com

Douglas Currie
Life Member
Currie Engineering Associates PLC
12365 NW Hugg Dr
Polk City, IA 50226-1072
(515) 984-7727
dcurrie@currie-engineering.com
Frank Curtis  
*Associate*  
Plumb Supply Co  
PO Box 4558  
Des Moines, IA 50305-4558  
(515)299-8563  
fcurtis@plumbsupply.com

Einar Dahl  
*Life Member*  
Dahl Ac & Htg  
1008 Cedar Cir  
West Des Moines, IA 50266-4955  
(515)224-4334

Christopher Deal  
*Associate*  
MODUS Engineering  
130 E 3rd St Ste 300  
Des Moines, IA 50309-4830  
(515)251-7280  
cdeal@modus-eng.com

Wesley Derrick  
*Associate*  
Victaulic  
2742 330th St  
Laurel, IA 50141-9509  
(641) 841-0073  
wesley.derrick@victaulic.com

Larry Dewey  
*Member*  
Bell Brothers Heating & AC, Inc.  
2822 6th Ave  
Des Moines, IA 50313-4127  
(515)244-8911  
larry.e.dewey@gmail.com

Huyen Do  
*Student*  
Iowa State University  
2362 Edenburn Dr Unit D  
Ames, IA 50010-8968  
+15153573234  
huyendo@iastate.edu

Dan Dove  
*Member*  
Microsoft  
(515) 612-0434  
dadove@microsoft.com

Harry Doyle  
*Member*  
Modus  
130 E 3rd St Ste 300  
Des Moines, IA 50309-4830  
(319)235-0650  
hdoyle@modus-eng.com

Christopher Draper  
*Associate*  
Meidh  
4225 Fleur Dr # 132  
Des Moines, IA 50321-2325  
(515)210-0214  
chris.draper@meidh.com

Katherine Draper  
*Associate*  
Meidh Corporation  
27974 Timber Valley Ln  
Adel, IA 50003-8685  
(515)208-5812  
kathy.draper@meidh.com

Robert Dusenberry  
*Associate*  
DLR Group  
1430 Locust St Ste 200  
Des Moines, IA 50309-3034  
(515) 276-8097  
r dusenberry@dlrgroup.com

Nathan Edwards  
*Associate*  
Data Power Technology  
10202 Douglas Ave  
Urbandale, IA 50322-2009  
(515)343-4848  
nedwards@datapowertech.com

Christopher Egan  
*Associate*  
Captive Aire Systems  
1265 Upland Ln  
Van Meter, IA 50261-8530  
(319)221-1188  
chris.egan@captiveaire.com
IOWA CHAPTER MEMBERSHIP ROSTER

Shannah Eitter
Associate
Hussmann
16478 Baxter Dr
Clive, IA 50325-2556
(515)299-6345
shannah.eitter@hussmann.com

Holly Elbert
Member
BBS Architects | Engineers
219 8th St Ste 100
Des Moines, IA 50309-3804
515-244-7167
helbert@bbsae.com

Aaron Elkin
Affiliate
Control Installations of Iowa, Inc.
6200 Thornton Ave
Ste 190
Des Moines, IA 50321-2410
aaron.elkin@gmail.com

Ronald Engelhardt
Member
Trane Co
2220 NW 108th St
Clive, IA 50325-3702
(515)270-0004
raengelhardt@trane.com

Jeff Engh
Associate
DPT Mechanical
10202 Douglas Ave
Urbandale, IA 50322-2009
515-727-0771
jengh@dptgroup.com

Peter Ernzen
Associate
IMEG Corp.
2882 106th St
Urbandale, IA 50322-3738
(319)594-3532
peter.j.ernzen@imegcorp.com

Matt Faber
Associate
KCL Engineering
300 4th St
West Des Moines, IA 50265-4616
(515)512-3250
mfaber@kclengineering.com

Joe Fields
Associate
2220 NW 108th St
Clive, IA 50325-3702
(515)270-0004
joe.fields@trane.com

Luke Fitzgibbon
Affiliate
The Waldinger Corporation
2601 Bell Ave
Des Moines, IA 50321-1189
515-240-3877
luke.fitzgibbon@waldinger.com

AG Fleckenstein
Associate
Halvorson Trane
118 S 42nd St
West Des Moines, IA 50265-5800
(319)560-8738
ag.fleckenstein@trane.com

Mallory Flynn
Associate
Hussmann
6202 Meadow Crest Dr Apt 204
Johnston, IA 50131-2119
(936) 525-8608
mallorymflynn@gmail.com

Dennis Forinash
Member
Bluestone PME
9119 Northpark Dr
Johnston, IA 50131-4807
515.727.0700
forinashd@bluestonemep.com
IOWA CHAPTER MEMBERSHIP ROSTER

Justin Friedhoff  
**Associate**  
MODUS  
130 E 3rd St  
Ste 300  
Des Moines, IA 50309-4830  
jfriedhoff@modus-eng.com

Michael Friest  
**Student**  
HDR  
15815 Rosewood St  
Apt 17  
Omaha, NE 68136-3254  
515-460-9110  
mbfriest@gmail.com

Ronald Fulton  
**Life Member**  
L A Fulton & Sons  
3401 104th St  
Des Moines, IA 50322-3823  
(515)276-4265

Wesley Fulton  
**Member**  
L.A. Fulton & Sons, Inc.  
3401 104th St  
Urbandale, IA 50322-3823  
515-276-4265  
wfulton@fultonmech.com

Richard Fust  
**Life Member**  
Herman Fust Co  
254 S Cnty Hwy 393 Unit 8  
Santa Rosa Beach, FL 32459-4278  
(515)266-5594  
fustfarm@gmail.com

Darin Gaede  
**Associate**  
John Deere Waterloo Works  
200 6th Ave SE  
Waverly, IA 50677-3426  
(319)493-1881  
gaededarinw@johndeere.com

Alex Gardiner  
**Member**  
I.M.S  
624 NW Cherry Glen Dr  
Ankeny, IA 50023-9255  
515/964-1810  
agardiner@irsims.com

Larry Gardner  
**Life Member**  
Farris Engineering  
12700 W Dodge Rd  
Omaha, NE 68154-2154  
(515)490-4213  
tralagard@gmail.com

Guy Gast  
**Life Member**  
The Waldinger Corp  
2601 Bell Ave  
Des Moines, IA 50321-1120  
(515)284-1911  
ggast@waldinger.com

Richard Gates  
**Member**  
Iowa State University  
1202 NSRIC  
1029 N University Blvd  
Ames, IA 50011-3611  
515 294 4660  
rsgates@iastate.edu

Ted Gerber  
**Associate**  
DPT Mechanical  
10202 Douglas Ave  
Urbandale, IA 50322-2009  
(515)727-0772  
tgerber@dptmechanical.com

Mitchell Golay  
**Member**  
Corn States Metal Fabricators  
1323 Maple St  
PO Box 65635  
West Des Moines, IA 50265-0635  
(515)225-7961  
mitchg@cornstates.com
Bill Good
Associate
Des Moines Public Schools
1917 Dean Ave
Des Moines, IA 50316-3720
(515)242-8321
harold.good@dmschools.org

Jeffrey Gorrie
Associate
Efficient Technologies
8002 N Walnut Creek Dr
Urbandale, IA 50322-4440
(309) 678-5570
jeff.gorrie@gmail.com

Brady Gramenz
Associate
Shive-Hattery
4125 Westown Pkwy Ste 100
West Des Moines, IA 50266-5928
(515)556-6922
bgramenz@shive-hattery.com

Bruce Greiner
Associate
VHF Sales, Inc.
2655 SE Enterprise Dr
Grimes, IA 50111-4990
15159863671
bruce@vhfsales.com

Brittany Gronewold
Affiliate
The Waldinger Corporation
2601 Bell Ave
Des Moines, IA 50321-1189
(515) 348-8453
brittany.grone
wold@waldinger.com

Tim Grossman
Member
Mechanical Sales
9550 White Oak LN Ste 100
Johnston, IA 50131-2267
(515)276-9005
tgrossman@mechs
ales.com

Brian Grove
Member
Resource Consulting Engineers
3715 Farnham Dr
Ames, IA 50010-1113
(515)291-9636
brian.grove@resourcece.com

Matt Grover
Associate
Millennium Technology of Iowa
1454 30th St
Ste 207
West Des Moines, IA 50266-1312
(515) 223-6048
mgrover@milltech hvac.com

Adam Gudenkauf
Associate
The Waldinger Corporation
2601 Bell Ave
Des Moines, IA 50321-1189
(515)323-8724
adam.gudenkauf@waldinger.com

Matt Gumm
Member
Setpoint Mechanical
1065 44th St
Des Moines, IA 50311-3403
(515)822-2598
mattgummi
su@yahoo.com

Michael Gustafson
Associate
Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515)299-1944
gustafsonm@thebakergroup.com

Nicholas Haberl
Associate
Willdan
604 Locust St Apt 1604
Des Moines, IA 50309-3421
(712) 898-8719
njhaberl@gmail.com
<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Michael Hadacek</td>
<td>Student</td>
<td></td>
<td>19464 Ireland Way</td>
<td>(515) 202-2987</td>
<td><a href="mailto:michael-hadacek@uiowa.edu">michael-hadacek@uiowa.edu</a></td>
</tr>
<tr>
<td>Mr Jason Haes</td>
<td>Associate</td>
<td>Baker Group</td>
<td>1600 SE Corporate Woods Dr</td>
<td>(515) 202-2987</td>
<td><a href="mailto:haesj@thebakergroup.com">haesj@thebakergroup.com</a></td>
</tr>
<tr>
<td>Nolan Hagerty</td>
<td>Associate</td>
<td>KJWW Consultants</td>
<td>2882 106th St</td>
<td>(515)244-1704</td>
<td><a href="mailto:nolan.j.hagerty@imegcorp.com">nolan.j.hagerty@imegcorp.com</a></td>
</tr>
<tr>
<td>Brian Hall</td>
<td>Associate</td>
<td>A-Tec Energy Corp</td>
<td>11259 Aurora Ave</td>
<td>(515) 244-1704</td>
<td><a href="mailto:bhall@a-tec.com">bhall@a-tec.com</a></td>
</tr>
<tr>
<td>James Hall</td>
<td>Member</td>
<td>Systems Management &amp; Balancing Inc</td>
<td>925 SE Olson Dr</td>
<td>(515)987-2825</td>
<td><a href="mailto:jimh@hvactab.com">jimh@hvactab.com</a></td>
</tr>
<tr>
<td>H Hanna</td>
<td>Life Member</td>
<td></td>
<td>2721 68th St</td>
<td>(515) 278-6829</td>
<td><a href="mailto:mhmghanna@gmail.com">mhmghanna@gmail.com</a></td>
</tr>
<tr>
<td>Jay Harmon</td>
<td>Associate</td>
<td>Iowa State University</td>
<td>605 Bissell Rd</td>
<td>(515)294-0554</td>
<td><a href="mailto:jharmon@iastate.edu">jharmon@iastate.edu</a></td>
</tr>
<tr>
<td>Brendan Harms</td>
<td>Associate</td>
<td></td>
<td>3002 Heathrow Dr Unit 8</td>
<td>(712)541-9229</td>
<td><a href="mailto:brendan.harms@resourcece.com">brendan.harms@resourcece.com</a></td>
</tr>
<tr>
<td>Jeffrey Hammer</td>
<td>Member</td>
<td>Hart-Hammer Inc</td>
<td>529 Elm St</td>
<td>(515)277-6305</td>
<td><a href="mailto:jhammer@harthammer.com">jhammer@harthammer.com</a></td>
</tr>
<tr>
<td>Robert Hammer</td>
<td>Associate</td>
<td>Control Installation Of Iowa</td>
<td>6200 Thornton Ave Ste 190</td>
<td>(515)244-2551</td>
<td><a href="mailto:rhammer@ci3.com">rhammer@ci3.com</a></td>
</tr>
<tr>
<td>Dan Hampton</td>
<td>Member</td>
<td>The Waldinger Corporation</td>
<td>2601 Bell Ave</td>
<td>(515)323-8749</td>
<td><a href="mailto:dan.hampton@waldinger.com">dan.hampton@waldinger.com</a></td>
</tr>
<tr>
<td>Name</td>
<td>Role</td>
<td>Company/Position</td>
<td>Address</td>
<td>City, State, Zip</td>
<td>Phone</td>
</tr>
<tr>
<td>--------------------</td>
<td>------------</td>
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<td>----------------------------------------</td>
<td>--------------------</td>
<td>----------------</td>
</tr>
<tr>
<td>Jason Harris</td>
<td>Member</td>
<td></td>
<td>50th South 10th Street</td>
<td>Minneapolis, MN 55403</td>
<td>(612)304-5415</td>
</tr>
<tr>
<td>Kevin Hart</td>
<td>Member</td>
<td>Hart-Hammer Inc</td>
<td>PO Box 65517</td>
<td>West Des Moines, IA 50265-0517</td>
<td>(515)277-6305</td>
</tr>
<tr>
<td>Iyhab Hasan</td>
<td>Member</td>
<td>Service Legends Heating &amp; Cooling</td>
<td>70 Marshall Dr</td>
<td>Waukee, IA 50263-8535</td>
<td>(515)987-1910</td>
</tr>
<tr>
<td>Joseph Hayden</td>
<td>Member</td>
<td>Pella Corp</td>
<td>102 Main St</td>
<td>Pella, IA 50219-2198</td>
<td>(641)621-6096</td>
</tr>
<tr>
<td>Charles Heldenbrand</td>
<td>Associate</td>
<td>Shive-Hattery</td>
<td>4125 Westown Pkwy Ste 100</td>
<td>West Des Moines, IA 50266-5928</td>
<td>(515)223-8104</td>
</tr>
<tr>
<td>Caren Henry</td>
<td>Member</td>
<td>Automated Logic</td>
<td>400 NW Norton Cir</td>
<td>Grimes, IA 50111-8755</td>
<td>515-423-7236</td>
</tr>
<tr>
<td>Ryan Hepler</td>
<td>Associate</td>
<td>Waldinger</td>
<td>2601 Bell Ave</td>
<td>Des Moines, IA 50321-1189</td>
<td>(515) 558-9569</td>
</tr>
<tr>
<td>Ben Herr</td>
<td>Life Member</td>
<td>Dahl Company</td>
<td>PO Box 253</td>
<td>Van Meter, IA 50261-0253</td>
<td>(515)996-2216</td>
</tr>
<tr>
<td>Mark Hersch</td>
<td>Member</td>
<td>Modus</td>
<td>130 E 3rd St Ste 300</td>
<td>Des Moines, IA 50309-4830</td>
<td>(515)251-7280</td>
</tr>
<tr>
<td>Rodney Heston</td>
<td>Associate</td>
<td>Industrial Refrig Services Inc</td>
<td>613 SE Magazine Rd</td>
<td>Ankeny, IA 50021-3744</td>
<td>(515)964-1810</td>
</tr>
<tr>
<td>Roger Hill</td>
<td>Associate</td>
<td>InCA Energy Efficiency</td>
<td>821 5th Ave Ste 406</td>
<td>Grinnell, IA 50112-1654</td>
<td>(641)924-0552</td>
</tr>
<tr>
<td>Joseph Hines</td>
<td>Affiliate</td>
<td>The Waldinger Corporation</td>
<td>2601 Bell Ave</td>
<td>Des Moines, IA 50321-1189</td>
<td>(515)330-4479</td>
</tr>
</tbody>
</table>
IOWA CHAPTER MEMBERSHIP ROSTER

Harold Hoffa
Life Member
Corn States Metal
PO Box 65635
West Des Moines, IA 50265-0635
(515)225-7961

George Houk
Life Member
Houk & Assoc Inc
PO Box 3724
Des Moines, IA 50323-0724

Jon Houser
Associate
VHF Sales Inc
2655 SE Enterprise Dr
Grimes, IA 50111-4990
515-986-3671
jon@vhsales.com

Chad Houston
Associate
Kruck Plumbing & Heating
734 7th St
Boone, IA 50036-2887
515/432-2210
chouston@kruckph.com

Joe Howard
Associate
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515)344-6500
howardj@thebakergroup.com

Jeff Howe
Associate
Mack McClain Associates
1751 SE Destination Dr Ste A
Grimes, IA 50111-6641
15152880184
jhowe@mackmcclain.com

Jeremy Huisman
Associate
Shive-Hattery
2839 Northgate Dr
Iowa City, IA 52245-9569
(515)231-8047
jhuisman@shive-hattery.com

David Inghram
Member
IMEG Corp.
2882 106th St
Des Moines, IA 50322-3738
(515)334-9906
David.C.Inghram@imegcorp.com

Cory Jacobs
Associate
Bluestone Engineering
5518 NW 88th St
Johnston, IA 50131-1782
cpj Jacobs06@gmail.com

Ron Jacobs
Associate
Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515)299-4220
jacobsr@thebakergroup.com

Nathan Jacques
Associate
KJWW Engineering Consultants
2882 106th St
Des Moines, IA 50322-3738
(515)334-4303
jacquesnk@kjww.com

Elham Jahani
Student
Iowa State University
2368 Edenburn Dr Unit C
Ames, IA 50010-8971
(515)686-7049
ejahani@iastate.edu

Waleed Jamal
Student
2025 Long Rd
Unit E
Ames, IA 50010-9060
(515) 520-5788
waleed@iastate.edu
Jay Jasper  
*Affiliate*  
Johnson Controls  
6950 Stagecoach Dr Unit 1314  
Unit 1314  
West Des Moines, IA 50266-3899  
(319) 249-4642  
jay.jasper@jci.com  

Scott Jasper  
*Member*  
Iowa State University  
618 Crawford Ave  
Ames, IA 50010-6332  
(515)868-1954  
s.jasper@iastate.edu  

Connor Jennings  
*Affiliate*  
Wise Critical  
5432 Aurora Ave.  
Apt 312  
Des Moines, IA 50310  
18155466989  
connorjennings@wisecritical.com  

Alexander Jenson  
*Associate*  
MODUS Engineering  
130 E 3rd St Ste 300  
Des Moines, IA 50309-4830  
(515)829-4180  
a.jenson@modus-eng.com  

Matthew Jesson  
*Member*  
Systems Management & Balancing  
925 SE Olson Dr  
Waukee, IA 50263-8455  
(515)987-2825  
mattj@hvactab.com  

Alec Johnson  
*Associate*  
1806 45th St  
Des Moines, IA 50310-3019  
515-201-1533  
alec.johnson@waldinger.com  

Sydney Johnson  
*Associate*  
Baker Group  
1600 SE Corporate Woods Dr  
Ankeny, IA 50021-7501  
johnsons@thebakergroup.com  

Amanda Jones  
*Associate*  
Central Sales Inc  
85 S 11th St  
West Des Moines, IA 50265-4459  
(515)224-8900  
amanda@centralsalesinc.net  

Jason Jones  
*Member*  
Alvine and Associates  
400 E Court Ave Ste 130  
Des Moines, IA 50309-2023  
(515)243-0569  
jones@alvine.com  

Odean Jukam  
*Life Member*  
Systems Management & Balancing Inc  
925 SE Olson Dr  
Waukee, IA 50263-8455  
(515)371-4082  
juke@q.com  

Emir Kadic  
*Associate*  
KJWW Engineering  
2882 106th St  
Des Moines, IA 50322-3738  
515-334-4317  
kadice@kjww.com  

Richard Kapustka  
*Associate*  
Hydronic Energy  
3307 104th St  
Des Moines, IA 50322-3821  
(515)276-4935  
rick@hydronicenergy.com
Daryld Karloff
Associate
Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515)299-4040
karloffd@thebakergroup.com

Jason Kems
Member
Woodman Controls
11009 Aurora Ave.
Urbandale, IA 50322
jkems@woodmaninc.com

Daniel Kiekhaefer
Member
Percival Scientific, Inc.
505 Research Dr
Perry, IA 50220-8140
(515) 465-9363
dkiekhaefer@percival-scientific.com

Martin Kimball
Associate
IMEG Corp
2882 106th St Ste 100
Des Moines, IA 50322-3738
(515)334-9906
martin.a.kimball@imegcorp.com

Tim Kimball
Student
17927 Elthon St
Carlisle, IA 50047-5322
(515) 326-5516
tkimball@iastate.edu

Curtis Klaassen
Life Member
Energy Systems Engineering
28049 Timber Valley Ln
Adel, IA 50003-8686
(515)402-2878
curtkxr@msn.com

Thomas Klein
Member
The Waldinger Corp.
2601 Bell Ave
Des Moines, IA 50321-1189
(515)558-9514
tom.klein@waldinger.com

Greg Knudson
Member
Dahl Air Conditioning
PO Box 253
Van Meter, IA 50261-0253
(515)996-2216
greg@dahlair.com

Emmett Konrad
Associate
BBS Architects | Engineers
219 8th St Ste 100
Des Moines, IA 50309-3804
515-971-9262
ekonrad@bbsae.com

Gregory Kooker
Member
The Weidt Group
8049 NE 29th St
Ankeny, IA 50021-9595
(515)783-2613
gkooker@gmail.com

Paul Kremer
Member
Iowa State University
813 Bissell Rd
378 Town Engineering Bldg
Ames, IA 50011-1094
814-308-4207
pkremer@iastate.edu

Joel Kroeger
Affiliate
Building Management Systems of Iowa
2836 104th St
Urbandale, IA 50322-3813
(515) 240-0051
joel.kroeger@bmsiowa.com
Niraj Kunwar
Student
100 Erskine Ln
E12
Oak Ridge, TN 37830
(515)686-7513
nkunwar@iastate.edu

Mark Lacroix
Associate
KCL Engineering
4905 Ashley Park Dr
West Des Moines, IA 50265-2026
(515)210-1668
marktlacroix@yahoo.com

Nathan Laird
Associate
The Waldinger Corporation
1989 Stuart Rd
Stuart, IA 50250-8026
(515) 577-7080
nathan.laird@waldinger.com

Jeff Lamoreux
Associate
MercyOne Siouxland
801 5th St
Sioux City, IA 51101-1326
605-695-8787
jeffrey.lamoreux@mercyhealth.com

Alan Langley
Member
CLEAResult
4601 Westown Pkwy Ste 114
West Des Moines, IA 50266-1071
(515)393-2047
alan.langley@clearesult.com

James Lee
Member
Shive-Hattery Inc
222 3rd Ave SE Ste 300
Cedar Rapids, IA 52401-1542
(319)362-0313
jlee@shive-hattery.com

Clint Leonard
Member
11318 Aurora Ave
Des Moines, IA 50322-7907
(515) 202-6299
clint.r.leonard@jci.com

Ryan LePera
Associate
IMEG Corp.
2882 106th St
Urbandale, IA 50322-3738
(515)334-4318
ryan.m.lepera@imegcorp.com

Roger Lesher
Associate
Modus
130 E 3rd St Ste 300
Des Moines, IA 50309-4830
(515)251-7280
rlesher@modus-eng.com

Jeff Lindell
Member
Sheet Metal Engineering Inc
219 New York Ave
Des Moines, IA 50313-4901
(515)243-8229
jllindell@smemech.com

Douglas Litwiller
Member
The Waldinger Corporation
2150 Stevenson Dr
Ames, IA 50010-4354
515-233-4400
litwiller@mchsi.com

Qisai Liu
Student
2503 Bruner Dr, Unit 113b
Ames, IA 50011-0001
15715088676
supersai@iastate.edu

Dellan Llewellyn
Associate
2882 106th St
Des Moines, IA 50322-3738
(515)778-1271
Dellan.J.Llewellyn@imegcorp.com
IOWA CHAPTER MEMBERSHIP ROSTER

Joel Logan
Associate
The Weidt Group
622 Ridgewood Ave
Ames, IA 50010-5820
(515)271-9923
joell@twgi.com

David Losen
Associate
Twin Rivers Engineering Consultants
1000 Illinois St Ste A
Des Moines, IA 50314-3031
(515)288-3679
dlossen@twinriverseng.com

Will Lubberden
Associate
1510 94th St
West Des Moines, IA 50266-5004
wlubberden@olsson.com

Dale Manemann
Member
Woodman Controls Co
1109 Aurora Ave
Urbandale, IA 50322
515-201-6614
dmenmann@woodmaninc.com

Margaret Mathison
S-B-A Member
6168 Northfork Rd
Ames, IA 50010-9455
(765)490-5856
3mathison@gmail.com

Gregory Maxwell
Life Member
Iowa State Univ Dept Of Mech Eng
1920 Quest Dr
Erie, CO 80516-2584
(515)294-8645
gmaxwell1985@gmail.com

Mitch McColloch
Associate
Bluestone Engineering
Bluestone Engineering
5518 NW 88th St
Johnston, IA 50131-1782
(515)727-0700
mccollochm@bluestonemep.com

Michael McCoy
Associate
ACI Mechanical Inc
2817 Aspen Rd
Ames, IA 50010-4099
(515)460-0935
mjmcloy@acimech.com

Jeremy McFarland
Member
12474 Copperhead Rd
Bloomfield, IA 52537-8067
(641) 680-2660
jmcfarland@wingermechanical.com

Troy McIntyre
Member
Sys-Kool
17699 Garrett Cir
Council Bluffs, IA 51503-6041
(402)889-7376
troy@sys-kool.com

Shawn McKenzie
Associate
DPT Group
3105 Bel Aire Rd
Des Moines, IA 50310-4904
(402) 278-4483
smcKenny@DPTgroup.com

Larry Meeker
Member
Casey’s General Store
5713 NW 3rd CT
Des Moines, IA 50313-1350
(208)407-0134
l_kmeeker@msn.com
Paul Melton  
*Life Member*  
3118 Beaver Ave  
Des Moines, IA 50310-3204  
(515)274-1219  
pandametlon@q.com

John Meredith  
*Member*  
3001 Franklin St SW  
Bondurant, IA 50035-4409  
(515)402-2308  
k69gto@gmail.com

Corey Metzger  
*Member*  
Resource Consulting Engineers  
301 Alexander Ave Ste C  
Ames, IA 50010-6449  
(515)509-8905  
corey.metzger@resourcece.com

Quenten Meyer  
*Member*  
2220 NW 108th St  
Clive, IA 50325-3702  
(515)975-7158  
Quenten.meyer@QCS-HVAC.com

Cory Mielk  
*Associate*  
Rupp Air  
505 NE 16th St  
Ankeny, IA 50021-4147  
(515)318-8250  
cory.mielk@ruppams.com

Robert Milbrandt  
*Associate*  
Iowa State University  
2228 Five Mile Dr  
Boone, IA 50036-7565  
(605)354-1529  
rmmilbrandt@gmail.com

Bill Millard  
*Member*  
Specified Systems Inc  
5007 SE Rio Ct  
Ankeny, IA 50021-4023  
(515)309-2000

Craig Miller  
*Life Member*  
Miller Mech Specialties  
PO Box 1613  
Des Moines, IA 50305-1613  
(515)243-4287  
cmiller@mmsinconline.com

David Miller  
*Life Member*  
405 51st St  
Des Moines, IA 50312-2109  
515-323-5128  
dmiller@waldinger.com

Douglas Miller  
*Associate*  
Miller Mech Specialties  
PO Box 1613  
Des Moines, IA 50305-1613  
(515)243-4287  
doug_miller@mmsinconline.com

Fred Miller  
*Member*  
A J Allen Mechanical  
320 SE 6th St  
Des Moines, IA 50309-5122  
(515)697-3500  
fredm@ajallen.com

Luke Miller  
*Member*  
A. J. Allen Mechanical Contractors  
320 SE 6th St  
Des Moines, IA 50309-5122  
515-697-3500  
lukem@ajallen.com

Matthew Minnick  
*Associate*  
954 64th St  
Windsor Heights, IA 50324-1017  
(515)975-5444  
matt.minnick@systemworksllc.com
Greg Mitchell  
*Member*  
Deere & Company  
604 NW Jackson Dr  
Ankeny, IA 50023-8854  
(515)633-7528  
greg.g.mitchell@outlook.com

Debrudra Mitra  
*Student*  
IOWA STATE UNIVERSITY  
3315 Roy Key Ave Unit 11  
Ames, IA 50010-2706  
(515)715-3761  
dmitra@iastate.edu

Joe Moench  
*Associate*  
Woodman Controls  
11009 Aurora Ave  
Urbandale, IA 50322-7902  
515-964-0904  
joemoench@woodmaninc.com

Robert Morris  
*Member*  
Air-Con Mechanical Corp  
4710 66th St  
Urbandale, IA 50322-1897  
(515)243-5500  
rmorris@airconmechanical.com

Dustin Myers  
*Associate*  
Baker Group  
1600 SE Corporate Woods Dr  
Ankeny, IA 50021-7501  
myersd@thebakergroup.com

Tyler Naberhaus  
*Associate*  
Millennium Technology  
1454 30th St Ste 207  
West Des Moines, IA 50266-1312  
515-223-6048  
tnaberhaus@milltechhvac.com

Luke Narog  
*Student*  
2320 Lincoln Way  
Ames, IA 50014-7175  
(651)767-2647  
luke.narog@gmail.com

Christopher Nelson  
*Member*  
Shive-Hattery Inc  
4125 Westown Pkwy Ste 100  
West Des Moines, IA 50266-5928  
(515)223-8104  
cnelson@shive-hattery.com

Ron Nelson  
*Life Member*  
3918 Phoenix St  
Ames, IA 50014-3916  
(515)203-1268  
ronn@iastate.edu

Joseph Nielsen  
*Associate*  
1600 SE Corporate Woods Dr  
Ankeny, IA 50021-7501  
(641) 295-3054  
nielsenj@thebakergroup.com

Alex Noble  
*Student*  
33401 230th St  
Grimes, IA 50111-8051  
(515)371-3692  
aznoble@iastate.edu
<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
<th>Company</th>
<th>Address</th>
<th>City, State Zip</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Matt OBanion</td>
<td>Member</td>
<td>Mechanical Sales, Inc.</td>
<td>9550 White Oak Ln # 100</td>
<td>Johnston, IA 50131-2267</td>
<td>(515)276-9005</td>
<td><a href="mailto:mobanion@mechsales.com">mobanion@mechsales.com</a></td>
</tr>
<tr>
<td>Declan O'Brien</td>
<td>Student</td>
<td></td>
<td>301 Colorado Cir</td>
<td>Ames, IA 50014-3508</td>
<td>515-777-4493</td>
<td><a href="mailto:dsobrien@iastate.edu">dsobrien@iastate.edu</a></td>
</tr>
<tr>
<td>Blake O'Brien</td>
<td>Associate</td>
<td>IMEG Corp.</td>
<td>2882 106th St</td>
<td>Des Moines, IA 50322-3738</td>
<td>(515)334-4375</td>
<td><a href="mailto:blake.t.obrien@imegcorp.com">blake.t.obrien@imegcorp.com</a></td>
</tr>
<tr>
<td>Elizabeth Ohl</td>
<td>Member</td>
<td>Twin Rivers Engineering</td>
<td>800 NW Calista Dr</td>
<td>Grimes, IA 50111-4771</td>
<td>(952) 239-5367</td>
<td><a href="mailto:ohlbeth@hotmail.com">ohlbeth@hotmail.com</a></td>
</tr>
<tr>
<td>Eric Olinger</td>
<td>Member</td>
<td>Microsoft</td>
<td>1310 NW Maple St</td>
<td>Ankeny, IA 50023-4263</td>
<td>(515)635-5175</td>
<td><a href="mailto:emolinger@gmail.com">emolinger@gmail.com</a></td>
</tr>
<tr>
<td>Susan Oltrogge</td>
<td>Member</td>
<td>BBS Architects</td>
<td>Engineers</td>
<td>219 8th St # 100</td>
<td>Des Moines, IA 50309-3804</td>
<td>(515)244-7167</td>
</tr>
<tr>
<td>Trevor Owen</td>
<td>Associate</td>
<td>The Waldinger Corporation</td>
<td>2601 Bell Avenue</td>
<td>Des Moines, IA 50321</td>
<td>(515)720-5771</td>
<td><a href="mailto:trevor.owen@waldinger.com">trevor.owen@waldinger.com</a></td>
</tr>
<tr>
<td>Keith Padgett</td>
<td>Associate</td>
<td>KJWW</td>
<td>2882 106th St Ste 100</td>
<td>Urbandale, IA 50322-3738</td>
<td><a href="mailto:keith.m.padgett@imegcorp.com">keith.m.padgett@imegcorp.com</a></td>
<td></td>
</tr>
<tr>
<td>Jerry Parle</td>
<td>Member</td>
<td>Fawn Engineering/Wittern Group</td>
<td>8040 University Blvd</td>
<td>Des Moines, IA 50325-1118</td>
<td>(515)271-8358</td>
<td><a href="mailto:jparle@fawneng.com">jparle@fawneng.com</a></td>
</tr>
<tr>
<td>Maxson Pauley</td>
<td>Associate</td>
<td></td>
<td>1633 NW 97th St</td>
<td>Clive, IA 50325-6403</td>
<td>(515)864-8543</td>
<td><a href="mailto:maxpauley@gmail.com">maxpauley@gmail.com</a></td>
</tr>
<tr>
<td>Lincoln Pearce</td>
<td>Member</td>
<td>IMEG Corp.</td>
<td>2882 106th St</td>
<td>Des Moines, IA 50322-3738</td>
<td>(515)334-9906</td>
<td><a href="mailto:lincoln.d.pearce@imegcorp.com">lincoln.d.pearce@imegcorp.com</a></td>
</tr>
<tr>
<td>Charles Pedersen</td>
<td>Life Member</td>
<td>Howard R Green Co</td>
<td>3604 Hillsdale Dr</td>
<td>Des Moines, IA 50322-3912</td>
<td>(515)270-0427</td>
<td><a href="mailto:capedersen@hrgreen.com">capedersen@hrgreen.com</a></td>
</tr>
<tr>
<td>Clarren Pestano</td>
<td>Member</td>
<td>Woodman Controls Co.</td>
<td>11009 Aurora Ave</td>
<td>Urbandale, IA 50322-7902</td>
<td><a href="mailto:cpestano@woodmaninc.com">cpestano@woodmaninc.com</a></td>
<td></td>
</tr>
</tbody>
</table>
IOWA CHAPTER MEMBERSHIP ROSTER

Matt Peters
Associate
Setpoint Mechanical
11241 Aurora Ave Bldg 6
Urbandale, IA 50322-7906
515-325-1993
matt.peters@setpointmech.com

Tom Peters
Member
8029 Heather Bow
Johnston, IA 50131-8733
(515)270-0004
tom.peters@trane.com

Kyle Petersen
Associate
The Waldinger Corporation
2601 Bell Ave
Des Moines, IA 50321-1189
(515)323-8775
kyle.petersen@waldinger.com

Mike Petersen
Associate
Shive-Hattery
4125 Westown Pkwy Ste 100
West Des Moines, IA 50266-5928
(515)223-8104
mpetersen@shive-hattery.com

Eric Peterson
Life Member
B G Peterson Co
3315 109th ST Ste B
Urbandale, IA 50322-8107
(402)553-5201
eric@bgpeterson.com

Matthew Peterson
Associate
1421 175th St
Corning, IA 50841-8434
(712)355-1996
matt09peterson@hotmail.com

Patrick Peterson
Member
Setpoint Mechanical
11241 Aurora Ave Bldg 6
Urbandale, IA 50322-7906
515-974-6497
patrick@setpointmech.com

Martin Pieper
Associate
Omega Test & Balance
302 S 14th St
Adel, IA 50003-1612
(515)729-6046
marty@omegatabiowa.com

Brian Pippert
Associate
Baker Mechanical
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
pippertb@thebakergroup.com

David Poetting
Member
Johnson Controls
11318 Aurora Ave
Des Moines, IA 50322-7907
(515)202-4496
david.m.poetting@jci.com

Parker Polaschek
Student
2820 Lincoln Way
Unit 2 Apt 2
Ames, IA 50014-7082
(712) 363-3199
parkerp1@iastate.edu

Daniel Ponxs
Member
Woodman Controls Inc
11009 Aurora Ave
Urbandale, IA 50322-7902
(515)689-2540
dponxs@woodmaninc.com
Christine Reinders-Caron  
*Member*  
Iowa State University  
3115 Guthrie Ave  
Des Moines, IA 50317-3134  
(712)490-7935  
christinereinders@gmail.com

Donald Rich  
*Life Member*  
2424 Locust St  
West Des Moines, IA 50265-4123  
(515)225-3128

Rodney Rinehart  
*Member*  
Curry-Wille & Associates  
50256 150th St  
Ames, IA 50014-9216  
(515) 232-9078  
rk1.rinehart@gmail.com

Thomas Rinker  
*Life Member*  
522 SE 3rd St  
Ankeny, IA 50021-3212

Will Roberts  
*Associate*  
Cunningham Inc  
808 S Market St  
Oskaloosa, IA 52577-3855  
(641)673-8479  
willis8807@gmail.com

Curt Rogers  
*Associate*  
4 Washington Ave  
Des Moines, IA 50314-3641  
(515)243-8720  
curt.rogers@ristandassociates.com

Ross Rohe  
*Affiliate*  
BMS Iowa  
2836 104th St  
Urbandale, IA 50322-3813  
(712) 790-4378  
ross.rohe@bmsiowa.com

Matt Roth  
*Associate*  
Blue Stone PME  
5820 Westown Pkwy  
West Des Moines, IA 50266-8223  
(515) 267-2880  
mroth@hy-vee.com

James Rush  
*Life Member*  
1300 Wesley Ln  
Indianola, IA 50125-1177  
(515)962-2685  
jrush231@gmail.com

Laura Russo  
*Affiliate*  
Mechanical Sales Inc.  
9550 White Oak Ln  
Ste 100  
Johnston, IA 50131-2267  
(515) 322-0064  
lrusso@mechsales.com

Vince Sanders  
*Associate*  
Hart-Hammer, Inc.  
PO Box 65517  
West Des Moines, IA 50265-0517  
(515)473-2857  
vince.sanders@harthammer.com

Jacob Schaefer  
*Associate*  
Bluestone Engineering  
5518 NW 88th St  
Johnston, IA 50131-1782  
schaeferj@bluestonemep.com

Terence Schafer  
*Associate*  
Cunningham Inc.  
8190 Harbach Blvd  
Clive, IA 50325-1112  
(641)569-0588  
schafer.terence@gmail.com
IOWA CHAPTER MEMBERSHIP ROSTER

Tyson Scheidecker  
Associate  
4125 Westown Pkwy Ste 100  
West Des Moines, IA 50266-5928  
(515)223-8104  
TLSCHEI@shive-hattery.com

George Scheppmann  
Associate  
Central Sales Inc  
85 S 11th St  
West Des Moines, IA 50265-4459  
515/224-8900  
george@centralsalesinc.net

Sara Schmerbach  
Associate  
Bluestone Engineering  
5518 NW 88th ST  
Johnston, IA 50131-1782  
schmerbachs@bluestonemep.com

Alan Schneberger  
Associate  
Lennox Industries Inc  
200 S 12th Ave  
Marshalltown, IA 50158-3005  
(641)754-4213  
alanp.schneberger@lennoxind.com

Elizabeth Sesker  
Student  
318 Pearson Ave  
Ames, IA 50014-7032  
(319) 427-4230  
easesker@iastate.edu

Gary Seymour  
Member  
The Baker Group  
4726 Ashwood Dr  
Urbandale, IA 50322-8336  
(515)278-4026  
seymour@thebakergroup.com

Michael Seymour  
Student  
ISU ASHRAE student chapter  
4726 Ashwood Dr  
Urbandale, IA 50322-8336  
(515)681-4988  
mseymour@iastate.edu

Nicholas Seymour  
Associate  
Trane  
2220 NW 108th St  
Clive, IA 50325-3702  
515-505-2120  
nick.seymour@trane.com

Howard Shapiro  
Life Member  
Iowa State University  
2811 Madison Ave  
Des Moines, IA 50310-5929  
(313)310-2629  
hshapiro513@gmail.com

Deb Shaw  
Member  
Deere & Company  
6180 E Oakwood Dr  
Pleasant Hill, IA 50327-0816  
(515) 289-3321  
shawdebk@gmail.com

Jon Shawda  
Member  
Systems Management & Balancing  
925 SE Olson Dr  
Waukee, IA 50263-8455  
(515)371-4084  
jons@hvactab.com

Timothy Shimerdla  
Member  
Alvine Engineering  
4305 127th St  
Urbandale, IA 50323-2412  
(515) 440-2380  
tshimerd@mchsi.com

Donald Shumaker  
Associate  
Setpoint Mechanical Services  
11241 Aurora Ave  
Urbandale, IA 50322-7906  
515/318/1711  
dshumak9@yahoo.com
<table>
<thead>
<tr>
<th>Name</th>
<th>Status</th>
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<th>Address</th>
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<tr>
<td>John Sidey</td>
<td>Associate</td>
<td>4101 Vividell Cir</td>
<td>West Des Moines, IA 50266-4929</td>
<td>(641)745-7857</td>
<td><a href="mailto:john.m.sidey@gmail.com">john.m.sidey@gmail.com</a></td>
<td></td>
</tr>
<tr>
<td>Michael Skallerud</td>
<td>Affiliate</td>
<td>VHF Sales, INC.</td>
<td>2655 SE Enterprise Dr Grimes, IA 50111-4990</td>
<td>15159863671</td>
<td>(641)745-7857</td>
<td><a href="mailto:mike@vhfsales.com">mike@vhfsales.com</a></td>
</tr>
<tr>
<td>Jason Slagle</td>
<td>Associate</td>
<td>Hart-Hammer Inc</td>
<td>8513 Airline Ave Urbandale, IA 50322-2317</td>
<td>(515)277-6305</td>
<td><a href="mailto:jason@harthammer.com">jason@harthammer.com</a></td>
<td></td>
</tr>
<tr>
<td>Benjamin Smith</td>
<td>Student</td>
<td>3324 Emerald Dr</td>
<td>Ames, IA 50010-8537</td>
<td>(515)288-1450</td>
<td><a href="mailto:bcsmith1@iastate.edu">bcsmith1@iastate.edu</a></td>
<td></td>
</tr>
<tr>
<td>Mike Smith</td>
<td>Associate</td>
<td>Excel Mechanical Co</td>
<td>5636 NE 17th St Des Moines, IA 50313-1616</td>
<td>(515)288-1450</td>
<td><a href="mailto:msmith@excelmechanical.net">msmith@excelmechanical.net</a></td>
<td></td>
</tr>
<tr>
<td>Barbara SniderLucht</td>
<td>Associate</td>
<td>Shive-Hattery Architecture/Engineering</td>
<td>4125 Westown Pkwy Ste 100 West Des Moines, IA 50266-5928</td>
<td>515-223-8104</td>
<td><a href="mailto:bsniderlucht@shive-hattery.com">bsniderlucht@shive-hattery.com</a></td>
<td></td>
</tr>
<tr>
<td>Jessica Spottek</td>
<td>Student</td>
<td>8835 Garden Ln</td>
<td>Greendale, WI 53129-1502</td>
<td>(414) 202-0859</td>
<td><a href="mailto:jspottek@iastate.edu">jspottek@iastate.edu</a></td>
<td></td>
</tr>
<tr>
<td>Travis Sprenger</td>
<td>Associate</td>
<td>Shive-Hattery</td>
<td>4125 Westown Pkwy Ste 100 West Des Moines, IA 50266-5928</td>
<td>(515)223-8104</td>
<td><a href="mailto:tsprenger@shive-hattery.com">tsprenger@shive-hattery.com</a></td>
<td></td>
</tr>
<tr>
<td>Don Stanek</td>
<td>Member</td>
<td>Millennium Technoloy Of Iowa</td>
<td>1454 30th St Ste 207 West Des Moines, IA 50266-1312</td>
<td>(515)223-6048</td>
<td><a href="mailto:dstanek@milltechhvac.com">dstanek@milltechhvac.com</a></td>
<td></td>
</tr>
<tr>
<td>Brian Steffens</td>
<td>Member</td>
<td>The Weidt Group</td>
<td>8945 Highland Oaks Dr Johnston, IA 50131-2225</td>
<td>(952)938-1588</td>
<td><a href="mailto:jasons@twgi.com">jasons@twgi.com</a></td>
<td></td>
</tr>
<tr>
<td>Jason Steinbock</td>
<td>Member</td>
<td>The Weidt Group</td>
<td>8945 Highland Oaks Dr Johnston, IA 50131-2225</td>
<td>(952)938-1588</td>
<td><a href="mailto:jasons@twgi.com">jasons@twgi.com</a></td>
<td></td>
</tr>
<tr>
<td>Nick Steinmetz</td>
<td>Student</td>
<td>1034 Otto Ave</td>
<td>Saint Paul, MN 55102-4229</td>
<td>(507)226-7635</td>
<td><a href="mailto:nstein@iastate.edu">nstein@iastate.edu</a></td>
<td></td>
</tr>
<tr>
<td>Douglas Stephens</td>
<td>Member</td>
<td>Halvorson Trane Company</td>
<td>2220 NW 108th St Des Moines, IA 50325-3702</td>
<td>(515)270-0004</td>
<td><a href="mailto:dstephens@trane.com">dstephens@trane.com</a></td>
<td></td>
</tr>
</tbody>
</table>

29
Charles Stephenson  
*Retired Member*  
Mechanical Equipment Services Corporation  
3122 49th St  
Des Moines, IA 50310-2660  
1-515-276-7877  
charlesj123@msn.com

Holly Stevens  
*Member*  
MODUS  
130 E 3rd St Ste 300  
Des Moines, IA 50309-4830  
(515)251-7280  
hstevens@modus-eng.com

William Stewart  
*Member*  
AECOM  
12515 Townsend Ave  
Urbandale, IA 50323-2395  
(515)327-5338  
wdstewart72@outlook.com

John Stinn  
*Associate*  
Iowa Select Farms  
602 N White Fox Rd  
Webster City, IA 50595-7608  
(712)249-3060  
jstinn@iowaselect.com

Jarod Stockel  
*Member*  
The Baker Group  
1600 SE Corporate Woods Dr  
Ankeny, IA 50021-7501  
(515)208-3036  
jarod.stockel@gmail.com

Colin Stong  
*Affiliate*  
Control Installations of IA  
6200 Thornton Ave Ste 190  
Des Moines, IA 50321-2410  
(515)558-9396  
CStong@ci3.com

Luke Streit  
*Associate*  
IMEG Corp.  
2882 106th St Ste 100  
Urbandale, IA 50322-3738  
(515)334-4305  
luke.a.streit@imegcorp.com

Nevin Suddarth  
*Member*  
Alvine Engineering  
1910 NW Prairie Lakes Ct  
Ankeny, IA 50023-4824  
(515)243-0569  
suddarth@alvine.com

Douglas Sullivan  
*Member*  
HR Green  
5525 Merle Hay Rd  
Ste 200  
Johnston, IA 50131-1448  
(515) 657-5314  
dsullivan@hrgreen.com

Donald Swanson  
*Life Member*  
McKinstry  
4101 Beaver Ave  
Des Moines, IA 50310-2831  
(515)276-3313  
donsw@mckinstry.com

Matthew Swenka  
*Member*  
Willdan Group, Inc.  
10858 Meredith Dr  
Urbandale, IA 50322-7206  
(515)271-9906  
mswenka@willdan.com

Paige Taylor  
*Affiliate*  
MMC Contractors  
5000 Park Ave  
Des Moines, IA 50321-1245  
(515) 202-6213  
p.taylor@mmcccontractors.com
Nicholas Terhall  
*Associate*  
MODUS Engineering  
130 E 3rd St  
Des Moines, IA 50309-4829  
515-251-7280  
nterhall@modus-eng.com

Dan Terry  
*Member*  
The Waldinger Corp  
2601 Bell Ave  
Des Moines, IA 50321-1189  
(515)323-5137  
dan.terry@waldinger.com

Stephen Thomas  
*Student*  
Iowa State University  
6000 NW 62nd Ave Unit 236  
Johnston, IA 50131-1531  
(407)927-5975  
sthomas1@iastate.edu

Gary Thompson  
*Member*  
Victaulic  
3208 SE 20th St  
Ankeny, IA 50021-7112  
(515) 410-6161  
gary.thompson@victaulic.com

Zachary Thompson  
*Associate*  
The Waldinger Corporation  
2601 Bell Ave  
Des Moines, IA 50321-1189  
(515) 330-4474  
zach.thompson@waldinger.com

Mark Thornton  
*Member*  
Marick Inc  
138 Jefferson Ave  
Des Moines, IA 50314-3627  
(515)243-8288  
markt@marickinc.com

Alex Tietz  
*Associate*  
130 E 3rd St  
Ste 300  
Des Moines, IA 50309-4830  
(319) 651-1402  
atietz@modus-eng.com

Wayne Tischhauser  
*Life Member*  
1009 54th St  
West Des Moines, IA 50266-6328  
(515)223-0932

Matt Trewet  
*Associate*  
The Waldinger Corporation  
2601 Bell Ave  
Des Moines, IA 50321-1189  
515-323-5157  
matt.trewet@waldinger.com

John Trickel  
*Associate*  
IS Group  
1300 Walnut St Ste 101  
Des Moines, IA 50309-3401  
515-554-3812  
john.trickel@isginc.com

Heidi Turner  
*Associate*  
Modus  
130 E 3rd St Ste 300  
Des Moines, IA 50309-4830  
515/251-7280  
hmeyer@modus-eng.com

Kirk Twelmeyer  
*Associate*  
Baker Group  
1600 SE Corporate Woods Dr  
Ankeny, IA 50021-7501  
(515) 262-4000  
twelmeyerk@thebakergroup.com

Zack Valigosky  
*Associate*  
409 5th St  
West Des Moines, IA 50265-4635  
419-346-3971  
zack.valigosky@gmail.com
Thomas Van Hon  
*Life Member*  
328 58th St  
Des Moines, IA 50312-1506  
(515)279-0669

Grant Vanderheiden  
*Associate*  
CI3  
6200 Thornton Ave  
Ste 190  
Des Moines, IA 50321-2410  
(515) 558-9346  
vanderheiden@ci3.com

Brian VandeVenter  
*Member*  
Rist & Associates  
4 Washington Ave  
Des Moines, IA 50314-3641  
brian.vandezventer@ristandassociates.com

Lee Vannoy  
*Member*  
1095 SE 78th St  
Runnells, IA 50237-2148  
1408  
vannoy50@gmail.com

Joel Veenstra  
*Member*  
Baker Group  
1600 SE Corporate Woods Dr  
Ankeny, IA 50021-7501  
(515)299-4178  
veenstra@thebakergroup.com

Dale Vest  
*Life Member*  
VHF Sales, Inc.  
2655 SE Enterprise Dr  
Grimes, IA 50111-4990  
(515)986-3671  
dvest@vhfsales.com

Tim Vogel  
*Member*  
Converse Conditioned Air  
3116 S Duff Ave Ste 100  
Ames, IA 50010-8463  
(515) 233-9812  
tvogel@ccahvac.com

Michael Vogt  
*Member*  
Cunningham Inc  
211 Solar Dr  
Oskaloosa, IA 52577-4230  
(641)673-8479  
mike@vogt.net

Jimmy Waldschmidt  
*Affiliate*  
Momar Inc  
127 3rd St  
West Des Moines, IA 50265-4708  
515-210-4032  
jimmy.waldschmidt@momar.com

Brian Weaver  
*Member*  
Ryan Companies  
111 E Grand Ave Ste 200  
Des Moines, IA 50309-1886  
(515)339-7154  
brian.weaver@ryancompanies.com

Joseph Weeks  
*Associate*  
Bluestone Engineering  
5518 NW 88th ST  
Johnston, IA 50131-1782  
(319)330-0628  
weeks@bluestonemep.com

Kendall White  
*Member*  
KW Engineering Consultants  
8224 Hickory Dr  
Urbandale, IA 50322-7370  
(515) 491-3669  
ken@kwhiteengineering.com
IOWA CHAPTER MEMBERSHIP ROSTER

William Whitman
Life Member
2200 Hamilton Dr Unit 307
Ames, IA 50014-8274
(515)357-5025
whitman@ghrc.co

James Wignall
Life Member
3105 Pine Cir
Urbandale, IA 50322-4467
(515)868-6777
jimwignall@me.com

Terry Williamson
Life Member
Shive-Hattery Inc
4125 Westown Pkwy Ste 100
West Des Moines, IA 50266-5928
(515)223-8104
twilliamson@shive-hattery.com

Gerry Wilwerding
Associate
RDG Planning + Design
9794 NE 23rd Ave
Mitchellville, IA 50169-9693
(515)967-2525
gwilwerding@rdgusa.com

John Woestman
Associate
Kellen Company
808 N York St
Monroe, IA 50170-7791
(515)422-6027
jwoestman@kellencompany.com

Duane Wolf
Associate
Duane A Wolf Engineering P.C
3205 Aspen Cir
Ames, IA 50014-4542
(515)520-9585
duane.a.wolf@q.com

Isaac Wolf
Associate
The Waldinger Corporation
2601 Bell Ave
Des Moines, IA 50321-1189
319-480-8815
isaac.wolf@waldinger.com

Michael Wolfe
Member
Baker Group
1600 SE Corporate Woods Dr
Ankeny, IA 50021-7501
(515)299-4092
wolfem@thebakergroup.com

Jean Woudja
Student
218 S Walnut Ave Unit 11
Apt 11
Ames, IA 50010-7035
jcwoudja@iastate.edu

Devin Wright
Associate
Integrity Test & Balance
2400 86th ST Ste 22
Urbandale, IA 50322-4306
(515)250-6055
devin@itabia.co

Daniel Zaug
Member
Johnson Controls Inc
11318 Aurora Ave
Des Moines, IA 50322-7907
(515)727-6978
daniel.v.zaug@jci.com

Kevin Zenz
Associate
The Waldinger Corporation
2601 Bell Ave
Des Moines, IA 50321-1189
(515)330-4478
kevin.zenz@waldinger.com
Stacy Zerr  
*Member*  
The Waldinger Corporation  
2601 Bell Ave  
Des Moines, IA 50321-1189  
(515)323-8740  
stacy.zerr@waldinger.com

Russell Zimmerman  
*Member*  
Baker Group  
707 Larson Dr  
Huxley, IA 50124-9514  
(515)612-2213  
zimmermanr@thebakergroup.com
## Air Control Products

**Bill Budd - Linda Albrecht**  
8230 Hickman Road, Suite 500  
Clive, IA  50325  

**PHONE:** 515-571-5994  
**FAX:** 515-274-2641  

**WEBSITE:**  www.aircntrl.com  
**EMAIL:**  billb@aircntrl.com

<table>
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<th>Manufacturers Represented</th>
<th>Product Description</th>
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<td>Fabric Air Duct</td>
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<td>Aerosonics</td>
<td>Silencers, housings</td>
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<td>Air Technologies</td>
<td>Louvers/Dampers</td>
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<tr>
<td>Anemostat</td>
<td>Grilles, registers, diffusers, VAV boxes, security grilles, electric coils, louvers, dampers, fire/smoke dampers</td>
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<td>Berko</td>
<td>Electric heating products</td>
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<td>Kitchen hood, make-up air units</td>
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<td>Fans, dryer vents</td>
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<td>First Company</td>
<td>Fan coils, water-source heat pumps</td>
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<td>Go Fan Yourself</td>
<td>HVLS Fans</td>
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<td>New/Replacement Coils</td>
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<tr>
<td>Vents-Us</td>
<td>Bucket Fans, Destratification Fans</td>
</tr>
<tr>
<td>Vulcan</td>
<td>Fintube, cabinet unit heaters, unit heaters, convectors</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>Vulcan</td>
<td>Hot water unit heaters</td>
</tr>
</tbody>
</table>
Air Equipment Sales, Inc.

Manufacturers Represented

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Air Filter</td>
<td>Filter housings, HEPA filters, air filters and clean room products.</td>
</tr>
<tr>
<td>BLC Industries</td>
<td>Side access filter housings, air filter frames and latches, roll filters.</td>
</tr>
<tr>
<td>Dwyer Instruments</td>
<td>Pressure gauges</td>
</tr>
<tr>
<td>Eurovac</td>
<td>Hose reels, fume arms and vacuum systems</td>
</tr>
<tr>
<td>Franklin Controls</td>
<td>Motor starters and VFDs</td>
</tr>
<tr>
<td>Imperial</td>
<td>Dust collectors, cyclones, and air locks</td>
</tr>
<tr>
<td>Nordfab</td>
<td>Clamp together ductwork</td>
</tr>
<tr>
<td>Sonic Air Systems</td>
<td>Engineered drying systems, blowers, air knives.</td>
</tr>
<tr>
<td>Tri-Mer Corp.</td>
<td>Wet scrubbers for particulate and odor control, polypropylene process tanks, specialty fabrications made of corrosion resistant materials.</td>
</tr>
<tr>
<td>Twin City Fan (Industrial Rep)</td>
<td>Centrifugal and axial fans.</td>
</tr>
<tr>
<td>United Air Specialists (Smog Hog)</td>
<td>Self contained air cleaners, dust hog dust collectors, electrostatic air cleaners.</td>
</tr>
<tr>
<td>VAW</td>
<td>Fan silencers.</td>
</tr>
<tr>
<td>Wm. Meyer &amp; Sons</td>
<td>Rotary Airlocks, diverter and gate valves, blower packages.</td>
</tr>
</tbody>
</table>
# Applied Mechanical Products

Ed Truslow - Erica Adamson  
PO Box 13446 - 1804 41st Street  
Des Moines, IA  50310  
PHONE: **515-277-3442**  
FAX: 515-277-3301  
TOLL FREE: 800-462-7804  
EMAIL: ed@ampiowa.com

## Manufacturers Represented

<table>
<thead>
<tr>
<th>Company</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACME Engineering Products</td>
<td>Carbon monoxide &amp; dioxide detection &amp; control equipment.</td>
</tr>
<tr>
<td>Anemostat</td>
<td>Air distribution products, laminar flow diffusers, VAV terminal and retrofit.</td>
</tr>
<tr>
<td>Armstrong International</td>
<td>Humidification products. Steam injection, electric to steam (element &amp; canister), steam to steam, gas to steam, water atomizing.</td>
</tr>
<tr>
<td>Brasch Environmental Technologies</td>
<td>Carbon monoxide, nitrogen oxide detection systems</td>
</tr>
<tr>
<td>Carnes Co., Inc.</td>
<td>Grilles, registers &amp; diffusers. VAV terminal units, dual duct, fan powered. Exhaust &amp; supply air fans, gravity ventilators, louvers, penthouses. Canister humidifiers. Rotary energy recovery units.</td>
</tr>
<tr>
<td>Rupp Air Management Systems</td>
<td>Make-up air heaters, indirect and direct fired. Roof mounted exhaust fans.</td>
</tr>
<tr>
<td>Peerless Blowers</td>
<td>Centrifugal vent sets and industrial blowers</td>
</tr>
</tbody>
</table>
**DIRECTORY OF MANUFACTURERS AND PRODUCTS**

**B.G. Peterson Company**

Eric Peterson - Ben Peterson - Joe Dowdy - Bill Lemmers

3315 109th St. Suite B
Urbandale, IA 50322

PHONE: **844-797-7933**
FAX: **402-344-4314**

WEBSITE: www.bgpeterson.com
EMAIL: eric@bgpeterson.com

<table>
<thead>
<tr>
<th><strong>B.G. Peterson Company</strong></th>
<th><strong>Manufacturers Represented</strong></th>
<th><strong>Product Description</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Aldrich</td>
<td>Fire Tube and Stainless Steel Condensing Boilers</td>
</tr>
<tr>
<td></td>
<td>Certuss</td>
<td>Steam Generators</td>
</tr>
<tr>
<td></td>
<td>Floaire</td>
<td>Inline and Exhaust Fans, Make Up Air Units</td>
</tr>
<tr>
<td></td>
<td>HBX Controls</td>
<td>Boiler, geothermal, radiant controls</td>
</tr>
<tr>
<td></td>
<td>Heat Fab</td>
<td>Cat 2 and 4 flues</td>
</tr>
<tr>
<td></td>
<td>Hydro-Thermal</td>
<td>Steam Injection Heaters: Extrusion, Anerobic Sludge, Hose Stations, CIP, Sterilization, Sanitary Cooking, Ethanol, Meat/Poultry, Concrete, Rail Car/Truck Washing.</td>
</tr>
<tr>
<td></td>
<td>Infloor</td>
<td>Radiant Heating</td>
</tr>
<tr>
<td></td>
<td>Peerless</td>
<td>Cast Iron and Condensing Boilers</td>
</tr>
<tr>
<td></td>
<td>Precision</td>
<td>Electric and Gas/Oil, Water Heaters and Boilers, Fire Tube and Water Tube, High Pressure Steam, Electrode Steam Generators, Deaerators, Feed and Condensate Pumps</td>
</tr>
<tr>
<td></td>
<td>Raypak</td>
<td>Condensing Boilers, Water Heaters and Pool Heaters</td>
</tr>
<tr>
<td></td>
<td>Riello</td>
<td>Condensing Boilers</td>
</tr>
<tr>
<td></td>
<td>Riello</td>
<td>Gas and Oil Burners</td>
</tr>
<tr>
<td></td>
<td>Selkirk Metalbestos</td>
<td>Cat 1 and 3 flues</td>
</tr>
<tr>
<td></td>
<td>Siemens</td>
<td>Variable Frequency Drives</td>
</tr>
<tr>
<td></td>
<td>Siemens SCC</td>
<td>Linkagless Burner Controls, Gas Train Components, Boiler Plant Control Systems</td>
</tr>
<tr>
<td></td>
<td>Thermal Engineering of Arizona</td>
<td>Direct Contact Water Heaters</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
<td></td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------------------</td>
<td></td>
</tr>
<tr>
<td>U.S. Draft</td>
<td>Exhaust and intake combustion air systems</td>
<td></td>
</tr>
</tbody>
</table>
## Baker Group

**B.J. Baker - Daryld Karloff - Gary Bridgewater**  
1600 SE Corporate Woods Drive  
Ankeny, IA  50021-7501  
**PHONE:** 515-262-4000  
**FAX:** 515-266-1025  
**TOLL FREE:** 855-262-4000  
**WEBSITE:** www.thebakergroup.com  
**EMAIL:** karloffd@thebakergroup.com

### Manufacturers Represented

<table>
<thead>
<tr>
<th>General Information</th>
<th>Product Description</th>
</tr>
</thead>
</table>
| **BuildingIT by Baker Group**  
(Schneider Electric, TAC, Invensys, Siebe, Barber-Colman, Robertshaw, Alerton, Tridium and Lynxspring Control Systems) | Complete line of building automation and industrial process automation sensors, valves, controllers and graphical software interfaces, including Open Protocol Web Browser Based integration platforms for Echelon, BACnet, MODBUS and many proprietary legacy systems. |
| **Transair an AIRpipe Compressed Air Piping** | Complete modular ‘push connect’ or ‘clam shell’ aluminum compressed air piping systems designed for quick installation, efficient air flow and maximum future flexibility. |
| **Air Compressors - Chicago Pneumatic, FS Curtis, Atlas Copco and Powerex** | Complete Industrial compressed air system & air treatment solutions. |
| **Samuel Pressure Vessel Group, Manchester Tank** | Compressed Air storage receivers |
### Baker Group

**Manufacturers Represented**

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hirsch, DSX, DMP, Avigilon, Gallagher, and Schneider Electric AccessXpert</td>
<td>Access Control Systems with Video Badging, I/P video Integration, SmartCard control, Biometrics, visitor management integration, Power over Ethernet (POE) controls, and the latest state of the art options in security.</td>
</tr>
<tr>
<td>Pelco, Avigilon, OpenEye, Axis, and Exacq</td>
<td>State-of-the-art video security cameras and network equipment. Options include wired, wireless and I/P based cameras. Digital Video Recording of all new or retrofit security camera applications. Complete line of I/P cameras, domes, storage, megapixel, and surveillance equipment.</td>
</tr>
<tr>
<td>Intercom Systems – Commend and AIPHONE</td>
<td>Intercom systems with Power Over Ethernet (POE) controls and mass notification integrations.</td>
</tr>
<tr>
<td>Parking and Revenue Control Systems: Skidata Revenue Control, HySecurity and Magnetic Automation Gates</td>
<td>The exclusive dealer for Skidata, providing full line of barrier gates and revenue control systems for the parking industry, including: Ticket Dispensers, Automated Fee Machines, Cashier Terminals, and Automatic Vehicle Identification Systems. We also offer Parking Guidance Systems.</td>
</tr>
<tr>
<td>Fire Alarm Systems - Gamewell-FCI, VESDA, Safe Fire Detection and Honeywell Analytics</td>
<td>Complete line of hard wired and high speed addressable systems, including distributed fire audio communications systems. Full integration into Building Automation.</td>
</tr>
</tbody>
</table>
## C.H. McGuiness Company, Inc.

Dan LaPole - Darin Gruver - Shannon O'Neal - Bradly Baker - Dominic McClain  

1637 East 17th Street  
Des Moines, IA  50316  

**PHONE:** [515-262-5609]  
**FAX:** [515-262-5579]  
**WEBSITE:** www.chmcguiness.com  
**EMAIL:** dlapole@chmcguiness.com

### Manufacturers Represented

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barnes &amp; Jones</td>
<td>Steam specialties</td>
</tr>
<tr>
<td>Bock</td>
<td>Water heaters</td>
</tr>
<tr>
<td>Bryan</td>
<td>Watertube boilers</td>
</tr>
<tr>
<td>Burnham Commercial</td>
<td>Steel &amp; Cast Iron boilers</td>
</tr>
<tr>
<td>Fulton Boiler</td>
<td>Firetube condensing boilers</td>
</tr>
<tr>
<td>Z-Flex</td>
<td>AL29-4C vent, polypropylene vent products</td>
</tr>
<tr>
<td>Lattner Boiler</td>
<td>Electric boilers, Process and Heating boilers</td>
</tr>
<tr>
<td>Power Flame</td>
<td>Gas and Gas/Oil burners</td>
</tr>
<tr>
<td>Hubbell Water Heaters</td>
<td>Storage tanks, heat exchangers, and steam to water heaters</td>
</tr>
<tr>
<td>Shipco Pumps</td>
<td>Deaerators, condensate and boiler feed systems</td>
</tr>
<tr>
<td>Space Ray</td>
<td>Infrared heaters</td>
</tr>
<tr>
<td>Thermal Solutions</td>
<td>High efficiency water boilers/water heaters</td>
</tr>
<tr>
<td>Van Packer</td>
<td>Positive pressure boiler stack</td>
</tr>
</tbody>
</table>
**CI3 - Control Installations of Iowa, Inc.**

Richard Hanisch - Corey Welberg  
6200 Thornton Ave, Ste 190  
Des Moines, IA  50321  

PHONE: **515-558-9300**  
FAX: **515-558-9301**  

WEBSITE: www.ci3.com  
EMAIL: dhanisch@ci3.com

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Schneider Electric</td>
<td>DDC automation systems, security systems, lighting systems, access control systems.</td>
</tr>
<tr>
<td>EcoStruxure/Andover</td>
<td>Fire alarm systems.</td>
</tr>
<tr>
<td>Edwards Fire Alarm</td>
<td>Closed circuit television.</td>
</tr>
<tr>
<td>Pelco/AD, Genetec, ONSSI, Exacq, Avigilon</td>
<td>Correctional facility security systems</td>
</tr>
<tr>
<td>Wonderware</td>
<td>Access control systems.</td>
</tr>
<tr>
<td>CI3 Technical Services</td>
<td>Sound masking/paging</td>
</tr>
<tr>
<td>Lencore</td>
<td></td>
</tr>
</tbody>
</table>
### Capitol R&D, Inc.

Mark Boothe - Brenden Boothe  
3315 109th St. Suite B  
Urbandale, IA  50322  
PHONE:  **515-273-5170**  
FAX:  **515-273-5175**  
TOLL FREE:  800-678-0844  
WEBSITE:  [www.crd-inc.com](http://www.crd-inc.com)  
EMAIL:  Mark@crd-inc.com

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Advanced Radiant Systems</strong></td>
<td>Infrared heating systems: condensing continuous, high intensity - high efficiency, high intensity - standard, modulating unitary, single stage unitary, two stage unitary, ultra-high efficiency, &amp; residential</td>
</tr>
<tr>
<td><strong>Aldrich Company</strong></td>
<td>Vertical &amp; Horizontal Water and Steam Boilers, Boiler Feed Systems, Condensate Pumps</td>
</tr>
<tr>
<td><strong>FTF Group Climate</strong></td>
<td>Active Chilled Beams &amp; Passive Chilled Beams</td>
</tr>
<tr>
<td><strong>Heatcraft Coils</strong></td>
<td>Replacement Water Coils, Steam Coils, DX Coils for Different Coil Manufacturers, Booster Coils, &amp; Stock Coils</td>
</tr>
<tr>
<td><strong>Heatrex</strong></td>
<td>Electric Heating Systems</td>
</tr>
<tr>
<td><strong>MagicAire</strong></td>
<td>Unit Ventilators - Horizontal &amp; Vertical Hydronic, Steam, &amp; DX Coils</td>
</tr>
<tr>
<td><strong>Modine</strong></td>
<td>Hot Water/Steam Unit Heaters, Gas Fired Unit Heaters, Duct Furnaces &amp; Infra-Red Heating</td>
</tr>
<tr>
<td><strong>IMI Flow Design</strong></td>
<td>Heat Pump Hose Kits, Automatic Balancing and Manual Balancing</td>
</tr>
<tr>
<td><strong>Riello Boiler</strong></td>
<td>Stainless Steel Condensing Boiler, Array Packaged Boilers, and RTC High Mass Condensing Boilers</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>-----------------------------------</td>
<td>--------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Zehnder Rittling &amp; Rittling Radiator</td>
<td>Fin Tube Radiation, Convectors, Cabinet Unit Heaters, Fan Coil Units, Unit Heaters, Linear Radiant Ceiling Panels, &amp; Architectural Radiators</td>
</tr>
</tbody>
</table>
DIRECTORY OF MANUFACTURERS AND PRODUCTS

Central Sales, Inc.

George Scheppmann - Stacie Daughenbaugh - Amanda Jones - Tom Gaul
- Jake Reinhardt
85 South 11th Street
West Des Moines, IA  50265
PHONE:  **515-224-8900**
FAX:  **515-224-9010**
WEBSITE:  [www.centralsalesinc.net](http://www.centralsalesinc.net)
EMAIL:  george@centralsalesinc.net

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.O. Smith</td>
<td>Boilers &amp; Water Heaters</td>
</tr>
<tr>
<td>Aquatherm</td>
<td>Polypropylene Pressure Piping</td>
</tr>
<tr>
<td>Bradley Corp</td>
<td>Washfountains, Thermostatic Mixing Valves, Emergency Eye Wash Equipment</td>
</tr>
<tr>
<td>CADDY</td>
<td>Pipe Hangers &amp; Supports for Plumbing, HVAC, &amp; Fire Protection</td>
</tr>
<tr>
<td>Charlotte Pipe</td>
<td>Cast-iron Pipe and Fittings/PVC Pipe and Fittings</td>
</tr>
<tr>
<td>Circuit Solver</td>
<td>Thermostatic Balancing Valves</td>
</tr>
<tr>
<td>Hydrotek</td>
<td>Sensor Flush Valves and Faucets</td>
</tr>
<tr>
<td>Maax/Aker</td>
<td>Acrylic and Fiberglass Tubs and Showers</td>
</tr>
<tr>
<td>Mission Rubber</td>
<td>Pipe Couplings</td>
</tr>
<tr>
<td>Rhomar</td>
<td>Heat Transfer Fluids</td>
</tr>
<tr>
<td>T &amp; S Brass &amp; Bronze Works</td>
<td>Commercial Faucets</td>
</tr>
<tr>
<td>Takagi</td>
<td>Tankless Water Heaters</td>
</tr>
<tr>
<td>Toto Products</td>
<td>Fixtures, flush valves, faucets</td>
</tr>
<tr>
<td>Velocity Boilers</td>
<td>Residential/Commercial Boilers</td>
</tr>
</tbody>
</table>
Cleaver-Brooks Sales and Service

Carl Elliot (Regional Manager) 816-536-9416, celliot@cbservice.com
Lonnie Stringer (General Manager) 515-447-0300, lstringer@cbservice.com
Gene Lostroh (Service) 515-447-0742, glostroh@cbservice.com
Kevin Connelly (Sales) 314-717-7599, kconnelly@cbservice.com

1840 Fuller Road
West Des Moines, IA 50265

PHONE: 515-223-9034
FAX: 515-223-8984
TOLL FREE: 1-800-886-9034
WEBSITE: www.cbservice.com
dsmidt@cbservice.com,
dschwerdtfeger@cbservice.com,
kconnelly@cbservice.com

Cleaver-Brooks Sales and Service
Manufacturers Represented

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cleaver-Brooks, Inc.</td>
<td>Engineered Boiler Systems - The Engineered Boiler Systems division manufactures fully integrated Nebraska-engineered, industrial watertube boilers (10,000 - 500,000 pph), waste heat boilers, and NATCOM industrial and utility burners.</td>
</tr>
<tr>
<td>Cleaver-Brooks, Inc.</td>
<td>Packaged Boiler Systems - The Packaged Boilers Systems division produces fully integrated boiler systems ranging from 10 HP to more than 2,200 HP. The division manufactures hydronic and steam boilers, burners, controls, and other boiler room equipment, including deaerators, economizers, heat recovery systems, and accessories.</td>
</tr>
<tr>
<td>Cleaver-Brooks, Inc.</td>
<td>The Exhaust Solutions division manufactures a complete line of exhaust breeching and stacks.</td>
</tr>
<tr>
<td>Cleaver-Brooks Sales &amp; Service Tubular Division (Boiler Tubes of Texas)</td>
<td>Straight and bent tube fabrication for boilers, superheaters, economizers, and heat exchangers.</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------------------</td>
</tr>
</tbody>
</table>
**DPT Mechanical**


10202 Douglas Ave
Urbandale, IA  50322-2009

PHONE:  **515-727-0772**  
FAX:  **515-727-0778**

WEBSITE:  www.dptmechanical.com  
EMAIL:  jsieverding@dptmechanical.com

<table>
<thead>
<tr>
<th><strong>Manufacturers Represented</strong></th>
<th><strong>Product Description</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerofin</td>
<td>Custom coils</td>
</tr>
<tr>
<td>Air Flow Equipment</td>
<td>Custom air handling units</td>
</tr>
<tr>
<td>American Aldes</td>
<td>Energy recovery systems</td>
</tr>
<tr>
<td>American Marsh Pumps</td>
<td>Industrial Pumps</td>
</tr>
<tr>
<td>American Warming &amp; Ventilating</td>
<td>Louvers &amp; Dampers</td>
</tr>
<tr>
<td>Aristotle-Air</td>
<td>Custom Unit Ventilators</td>
</tr>
<tr>
<td>Aquanomix</td>
<td>Water Reclamation Systems</td>
</tr>
<tr>
<td>Armstrong</td>
<td>Pumps &amp; pump accessories</td>
</tr>
<tr>
<td>Berner International</td>
<td>Air doors, fabric duct</td>
</tr>
<tr>
<td>Climacool</td>
<td>Modular chillers</td>
</tr>
<tr>
<td>ClimateCraft</td>
<td>Custom Air Handlers</td>
</tr>
<tr>
<td>Commercial Acoustics</td>
<td>Sound attenuators &amp; built-up housing/panels</td>
</tr>
<tr>
<td>Climate By Design International</td>
<td>Desiccant dehumidification equipment</td>
</tr>
<tr>
<td>DADANCO</td>
<td>Active chilled beams &amp; infusers</td>
</tr>
<tr>
<td>Dectron</td>
<td>Commercial, industrial &amp; indoor pool dehumidification systems</td>
</tr>
<tr>
<td>EffectiV HVAC</td>
<td>Diffusers, Air Distribution Accessories</td>
</tr>
<tr>
<td>Energy Labs</td>
<td>Custom Air Handlers</td>
</tr>
<tr>
<td>FlexSys by York</td>
<td>Under floor air distribution system</td>
</tr>
<tr>
<td>Fluid Cooling Systems</td>
<td>Custom Hydronic Systems</td>
</tr>
<tr>
<td>Fresh-Aire UV</td>
<td>Ultraviolet Light Sterilization</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>------------------------------------------------</td>
<td>--------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Friedrich</td>
<td>VRP, VTAC, PTAC and split systems</td>
</tr>
<tr>
<td>Griswold Water Systems</td>
<td>Physical Water Treatment &amp; Accessories</td>
</tr>
<tr>
<td>Guntner</td>
<td>Hybrid dry coolers</td>
</tr>
<tr>
<td>Heat Pipe Technology</td>
<td>Dehumidifier and Energy Recovery Heat Pipes</td>
</tr>
<tr>
<td>HMAX</td>
<td>Line sets, condensate pumps</td>
</tr>
<tr>
<td>JencoFan</td>
<td>Fans, Ventilation Products</td>
</tr>
<tr>
<td>Krueger</td>
<td>Grilles, registers, diffusers, VAV boxes and fan coil units</td>
</tr>
<tr>
<td>Leader Industries (formerly United Air)</td>
<td>Damper products</td>
</tr>
<tr>
<td>LG</td>
<td>Variable refrigerant flow systems</td>
</tr>
<tr>
<td>Lochinvar</td>
<td>Boilers, Water Heaters, Pool Heaters, Tanks</td>
</tr>
<tr>
<td>Louvers and Dampers, Inc</td>
<td>Louvers, dampers, roof hoods &amp; penthouses</td>
</tr>
<tr>
<td>Mason Industries</td>
<td>Noise and vibration control products</td>
</tr>
<tr>
<td>Paul Mueller Company</td>
<td>Plate &amp; frame heat exchangers</td>
</tr>
<tr>
<td>PEP/Amiad/Arcal</td>
<td>Sand filters, disc filters, and other water filtration solutions</td>
</tr>
<tr>
<td>Performance Air Products, Inc.</td>
<td>VAV &quot;smart&quot; diffusers</td>
</tr>
<tr>
<td>Phoenix Controls</td>
<td>Air Valves and Directional Airflow Controls</td>
</tr>
<tr>
<td>Rentech Boilers</td>
<td>Custom Watertube &amp; Firetube boilers, HRSGs, and Waste Heat Recovery Boilers</td>
</tr>
<tr>
<td>Roberts-Gordon</td>
<td>CoRayVac infrared heating &amp; radiant heaters</td>
</tr>
<tr>
<td>Sigma Corporation</td>
<td>Unit heaters, fin tube radiation, convectors, radiant panels</td>
</tr>
<tr>
<td>Sourcetec</td>
<td>Dust collection systems</td>
</tr>
<tr>
<td>Spunstrand</td>
<td>Fiberglass reinforced duct</td>
</tr>
<tr>
<td>SPX/Marley/Recold</td>
<td>Cooling towers and fluid coolers</td>
</tr>
<tr>
<td>Tangent Air</td>
<td>Spiral duct &amp; fittings</td>
</tr>
<tr>
<td>Technical Systems Inc.</td>
<td>Custom hydronic systems, condensers and chillers</td>
</tr>
<tr>
<td>Texel</td>
<td>Corrision Resistant FRP fans</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>--------------------------------</td>
<td>----------------------------------------------------------</td>
</tr>
<tr>
<td>ThermoTek</td>
<td>Heaters, exhaust fans, MAU, kitchen vents</td>
</tr>
<tr>
<td>Toshiba</td>
<td>Variable Frequency Drives</td>
</tr>
<tr>
<td>Whalen Company</td>
<td>Vertical heat pumps, WSHPs, fan coils</td>
</tr>
<tr>
<td>York / Johnson Controls</td>
<td>AC Systems, Air Handling Units, Chillers, Rooftop Units, Fan Coils, VAVs, WSHPs, Fans</td>
</tr>
<tr>
<td>Aircuity</td>
<td>Demand Control Ventilation and Air Sampling Technology</td>
</tr>
</tbody>
</table>
**Data Power Technology Group**

Loren Beem – Gerry Gelhaar – Scott Duer – Emily Horrell – Matt Spina –
Amy Noel – Nathan Edwards

10202 Douglas Ave
Urbandale, IA  50322-2009

PHONE:  **515-727-0771**  
FAX:  **515-727-0778**  

WEBSITE:  www.dptgroup.com  
EMAIL:  lbeem@dptgroup.com

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<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liebert/Vertiv</td>
<td>Thermal management solutions, single phase, UPS, 3 phase UPS, power conditioning/distribution, transfer switches, protection from fluctuating power, PC power systems, data center racks, rack power distribution, data center infrastructure management hardware and software, 24 hour customer response center technical staff.</td>
</tr>
<tr>
<td>Haskris Chillers</td>
<td>Process and medical chillers</td>
</tr>
<tr>
<td>Alber</td>
<td>Battery Monitoring Systems</td>
</tr>
<tr>
<td>ASCO</td>
<td>Automatic Transfer Switches &amp; Generator Switchgear, Surge Protection</td>
</tr>
<tr>
<td>PQI</td>
<td>Harmonic mitigating transformers, specialized transformers</td>
</tr>
<tr>
<td>Enviroguard</td>
<td>Battery Room Accessories</td>
</tr>
<tr>
<td>NIDEC</td>
<td>Variable Frequency Drives</td>
</tr>
<tr>
<td>Vycon</td>
<td>Flywheel power systems</td>
</tr>
<tr>
<td>Zonit</td>
<td>Micro-automatic transfer switches</td>
</tr>
<tr>
<td>Cosatron</td>
<td>Air contamination reduction</td>
</tr>
<tr>
<td>VERTIV</td>
<td>Containerized Data Centers</td>
</tr>
<tr>
<td>Packet Power</td>
<td>Wireless Power Monitoring</td>
</tr>
<tr>
<td>Critical Labs</td>
<td>Cloud based monitoring software</td>
</tr>
<tr>
<td>Raycap</td>
<td>Surge Protection</td>
</tr>
</tbody>
</table>


Hart-Hammer, Inc.

Toni Nesbit - Jeff Hammer - Kevin Hart - Justin Barrett - Jason Slagle -
Vince Sanders - Renee Happel - Shelly Moyle

529 Elm Street
West Des Moines, IA  50265

PHONE:  **515-277-6305**
FAX:    **515-277-3069**

WEBSITE:  www.harthammer.com
EMAIL:    info@harthammer.com

<table>
<thead>
<tr>
<th><strong>Hart-Hammer, Inc.</strong></th>
<th><strong>Manufacturers Represented</strong></th>
<th><strong>Product Description</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>AAON</strong></td>
<td></td>
<td>Air handling units, condensers and condensing units, chillers and outdoor mechanical rooms, self-contained units, packaged rooftop units (2 to 230 tons), geothermal heat pumps, water source heat pumps, air source heat pumps, natatorium and pool room units, controls and coils.</td>
</tr>
<tr>
<td><strong>AAON Controls</strong></td>
<td></td>
<td>Single zone VAV, zoning, constant volume, VAV, water source heat pump, and make-up air system controls for packaged equipment, split systems or custom applications not needing special or custom programming.</td>
</tr>
<tr>
<td><strong>ACR Systems</strong></td>
<td></td>
<td>Air quality, temperature, relative humidity, current, voltage, and pressure stick-on loggers (recording devices), computer software, CO2 data loggers</td>
</tr>
<tr>
<td><strong>Acme Fans</strong></td>
<td></td>
<td>Centrifugal and prop fans, roof and wall exhausters, inline duct fans, utility vent sets, supply air fans.</td>
</tr>
<tr>
<td><strong>Amber Booth/VMC</strong></td>
<td></td>
<td>Vibration isolation, floating floors, equipment inertia bases</td>
</tr>
<tr>
<td><strong>Berko</strong></td>
<td></td>
<td>Residential, commercial and industrial electric heating products. Leading edge commercial ceiling fans. Electric duct heaters.</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
<td></td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------------------</td>
<td></td>
</tr>
<tr>
<td>Camfil</td>
<td>Medium efficiency panel filters, high efficiency bag filters and compact filters, HEPA and ULPA filters, carbon products, metal filters, air purifiers and cleaners, cleanroom products, containment systems, frames and housings, high temperature filters.</td>
<td></td>
</tr>
<tr>
<td>CDI</td>
<td>Custom curb adapters, final filter curbs, side discharge curbs, vibration isolation curbs</td>
<td></td>
</tr>
<tr>
<td>Dell Heatrix</td>
<td>Electric duct heaters – flanged, slip-in, finned tubular, over the blower, weatherproof</td>
<td></td>
</tr>
<tr>
<td>Enervex</td>
<td>Modulating building exhaust systems, mechanical dryer venting systems, fireplace venting systems, boiler and water heater venting systems, flue gas heat recovery, combustion supply air, grease duct, generator vent</td>
<td></td>
</tr>
<tr>
<td>FanAM</td>
<td>Fans for corrosive environments, polypropylene fans</td>
<td></td>
</tr>
<tr>
<td>Halton</td>
<td>Specialized kitchen hoods, including UV and standalone units, design software and design assistance</td>
<td></td>
</tr>
<tr>
<td>KE Fibertec</td>
<td>Fabric duct</td>
<td></td>
</tr>
<tr>
<td>NJK Precision</td>
<td>Airflow Measurement Products</td>
<td></td>
</tr>
<tr>
<td>Nailor</td>
<td>Registers, grilles, diffusers, VAV boxes, fan powered boxes, specialty surgery room diffuser systems, VAV diffusers, fan coil units, UFAD, and chilled beams</td>
<td></td>
</tr>
<tr>
<td>Napps</td>
<td>Water-cooled, split air-cooled, and modular chillers</td>
<td></td>
</tr>
<tr>
<td>PoolPak</td>
<td>Indoor pool dehumidification, heat recovery, ventilation, AC, space &amp; water heating, anti-microbial filter media (AFM).</td>
<td></td>
</tr>
<tr>
<td>Purafil</td>
<td>Odor removal filters, corrosive air filtration units, room pressurization units, deep bed scrubbers, corrosive fume testing service</td>
<td></td>
</tr>
<tr>
<td>Pure Humidifier</td>
<td>Electric to steam, steam to steam, gas to steam, live steam, tube assemblies, accessories</td>
<td></td>
</tr>
</tbody>
</table>
**Hart-Hammer, Inc.**

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ruskin</td>
<td>Fire &amp; smoke dampers, control dampers, louvers, backdraft dampers, automatic balancing dampers, access doors, penthouses, air doors, ERV's, air measuring products and sunshades</td>
</tr>
<tr>
<td>Ruskin Sound Control</td>
<td>Sound traps, plenums, special application air handling units</td>
</tr>
<tr>
<td>Schott Lab Systems Inc.</td>
<td>Kimax lab glass pipe, knight-ware neutralizing sumps</td>
</tr>
<tr>
<td>SEIHO</td>
<td>Spot diffusers, dryer vents, round double deflection supply registers</td>
</tr>
<tr>
<td>Strobic Air Corporation</td>
<td>Laboratory exhaust systems, tri-stack lab exhaust fans, perchloric acid exhaust fans, generator &amp; kitchen exhaust fans</td>
</tr>
<tr>
<td>Swifter Fans</td>
<td>Swifter Fans are HVLS (High Volume, Low Speed) and HVVS (High Volume, High Speed) Ceiling Fans</td>
</tr>
<tr>
<td>Swartwout</td>
<td>Fiberglass gravity ventilators, powered roof &amp; wall, fiberglass dampers, louvers, roof curbs</td>
</tr>
<tr>
<td>Titan Air</td>
<td>Direct and indirect gas heating systems, 100% make-up air, AR/80 direct fired recirculation units, demand air, custom air-handling equipment, evaporative cooling, swimming pool area equipment</td>
</tr>
<tr>
<td>TSI</td>
<td>Variable volume fume exhaust hood &amp; room pressurization controls (laboratory, hospital isolation, icu, sicu), portable handheld air velocity, temperature, relative humidity meters</td>
</tr>
</tbody>
</table>
# Hydronic Energy, Inc.

**Manufacturers Represented**

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ace Heaters, LLC</td>
<td>Gas-fired copper coil water heaters, swimming pool heaters, storage tanks (glass, phenolic, and cement linings), storage water heaters, boilers.</td>
</tr>
<tr>
<td>Aero Tech</td>
<td>Hydronic radiant ceiling panels</td>
</tr>
<tr>
<td>Airtherm</td>
<td>Fan coil units (console, ceiling, vertical and stacked)</td>
</tr>
<tr>
<td>Alfa-Laval</td>
<td>Plate and frame heat exchangers, brazed and welded heat exchangers</td>
</tr>
<tr>
<td>Barcol-Air</td>
<td>Chilled Beams and Radiant Heating &amp; Cooling Ceiling Panels.</td>
</tr>
<tr>
<td>Brimar</td>
<td>Pipe markers, valve tags, and equipment nameplates</td>
</tr>
<tr>
<td>Canariis</td>
<td>Packaged pumping systems, booster, heat transfer modules</td>
</tr>
<tr>
<td>Colmac Coil Company</td>
<td>Replacement coils, air handlers and condensers, fluid coolers</td>
</tr>
<tr>
<td>Conbraco Industries, Inc.</td>
<td>Reliable flow control products built for your applications.</td>
</tr>
<tr>
<td>GPT - Link Seal</td>
<td>Link-seal wall penetration seals, wall sleeves, pyro-pac fire seals, pipe insulators and flexible seals</td>
</tr>
<tr>
<td>Griswold Controls</td>
<td>Piping packages, automatic flow control valves, venturi balancing valves, hose kits, temperature control valves, pressure independent control valves, centrifugal solids separators and sand filters</td>
</tr>
<tr>
<td>Hydronic Energy, Inc.</td>
<td>Product Description</td>
</tr>
<tr>
<td>-----------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td><strong>Manufacturers Represented</strong></td>
<td><strong>Heat-Timer</strong></td>
</tr>
<tr>
<td><strong>Intellihot</strong></td>
<td>American-built tankless water heaters. Efficient intelligent water heating and delivery system.</td>
</tr>
<tr>
<td><strong>J. L. Wingert</strong></td>
<td>Chemical pot feeders, automatic glycol feed systems, and chemical injection pumps</td>
</tr>
<tr>
<td><strong>Kampman</strong></td>
<td>Trench heating &amp; cooling with natural convection or fan-assisted units</td>
</tr>
<tr>
<td><strong>Laars</strong></td>
<td>Copper-fin water heaters and boilers, storage tanks, high efficiency (96%) condensing boilers and water heaters, pool boilers</td>
</tr>
<tr>
<td><strong>Mepco (Formerly Dunham Bush)</strong></td>
<td>Condensate, boiler feed pumps, vacuum pumps, heating pumps, steam traps, radiator valves, specialties, steam PRV and repair parts</td>
</tr>
<tr>
<td><strong>Metraflex Company</strong></td>
<td>Pump connectors-stainless steel and rubber, compensators, expansion joints, Metrloops, silent check valves, strainers, flow straightening vanes</td>
</tr>
<tr>
<td><strong>Polycast-Hubbell</strong></td>
<td>Modular trench &amp; grate drainage system</td>
</tr>
<tr>
<td><strong>Raywall</strong></td>
<td>Electric fin-tube, unit heaters, duct heating and gas infra-red heaters</td>
</tr>
<tr>
<td><strong>Rhinoflex by Rovanco</strong></td>
<td>Pre-insulated flexible PEX plastic underground piping system</td>
</tr>
<tr>
<td><strong>Roth</strong></td>
<td>Tubing, manifolds, and controls for radiant floor and snow/ice melt systems</td>
</tr>
<tr>
<td><strong>Rovanco Corporation</strong></td>
<td>Pre-insulated piping, conduit and containment piping system</td>
</tr>
<tr>
<td><strong>RPS (Roof Product System)</strong></td>
<td>Roof curbs, equipment rails, pipe and duct supports</td>
</tr>
<tr>
<td><strong>Runtal</strong></td>
<td>Architectural flat tube steel radiators (commercial and residential), towel warmers</td>
</tr>
<tr>
<td><strong>Sisco</strong></td>
<td>Pressure &amp; temperature test plugs, gauges, thermometers</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>Hydronic Energy, Inc.</td>
<td></td>
</tr>
<tr>
<td>Skidmore</td>
<td>Boiler feed, condensate return, vacuum heating pumps, and glycol feed units. Replacement pumps for all manufactures and repair parts. Glycol feed units. Side Stream Filtration.</td>
</tr>
<tr>
<td>Stancor</td>
<td>Submersible sump pumps for dewatering, grinder, waste water and oil minder control systems for elevator pits and custom systems for transformer vaults.</td>
</tr>
<tr>
<td>Stelpro</td>
<td>Electric Heating and Controls.</td>
</tr>
<tr>
<td>Sterling</td>
<td>Fin Tube, cabinet unit heaters, convectors, radiant ceiling panels, steam and hot water unit heaters. Custom fin-tube enclosure available, as well as light commercial styles and baseboard</td>
</tr>
<tr>
<td>Taco, Inc.</td>
<td>Complete line of centrifugal pumps including: horizontal split case, end-suction, in-line pumps, Self-Sensing, and lubricated in-line circulators, hydronic accessories, buffer tanks, heat exchangers, accu-flo balancing valves, zone valves and boiler water</td>
</tr>
<tr>
<td>ThermaFlo Engineering Company</td>
<td>Packaged Heat Transfer and Boiler Feed Systems including Deaerator Systems, Steam Fired Domestic Water Heaters, and Clean Steam Generators</td>
</tr>
<tr>
<td>Vibration Eliminator</td>
<td>Pump Bases, fan &amp; motor bases, isolation curbs, springs hangers</td>
</tr>
<tr>
<td>Weiss Instruments</td>
<td>Pressure gauges, thermometers and P/T test plugs</td>
</tr>
</tbody>
</table>
**Johnson Controls, Inc.**

Clint Leonard - David Poetting - Daniel Zaug

11318 Aurora Ave.
Des Moines, IA  50322

PHONE:  **515-252-0100**  
FAX:  **515-252-0001**  
TOLL FREE:  866-208-6823  
WEBSITE:  [www.johnsoncontrols.com](http://www.johnsoncontrols.com)  
EMAIL:  daniel.v.zaug@jci.com,  
david.m.poetting@jci.com

<table>
<thead>
<tr>
<th><strong>Manufacturers Represented</strong></th>
<th><strong>Product Description</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Metasys</td>
<td>Direct Digital Control (DDC) Systems with Metasys User Interface through a PC, tablet, or smart phone. Communication protocols include BACnet IP, BACnet MS/TP, N2, Modbus, and LON. Wireless systems available utilizing ZigBee technology.</td>
</tr>
<tr>
<td>Johnson Controls Enterprise Management</td>
<td>Energy management software that collects, analyzes, and displays building energy and equipment data. It identifies issues, faults, and opportunities for improved performance, operational savings, reduced energy consumption, and lower energy costs.</td>
</tr>
<tr>
<td>Central Plant Optimization</td>
<td>Allows you to operate your central plant at its most efficient level. The innovative software algorithms make real-time automatic adjustments to the system based on real-time building loads, resulting in significant energy savings.</td>
</tr>
<tr>
<td>Healthcare Environment Optimization</td>
<td>The hospital’s building automation system reacts in real-time to surgical scheduling – documenting environment conditions, saving energy, improving clinical outcomes, and improving patient care.</td>
</tr>
<tr>
<td>Metasys Compatible Products</td>
<td>Integration to standard HVAC equipment with manufacturer furnished and installed controls. (Includes boilers, chillers, fume hood controls, lighting controls, KWH monitoring, VFDs, Rooftop Units, Computer Room Units, and Air Handling Units)</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>---------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Johnson Controls &amp; York Equipment</td>
<td>Chillers, Air Handling Units, Rooftop Units, Fan Coils, VAVs, VRF</td>
</tr>
<tr>
<td>Valves, Dampers &amp; Actuators</td>
<td>JCI branded rectangular control dampers, round control dampers, ball valves, globe</td>
</tr>
<tr>
<td></td>
<td>valves, and butterfly valves</td>
</tr>
<tr>
<td>Variable Frequency Drives</td>
<td>Installation and start-up for JCI branded VFDs</td>
</tr>
<tr>
<td>Air Flow Measuring Stations</td>
<td>Electronic duct mounted and fan inlet air flow measuring stations</td>
</tr>
<tr>
<td>Pneumatics</td>
<td>Service and new installation of pneumatic temperature control systems. JCI also</td>
</tr>
<tr>
<td></td>
<td>services most other manufacturer's pneumatic control systems.</td>
</tr>
<tr>
<td>General Service</td>
<td>JCI offers other services including planned service agreements, vibration analysis,</td>
</tr>
<tr>
<td></td>
<td>remote alarm monitoring, wireless technology, performance contracting, VFD</td>
</tr>
<tr>
<td></td>
<td>installation, and other financial solutions.</td>
</tr>
<tr>
<td>P2000, Software House, Mercury and HID</td>
<td>Access Control solutions from single door to large networked systems. Power over</td>
</tr>
<tr>
<td></td>
<td>ethernet controller and reader technologies, video badging and video management</td>
</tr>
<tr>
<td></td>
<td>software integration. Integration to Metasys Building Automation System and other</td>
</tr>
<tr>
<td></td>
<td>third party</td>
</tr>
<tr>
<td>Milestone, Axis, and Exacq Technologies Video Surveillance</td>
<td>Video management solutions, IP and analog cameras with IP and Hybrid video</td>
</tr>
<tr>
<td></td>
<td>archiving solutions.</td>
</tr>
<tr>
<td>Ademco and Bosch Radionics</td>
<td>Intrusion detection and duress notification technologies.</td>
</tr>
<tr>
<td>Simplex Grinnell and Johnson Controls Fire Alarm Solutions.</td>
<td>Simplex and IFC intelligent fire alarm systems including addressable notification</td>
</tr>
<tr>
<td></td>
<td>solutions.</td>
</tr>
<tr>
<td>Fire &amp; Security Service</td>
<td>JCI Fire and Security services include customized planned service agreements, NFPA</td>
</tr>
<tr>
<td></td>
<td>compliant annual fire alarm test and inspections, and central station monitoring.</td>
</tr>
</tbody>
</table>
**L&L Insulations**

Kelly Reed  
PO Box 489  
Ankeny, IA  50021  

PHONE:  **515-246-2070**  
FAX:  **515-266-0054**  
TOLL FREE:  800-747-5385  
WEBSITE:  www.llinsulation.com  
EMAIL:  kreed@llinsulation.com

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### Manufacturers Represented

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Owens Corning</td>
<td>Pipe insulation, duct wrap, duct board, 700 series board, duct liner, vaporwick, metal building insulation</td>
</tr>
<tr>
<td>K Flex/Armacell</td>
<td>Flexible rubber tubing, sheets &amp; rolls, accessories</td>
</tr>
<tr>
<td>Thermafiber/Roxul</td>
<td>Mineral wool products</td>
</tr>
<tr>
<td>Proto</td>
<td>PVC fittings</td>
</tr>
<tr>
<td>Venture/3M</td>
<td>Tapes</td>
</tr>
<tr>
<td>Ductmate</td>
<td>Duct connection systems, adhesive &amp; sealants</td>
</tr>
<tr>
<td>Durodyne</td>
<td>Duct hardware</td>
</tr>
<tr>
<td>Hardcast</td>
<td>Adhesive &amp; sealants</td>
</tr>
<tr>
<td>Lamtec</td>
<td>Vapor Retarders</td>
</tr>
<tr>
<td>Owens Corning</td>
<td>Foamular extruded polystyrene</td>
</tr>
<tr>
<td>Diamond Nets Inc</td>
<td>Sky-Web II fall protection</td>
</tr>
<tr>
<td>ACH</td>
<td>Expanded polystyrene</td>
</tr>
<tr>
<td>Elgen</td>
<td>Warm Air Fittings</td>
</tr>
<tr>
<td>AWIP</td>
<td>Insulated metal panels</td>
</tr>
<tr>
<td>PDL</td>
<td>Steel entry doors</td>
</tr>
</tbody>
</table>
**Mack McClain & Associates**

Jeff Howe - Bob Jedlicka - Brett Petersen - Nick Franck  
1751 SE Destination Dr.  
Grimes, IA  50111

**PHONE:** 515-288-0184  
**FAX:** 515-288-5049

**WEBSITE:** www.mackmcclain.com  
**EMAIL:** jhowe@mackmcclain.com

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>AB&amp;I</td>
<td>Cast Iron Soil Pipe &amp; Fittings</td>
</tr>
<tr>
<td>Ames Fire &amp; Waterworks</td>
<td>Backflow Preventers, Control Valves</td>
</tr>
<tr>
<td>Amtrol</td>
<td>Expansion Tank Products</td>
</tr>
<tr>
<td>Armstrong Pumps</td>
<td>Pumps &amp; Accessories</td>
</tr>
<tr>
<td>Babbitt</td>
<td>Sprockets and Chainwheels</td>
</tr>
<tr>
<td>Blucher</td>
<td>Stainless steel pipe, fittings, &amp; trench drains</td>
</tr>
<tr>
<td>Chicago Faucets</td>
<td>Commercial Manual and Electronic Faucets</td>
</tr>
<tr>
<td>Cimberio</td>
<td>Pro-Press Valves</td>
</tr>
<tr>
<td>Cresline Plastics</td>
<td>PVC Pipe and Fittings</td>
</tr>
<tr>
<td>Eemax</td>
<td>Electric Tankless Water Heaters</td>
</tr>
<tr>
<td>FEBCO</td>
<td>Backflow preventers</td>
</tr>
<tr>
<td>General Pipe Cleaners</td>
<td>Tools for Sewer Maintenance</td>
</tr>
<tr>
<td>Gerber</td>
<td>Toilets, Lavs and Faucets</td>
</tr>
<tr>
<td>Guardian Safety Equipment</td>
<td>Emergency Eyewash and Showers</td>
</tr>
<tr>
<td>Highland Tank Company</td>
<td>Petroleum Storage, Oil/Water Separators, Grease Interceptors, ASME Storage Tanks, Rainwater Harvesting, Pressure Vessels Up to 70,000 gallons.</td>
</tr>
<tr>
<td>Orion</td>
<td>Acid waste pipe &amp; fittings</td>
</tr>
<tr>
<td>Powers</td>
<td>Thermostatic mixing valves</td>
</tr>
<tr>
<td>Rheem/Ruud</td>
<td>Water Heaters - Tank and Tankless Gas and Electric</td>
</tr>
<tr>
<td>Trac-Pipe</td>
<td>CSST Flexible Gas Piping</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>-------------------------------------------</td>
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</tr>
<tr>
<td>Watts Automatic Control Valves</td>
<td>Pilot Operated Control Valves for Water</td>
</tr>
<tr>
<td>Watts Drainage Products</td>
<td>Cast Iron Floor Drains, Cleanouts, Fixture Carriers</td>
</tr>
<tr>
<td>Watts Radiant</td>
<td>Radiant Floor Heating, Snow Melting</td>
</tr>
<tr>
<td>Watts Regulator Company</td>
<td>Flow Control, Backflow Preventers, Pex tubing</td>
</tr>
<tr>
<td>Zoeller</td>
<td>Sump/Sewage/Effluent Pumps</td>
</tr>
</tbody>
</table>
# Mechanical Sales, Inc.

Tim Grossman - Tim Conrad - Chad Raymer - Matt O'Banion - Jim Kent - Laura Russo

9550 White Oak Lane, Suite 100
Johnston, IA  50131

PHONE: 515-276-9005  
FAX: 515-276-8993

WEBSITE:  www.mechsales.com  
tgrossman@mechsales.com,  
tconrad@mechsales.com,  
craymer@mechsales.com,  
mobanion@mechsales.com,  
jkent@mechsales.com,  
lrusso@mechsales.com

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABB</td>
<td>Variable Frequency Drives</td>
</tr>
<tr>
<td>AbsolutAire</td>
<td>Direct and Indirect Fired Make-Up Air Units</td>
</tr>
<tr>
<td>Air Balance Inc.</td>
<td>Louvers, Dampers and Equipment Screens</td>
</tr>
<tr>
<td>AQC Industries</td>
<td>Direct-Burial Underground Duct Systems, Indoor and Outdoor Preinsulated Duct Systems</td>
</tr>
<tr>
<td>Baltimore Aircoil</td>
<td>Cooling Towers, Closed Circuit Cooling Towers, and Ice Thermal Storage</td>
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<tr>
<td>Big Ass Fans</td>
<td>High Velocity Low Speed Fans</td>
</tr>
<tr>
<td>Big Foot Systems</td>
<td>Non-Penetrative Support Systems for HVAC Equipment and Mechanical / Electrical Infrastructure</td>
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<tr>
<td>Blender Products</td>
<td>Static and Dynamic Air Blenders</td>
</tr>
<tr>
<td>Changeair</td>
<td>Classroom Ventilator Units</td>
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<tr>
<td>Composite Cooling Solutions</td>
<td>Custom Field Fabricated Composite Cooling Towers</td>
</tr>
<tr>
<td>Core</td>
<td>Air-to-Air Energy Recovery Heat Exchangers</td>
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<tr>
<td>Critical Room Control</td>
<td>Open Architecture Control Systems, Touch Screen Room Monitors, and Venturi Air Valves for Critical Environments</td>
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<td>Manufacturers Represented</td>
<td>Product Description</td>
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<tr>
<td>Daikin</td>
<td>Semi-Custom Air Handling Units, Energy Recovery Units, Rooftop Units, Water-Source Heat Pumps, Fan Coil Units, Coils and More</td>
</tr>
<tr>
<td>Daikin AC</td>
<td>VRF Systems, Ductless Split Systems, Residential Split Systems, and Packaged Rooftop Units</td>
</tr>
<tr>
<td>Drake Refrigeration</td>
<td>Industrial Process Chillers</td>
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<tr>
<td>DriSteem</td>
<td>Humidification and Water Treatment Systems</td>
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<tr>
<td>Durkee</td>
<td>Custom Fabric Duct Systems</td>
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<tr>
<td>Dynamic Air Quality</td>
<td>Active-Field Polarized Media Air Cleaners, Activated Carbon Matrix, and Germicidal Ultraviolet Systems</td>
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<tr>
<td>Eastern Sheet Metal</td>
<td>Single and Double Wall Spiral Pipe and Fittings</td>
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<tr>
<td>EMI Retro Aire</td>
<td>Packaged Terminal Air Conditioners and Heat Pumps</td>
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<tr>
<td>Envirco</td>
<td>Clean Air Technologies for Ultra-Clean Environments</td>
</tr>
<tr>
<td>Florida Heat Pump</td>
<td>Water-Source Heat Pumps</td>
</tr>
<tr>
<td>Global Plasma Solutions</td>
<td>Needlepoint Bi-Polar Ionization Cold Plasma Technology for Outside Air Reduction and Indoor Air Quality</td>
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<tr>
<td>Hastings HVAC</td>
<td>Direct and Indirect Fired Make-Up Air Units</td>
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<tr>
<td>Hydronic Components</td>
<td>Six-Way Control Valves, Pressure Independent Control Valves, Balancing Valves, and Valve Packages</td>
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<tr>
<td>IEC</td>
<td>Fan Coil Units and Blower Coil Units</td>
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<tr>
<td>Innovent</td>
<td>Custom Air Handling Units, Rooftop Units, Energy Recovery Units, Pool Dehumidifiers, and Deiccant Units</td>
</tr>
<tr>
<td>Jaga</td>
<td>Low Profile Fan Coil Units, Trench Convectors, and Low H2O Radiators</td>
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<tr>
<td>Jeremias</td>
<td>Engineered Single and Double Wall Flue and Chimney Systems</td>
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<tr>
<td>Kelvion</td>
<td>Heat Exchangers and Fluid Coolers</td>
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<tr>
<td>Lennox</td>
<td>Ductless Split Systems, Residential Split Systems, and Packaged Rooftop Units</td>
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<td>Manufacturers Represented</td>
<td>Product Description</td>
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<tr>
<td>Linea Screens</td>
<td>Self-Supporting Non-Penetrative Screen Systems for HVAC Equipment</td>
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<tr>
<td>LJ Wing</td>
<td>Integral Face and Bypass Coils</td>
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<tr>
<td>MK Plastics</td>
<td>Corrosion-Resistant Fans and Blowers</td>
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<td>Multistack</td>
<td>Modular Water-Cooled, Air-Cooled, and Heat Recovery Chillers</td>
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<tr>
<td>Nederman</td>
<td>Industrial Air Filtration, Fans, Pumps, and Extraction Arms</td>
</tr>
<tr>
<td>Nortek Air Solutions</td>
<td>Custom Air Handling Units, Energy Recovery Units, Rooftop Units, Coils and More</td>
</tr>
<tr>
<td>PennBarry</td>
<td>Fans and Blowers</td>
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<tr>
<td>Powered Aire</td>
<td>Air Curtains</td>
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<tr>
<td>Puroflux Corporation</td>
<td>Permanent Media Filters, Separators, Disc Filters, and Pump Packages</td>
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<tr>
<td>Qmark</td>
<td>Electric Heaters and Duct Heaters</td>
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<tr>
<td>Q-PAC</td>
<td>ECM Fan Arrays</td>
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<tr>
<td>Ruskin</td>
<td>Louvers, Dampers, Energy Recovery Ventilators, and Airflow Measuring Equipment</td>
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<tr>
<td>Schwank</td>
<td>Radiant Tube, Gas Infrared, and Patio Heaters</td>
</tr>
<tr>
<td>Seresco</td>
<td>Pool Dehumidifiers</td>
</tr>
<tr>
<td>Stulz</td>
<td>Critical Cooling Equipment, Ultrasonic Humidifiers, and Desiccant Dehumidifiers</td>
</tr>
<tr>
<td>SystemAir</td>
<td>ECM Fans, Jet Fan Systems, Energy Recovery Ventilators, and Air Distribution Products</td>
</tr>
<tr>
<td>Systecon</td>
<td>Custom Modular Central Plants, Custom Modular Pumping Systems, and Pumping Packages</td>
</tr>
<tr>
<td>Temprite Industries</td>
<td>Direct and Indirect Fired Make-Up Air Units, Duct Furnaces, and Air Turnover Units</td>
</tr>
<tr>
<td>Tempeff</td>
<td>High Efficiency Dual Core Energy Recovery Systems</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
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<tr>
<td>---------------------------</td>
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</tr>
<tr>
<td>Titus</td>
<td>Grilles, Registers, Diffusers, Terminal Units, Chilled Beams, Displacement Ventilation, and Underfloor</td>
</tr>
<tr>
<td>United Cool Air</td>
<td>Indoor Packaged and Splittable Light Commercial Air Conditioners</td>
</tr>
<tr>
<td>UV Resources</td>
<td>Ultraviolet Lighting Systems</td>
</tr>
<tr>
<td>Valent</td>
<td>High Percentage Outside Air Packaged Rooftop Units and Energy Recovery Units</td>
</tr>
</tbody>
</table>
**Mid-America Sales Group, Inc.**

Tim Schultz - Mike Boyd  
2001 SE 44th Ct  
Grimes, IA  50111  

PHONE:  **515-986-9446**  
FAX:  **515-986-3552**

WEBSITE:  [www.midamgrp.com](http://www.midamgrp.com)  
EMAIL:  mikeb@midamericasales.com

**Mid-America Sales Group, Inc.**

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basco</td>
<td>Shower doors of elegance</td>
</tr>
<tr>
<td>Bradford White</td>
<td>Commercial &amp; residential water heaters and storage tanks</td>
</tr>
<tr>
<td>Brass Craft</td>
<td>Supplies, fitting and gas connectors</td>
</tr>
<tr>
<td>Delta Faucet</td>
<td>Full line residential and commercial faucets and showers</td>
</tr>
<tr>
<td>Grundfos Pumps</td>
<td>Circulator, booster and sump and sewage pumps</td>
</tr>
<tr>
<td>Insinkerator</td>
<td>Residential and commercial disposers and hot water dispensers</td>
</tr>
<tr>
<td>Javelin</td>
<td>Drain and Surface Cleaning Products</td>
</tr>
<tr>
<td>Mansfield</td>
<td>Commercial &amp; residential china fixtures</td>
</tr>
<tr>
<td>Spirotherm</td>
<td>Air and dirt eliminators/hydraulic separators</td>
</tr>
</tbody>
</table>
**Millennium Technology of Iowa**

Don Stanek - Tyler Naberhaus - Chuck Gustafson - Matt Grover  
1454 30th Street, Suite 207 West Winds  
West Des Moines, IA  50266  
PHONE: 515-223-6048  
FAX: 515-223-7269  
WEBSITE: www.milltechhvac.com  
EMAIL: info@milltechhvac.com

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>AAF/Flanders Corporation</td>
<td>Bag in/bag out filter housings, HEPA filters &amp; Fan Powered filter units</td>
</tr>
<tr>
<td>Airedale</td>
<td>Classroom packaged vertical heat pump energy recovery ventilator.</td>
</tr>
<tr>
<td>Belimo Controls</td>
<td>Direct-coupled electric actuators. Direct-coupled hydronic valves</td>
</tr>
<tr>
<td>Cain Industries</td>
<td>Stack Heat Recovery Systems</td>
</tr>
<tr>
<td>Carnes</td>
<td>GRD, VAV Boxes, Fans, Energy Recovery</td>
</tr>
<tr>
<td>Danfoss VFD</td>
<td>Variable frequency drives</td>
</tr>
<tr>
<td>Danfoss ABQM</td>
<td>Pressure independent modulating control valves (PICV)</td>
</tr>
<tr>
<td>Desert Aire</td>
<td>Refrigeration dehumidifiers, &quot;TotalAire&quot; DOAS heat pump dehumidifier with enthalpy wheel</td>
</tr>
<tr>
<td>Detroit Radiant Products</td>
<td>&quot;Re-Verber Ray&quot; gas radiant heaters</td>
</tr>
<tr>
<td>Fabric Air</td>
<td>Textile fabric distribution duct</td>
</tr>
<tr>
<td>Flow Measurement Technology</td>
<td>Electronic airflow measurement stations</td>
</tr>
<tr>
<td>GeoComfort by Enertech Global</td>
<td>Horizontal and vertical geosource heat pumps</td>
</tr>
<tr>
<td>Hamilton Engineering</td>
<td>Packaged condensing boilers and water heaters.</td>
</tr>
<tr>
<td>Heliodyne</td>
<td>Solar Hot Water Systems</td>
</tr>
<tr>
<td>Honeywell Analytics - Vulcain</td>
<td>Toxic gas and refrigerant detection systems</td>
</tr>
<tr>
<td>Humidifirst</td>
<td>Ultrasonic humidifiers</td>
</tr>
<tr>
<td>Innovative Air Technologies</td>
<td>Desiccant dehumidifiers</td>
</tr>
<tr>
<td>JenCoFan</td>
<td>Full line of ventilation Fans</td>
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<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
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<tr>
<td>MARV Air</td>
<td>Wall mount A/C units and heat pumps</td>
</tr>
<tr>
<td>MEE Industries</td>
<td>High pressure fogging humidification systems and RO/DI water treatment systems</td>
</tr>
<tr>
<td>Modine Commercial</td>
<td>&quot;Atherion&quot; air cooled rooftop DOAS units with energy recovery. Direct gas fired MAU.</td>
</tr>
<tr>
<td>Neptronic</td>
<td>Direct steam, steam-to-steam, electric, gas, atomizing and evaporative humidifiers, Electric duct heaters</td>
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<tr>
<td>Novelaire Technologies</td>
<td>Enthalpy, sensible, &amp; dessicant wheels; DES/DX DOAS units and low temperature dehumidifiers</td>
</tr>
<tr>
<td>Nu-Air Ventilation</td>
<td>Enthalpy core ERV's</td>
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<tr>
<td>NuTech Hydronics</td>
<td>Automatic flow limiter and manual venturi balance valves and kits.</td>
</tr>
<tr>
<td>Panasonic</td>
<td>VRF and Mini/Multi-Split Heat Pumps</td>
</tr>
<tr>
<td>PlasticAir</td>
<td>&quot;Skyplume&quot;/High Plume and Fiberglass Fans</td>
</tr>
<tr>
<td>Precision Air</td>
<td>&quot;SurgicAir Zero&quot; Operating Room Air Delivery Systems</td>
</tr>
<tr>
<td>Pure Air Filtration</td>
<td>Gas phase filtration</td>
</tr>
<tr>
<td>Rapid Engineering, Inc.</td>
<td>Direct gas fired pressurization industrial heaters</td>
</tr>
<tr>
<td>Redd-i</td>
<td>Electric duct heaters, full line electric heating products, explosion proof electric unit heaters</td>
</tr>
<tr>
<td>Robur Corporation</td>
<td>Servel Gas-fired air-cooled chiller, chiller/heater, and heat pumps</td>
</tr>
<tr>
<td>Skyblade</td>
<td>HVLS Ceiling Fans</td>
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<tr>
<td>Suburban</td>
<td>Gas fired PTAC thru wall units, Gas fired vertical PTAC units.</td>
</tr>
<tr>
<td>Thermal Corporation - Division of Nailor</td>
<td>Custom air handling and energy recovery units</td>
</tr>
<tr>
<td>Triatek</td>
<td>Critical Room and Fume Hood controls. Venturi Air Valves.</td>
</tr>
<tr>
<td>United Enertech</td>
<td>Louvers and dampers. Fire/smoke dampers.</td>
</tr>
</tbody>
</table>

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<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ventaire</td>
<td>Vehicle &amp; source capture fume exhaust systems</td>
</tr>
<tr>
<td>Warren Manufacturing</td>
<td>&quot;Intelli-vent&quot; personal VAV diffusers, &quot;Valid-Air&quot; filtered IAQ diffusers</td>
</tr>
</tbody>
</table>
**Plumb Supply Company**

Frank Curtis  
1622 NE 51st St.  
Des Moines, IA  50313  

PHONE:  **515-262-9511**  
FAX:  **515-262-5893**

WEBSITE:  www.plumbsupply.com  
EMAIL:  fcurtis@plumbsupply.com

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ruud HVAC</td>
<td>Commercial &amp; Residential HVAC Equipment</td>
</tr>
<tr>
<td>Ruud Water Heaters</td>
<td>Commercial &amp; Residential water heaters, storage tanks, copper tube heaters, power vent heaters</td>
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<tr>
<td>Wirsbo/Uponor</td>
<td>Crosslinked polyethylene Pex tubing for hydronic radiant heating systems, snowmelt systems and plumbing systems</td>
</tr>
<tr>
<td>Lochinvar</td>
<td>Commercial &amp; Residential Boilers, Storage Tanks/Buffer Tanks, Hydraulic Separator</td>
</tr>
<tr>
<td>Weil McLain</td>
<td>Commercial &amp; Residential Boilers &amp; Baseboard fin-tube radiation</td>
</tr>
<tr>
<td>Watts</td>
<td>Regulators, Bronze Ball, Gate &amp; Check valves, Iron Butterfly Valves</td>
</tr>
<tr>
<td>Thomas &amp; Betts/Reznor</td>
<td>Unit Heaters, Air Turnover, Direct Fired, Energy Recovery, Infrared, Hydronic and Packaged</td>
</tr>
<tr>
<td>Titan</td>
<td>Custom Built Make up Air Systems</td>
</tr>
<tr>
<td>Schwank</td>
<td>Schwank is the specialist for high intensity energy efficient infrared radiant luminous heater heating solutions.</td>
</tr>
<tr>
<td>Grundfos Pump Corp.</td>
<td>Commercial Bronze, Stainless Steel &amp; Iron Pumps</td>
</tr>
<tr>
<td>Shoemaker</td>
<td>Residential &amp; commercial grilles, registers &amp; diffusers</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
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<tr>
<td>---------------------------</td>
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</tr>
<tr>
<td>Unico System</td>
<td>High velocity air conditioning system for commercial, residential and multi-family markets.</td>
</tr>
<tr>
<td>Hydron Module Geo Thermal Systems</td>
<td>Hydron Module Geo Thermal systems use the natural thermal properties of the earth to heat and cool and maximize energy efficiency.</td>
</tr>
<tr>
<td>Tracpipe CounterStrike Gas Piping</td>
<td>Corrugated stainless steel flexible gas pipe system.</td>
</tr>
</tbody>
</table>

Plumb Supply Company is a leading distributor of HVAC, Plumbing and PVF products with 18 locations in Iowa to serve the mechanical trade.

Industrial PVF

SS Pipe/Valves/Fittings. Carbon Steel Fittings.
Gauges/Thermometers/Switches.


Precision Test & Balance, Inc.

Phil Doud
14225 University Avenue, Suite 220A
Waukee, IA 50263

PHONE: 515-288-2332
FAX: 515-222-0613

WEBSITE: www.precisiontestandbalance.com
EMAIL: doudptb@mchsi.com

Manufacturers Represented

National Environmental Balancing Bureau (NEBB)

Product Description

Air & Hydronic Testing

Systems Commissioning

Healthcare Certification

Duct Leakage Testing
<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
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<tbody>
<tr>
<td>Accurex</td>
<td>Kitchen hoods and ventilation systems</td>
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<tr>
<td>Acutherm</td>
<td>VAV diffusers</td>
</tr>
<tr>
<td>Air Distribution Concepts</td>
<td>Collapsible air duct</td>
</tr>
<tr>
<td>Bell &amp; Gosset</td>
<td>Pumps, heat transfer &amp; automatic flow controls</td>
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<tr>
<td>Boiler Mag</td>
<td>Magnetic filters.</td>
</tr>
<tr>
<td>Camus</td>
<td>Boilers and water heaters</td>
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<tr>
<td>Carel</td>
<td>Humidifiers</td>
</tr>
<tr>
<td>CCI Thermal</td>
<td>Hazardous duty heaters</td>
</tr>
<tr>
<td>Cemline</td>
<td>Tanks &amp; heaters</td>
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<tr>
<td>Conspec</td>
<td>Gas detection equipment</td>
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<tr>
<td>Danfoss</td>
<td>Zone control valves</td>
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<tr>
<td>Domestic Pump</td>
<td>Condensate &amp; boiler feed equipment</td>
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<tr>
<td>Donco</td>
<td>Plenum diffusers</td>
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<td>Dow Chemical</td>
<td>Glycol</td>
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<tr>
<td>Eaton</td>
<td>VFDs and starters</td>
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<tr>
<td>Ecolab</td>
<td>Water treatment</td>
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<td>Edwards Fiberglass</td>
<td>Fiberglass tanks</td>
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<tr>
<td>Flexmaster</td>
<td>Flexible duct</td>
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<tr>
<td>Goulds</td>
<td>Vertical turbine, sump, and sewage pumps</td>
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<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
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<td>---------------------------</td>
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<tr>
<td>Greenheck</td>
<td>Industrial and commercial fans, dampers, make-up air, energy recovery and DOAS units, louvers, sunshades and equipment screen. Replacement coils for all applications.</td>
</tr>
<tr>
<td>Hoffman Specialty</td>
<td>Steam specialties</td>
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<tr>
<td>Holby</td>
<td>Tempering Valves</td>
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<tr>
<td>Kunkle</td>
<td>Relief valves</td>
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<tr>
<td>McDonnell &amp; Miller</td>
<td>Boiler controls</td>
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<tr>
<td>Metal Aire</td>
<td>VAV Boxes, grilles, registers and diffusers</td>
</tr>
<tr>
<td>Miljoco</td>
<td>Thermometers &amp; gages</td>
</tr>
<tr>
<td>Minnesota Flexible</td>
<td>Pump connectors</td>
</tr>
<tr>
<td>Potter-Roemer</td>
<td>Fire protection equipment</td>
</tr>
<tr>
<td>PPH</td>
<td>Roof pipe supports and walkways</td>
</tr>
<tr>
<td>Semco</td>
<td>Spiral duct and sound enclosures</td>
</tr>
<tr>
<td>Smith Filters</td>
<td>Air filters</td>
</tr>
<tr>
<td>Sure Flow</td>
<td>Strainers, check valves, and butterfly valves</td>
</tr>
<tr>
<td>Thycurb</td>
<td>Curbs &amp; bases</td>
</tr>
<tr>
<td>Tigerflow</td>
<td>Engineered hydronic packages.</td>
</tr>
<tr>
<td>TSI</td>
<td>Preinsulated pipe guides</td>
</tr>
<tr>
<td>Vimco</td>
<td>Vibration isolation</td>
</tr>
<tr>
<td>Wessels</td>
<td>Custom tanks and filtration systems</td>
</tr>
</tbody>
</table>
# Rist & Associates, Inc.

Scott Rogers - Sandy Rogers - Brian VandeVenter - Steve Rogers - Scott Goheen - Anthony Hill - Curt Rogers - Ethan Rogers - Aaron Kile - Mitch Kelly - Brian Scala  
4 Washington Ave.  
Des Moines, IA  50314  
PHONE:  **515-243-8720**  
FAX: **515-243-8714**  
WEBSITE: www.ristandassociates.com  
EMAIL: info@ristandassociates.com

## Manufacturers Represented

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Concepts</td>
<td>Specialty diffusers</td>
</tr>
<tr>
<td>Antec Controls</td>
<td>Lab controls, pressure independent air valves, room pressure monitors, and multiview monitors</td>
</tr>
<tr>
<td>Arrow United</td>
<td>Low leak dampers, industrial dampers, louvers</td>
</tr>
<tr>
<td>Badger Meter</td>
<td>Meters and metering devices</td>
</tr>
<tr>
<td>Bananza Air Management</td>
<td>Gas make-up air systems - direct/indirect fired and infrared</td>
</tr>
<tr>
<td>CESCO-Products</td>
<td>Duct &amp; ceiling access doors, walk-in doors, louvers, fire dampers, hoods &amp; penthouses</td>
</tr>
<tr>
<td>Composite Fan Technology</td>
<td>FRP fiberglass reinforced plastic fans, blowers, louvers, and dampers</td>
</tr>
<tr>
<td>Denlar Fire Protection</td>
<td>UL300A pre-engineered fire suppression range hood for residential appliances</td>
</tr>
<tr>
<td>DuctSox</td>
<td>Fabric air duct and dispersion products</td>
</tr>
<tr>
<td>Dwyer</td>
<td>Controls &amp; gauges</td>
</tr>
<tr>
<td>Ebtron</td>
<td>Electronic air flow measurement systems</td>
</tr>
<tr>
<td>Greentrol</td>
<td>Electronic air flow measurement equipment</td>
</tr>
<tr>
<td>Gripple</td>
<td>Hangers and supports, seismic.</td>
</tr>
<tr>
<td>Kees, Inc.</td>
<td>Kitchen hoods &amp; miscellaneous sheet metal products, access doors, slot diffusers, air blenders, and make-up air systems.</td>
</tr>
<tr>
<td>Linx Ind (Lindab)</td>
<td>Round and oval spiral duct and fittings</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>Loren Cook</td>
<td>Roof, prop, utility, centrifugal &amp; industrial fans &amp; blowers</td>
</tr>
<tr>
<td>Markel Products</td>
<td>Electric reheat: duct coils, infrared, commercial/industrial cabinet, ceiling, baseboard and wall heaters</td>
</tr>
<tr>
<td>Mars Air Doors</td>
<td>Air curtains and door heaters.</td>
</tr>
<tr>
<td>Metal Fab</td>
<td>B-vent, positive pressure boiler stacks, no-chase grease duct</td>
</tr>
<tr>
<td>Monoxivent</td>
<td>Welding exhaust/ source capture, collection systems, vehicle exhaust, FRP ductwork &amp; accessories</td>
</tr>
<tr>
<td>Nordfab</td>
<td>Clamp together and gasket industrial duct</td>
</tr>
<tr>
<td>Norlock</td>
<td>Round &amp; flat oval spiral pipe &amp; fittings, acoustical round &amp; oval duct &amp; fittings, pvc duct &amp; fittings</td>
</tr>
<tr>
<td>Panasonic</td>
<td>Ultra-quiet energy efficient ceiling exhaust fans with optional lights and controls</td>
</tr>
<tr>
<td>Pottorff</td>
<td>Fire, smoke, control and back draft dampers, access doors, louvers, penthouses, sound attenuation and acoustical panels.</td>
</tr>
<tr>
<td>Price Industries</td>
<td>Fan coils, variable air volume boxes, registers, grilles, diffusers, sound attenuation equipment, chilled beams and underfloor air systems.</td>
</tr>
<tr>
<td>Raymon-Donco Air</td>
<td>Light troffers, plenum, slot, and specialty diffusers</td>
</tr>
<tr>
<td>Reggio Registers</td>
<td>Wood, cast iron and aluminum premium grilles and registers</td>
</tr>
<tr>
<td>Roof Products and Systems</td>
<td>Roof curbs, support rails, expansion joints, and pipe portals</td>
</tr>
<tr>
<td>Sage Metering, Inc.</td>
<td>Thermal mass flow meters</td>
</tr>
<tr>
<td>Steril-Aire</td>
<td>UVC products for IAQ, mold and bacteria control in HVAC systems and food processing</td>
</tr>
<tr>
<td>Thermaflex</td>
<td>Insulated and non-insulated flexible duct</td>
</tr>
<tr>
<td>Toxalert</td>
<td>Gas detection systems, sensors, and controls</td>
</tr>
</tbody>
</table>
**Rist & Associates, Inc.**

<table>
<thead>
<tr>
<th><strong>Manufacturers Represented</strong></th>
<th><strong>Product Description</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Vent Products Co.</td>
<td>Louvers, dampers, shutters, penthouses, roof hoods, roof curbs, portals, and rails</td>
</tr>
<tr>
<td>Vent-A-Kiln</td>
<td>Heat and fume exhaust hoods, fans, systems, and controls</td>
</tr>
<tr>
<td>Vibration Eliminator Co.</td>
<td>Isolation pads, hangers, bases, and floors</td>
</tr>
<tr>
<td>Weksler Instruments</td>
<td>Thermometers and pressure gauges</td>
</tr>
<tr>
<td>Young Regulator</td>
<td>Specialty dampers, remote control operators and hardware</td>
</tr>
<tr>
<td>Z.O.O. Fans</td>
<td>Destratification fans.</td>
</tr>
</tbody>
</table>
## Setpoint Mechanical Solutions

**Manufacturers Represented**

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accutrol</td>
<td>Airflow Control Valve and Controller for Critical Environments, Airflow Measurement</td>
</tr>
<tr>
<td>Addison</td>
<td>Packaged DOAS and energy recovery units</td>
</tr>
<tr>
<td>Aerofin Coils</td>
<td>Commercial and industrial coils, integral face and bypass coils</td>
</tr>
<tr>
<td>Carrier</td>
<td>Chillers, Air Handlers, RTUs, Heat Pumps, Unit Ventilators, DX Condensing Units</td>
</tr>
<tr>
<td>Cooney Coils</td>
<td>Freezeblock Coil</td>
</tr>
<tr>
<td>Delta 'P' Valves</td>
<td>Pressure independent flow control valves</td>
</tr>
<tr>
<td>Enviro-Tec</td>
<td>VAV terminals, fan coils and blower coils</td>
</tr>
<tr>
<td>Epsilon Industries</td>
<td>Custom factory packaged systems including chillers, boilers, pumps, piping and complete penthouses</td>
</tr>
<tr>
<td>Haakon Industries</td>
<td>Quality custom air handlers, energy recovery air handlers</td>
</tr>
<tr>
<td>Krack</td>
<td>Fluid coolers</td>
</tr>
<tr>
<td>QLCI</td>
<td>Carson Solutions Classroom Displacement Chilled Beam</td>
</tr>
<tr>
<td>Quantech</td>
<td>Air and water cooled scroll and screw chillers</td>
</tr>
<tr>
<td>Samsung HVAC</td>
<td>Split system and variable refrigerant flow systems</td>
</tr>
<tr>
<td>Seasons 4 Custom Rooftop Units</td>
<td>Direct replacement rooftop units, custom DX rooftops with enthalpy wheels</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>Smardt</td>
<td>Air and water cooled turbocor mag bearing chillers</td>
</tr>
<tr>
<td>Tamco Dampers</td>
<td>Low-leakage control dampers, insulated outside air dampers and louvers</td>
</tr>
<tr>
<td>Tempmaster</td>
<td>Rooftop units and air cooled condensing units</td>
</tr>
<tr>
<td>Tempaduct</td>
<td>Outdoor vinyl protected phenolic ductwork</td>
</tr>
<tr>
<td>Thermolec</td>
<td>Electric Duct Heaters</td>
</tr>
<tr>
<td>Tricon</td>
<td>Preinsulated and Secondary Containment Piping Systems</td>
</tr>
<tr>
<td>Tuttle &amp; Bailey</td>
<td>Grilles registers and diffusers</td>
</tr>
<tr>
<td>Twin City Fan</td>
<td>Axial and centrifugal fans, fiberglass fans, direct and belt-drive quiet axial fan</td>
</tr>
<tr>
<td>VAW Systems</td>
<td>Acoustical housings and panel systems, duct and fan attenuators</td>
</tr>
<tr>
<td>VTS</td>
<td>Air handling units, flat plate and enthalpy wheel ERUs.</td>
</tr>
<tr>
<td>Weather Rite</td>
<td>Direct/indirect fired make-up air units, unit heaters, &amp; radiant heaters</td>
</tr>
<tr>
<td>Xetex, Inc.</td>
<td>Energy recovery units, packaged heat pump energy recovery units</td>
</tr>
<tr>
<td>Yaskawa</td>
<td>Variable frequency drives</td>
</tr>
</tbody>
</table>
Specified Design Consultants

Mark Reinhardt - Sheila Hansen - Melody Christensen - Joshua Reinhardt
- Dave McArdle - Terry Wiese - Todd Jedrzejczyk

5485 NE 17th St., Suite M
Des Moines, IA 50313

PHONE: 515-243-6405
FAX: 515-243-6406
TOLL FREE: 877-276-0266
WEBSITE: www.sdci.us
EMAIL: mark@sdci.us

Specified Design Consultants

Manufacturers Represented | Product Description
--- | ---
American Gas Safety | Lab Safety Systems
Beacon Medaes | Medical gas equipment
Easy Water | Commercial water treatment systems
General treatment products | Packaged glycol feed systems
Ipex | Plastic process piping systems
Jay R. Smith | Engineered plumbing and drainage products
Lawler | Thermostatic mixing valves
Commercial Moen | Industrial and institutional plumbing faucets
Moen | Plumbing Fixtures
Patterson Pumps | Commercial HVAC pumps
Pro Hydronic Specialties | Automatic and manual balancing valves
PVI | Commerical water heaters
Riverside Hydronics | Commerical hot water boilers
Russell Pump | Condensate and boiler feed pumps
Stingray | Emergency plumbing fixtures
Thrush | Heat exchangers and hydronic accessories
Tigerflow | Commerical booster systems
Willoughby Industries | Stainless steel and solid surface plumbing products
**Sys Kool**

Rick Hollendieck - Sue Hollendieck - Troy McIntyre - Cody Bemis - Kade Hollendieck - Erin Pollard - Shelly Terry - Dawn McIntyre

11313 S. 146th st  
Omaha, NE 68138  

PHONE: 402-597-1449  
FAX: 402-597-1454  

WEBSITE: www.sys-kool.com  
EMAIL: troy@sys-kool.com

<table>
<thead>
<tr>
<th><strong>Sys Kool</strong> Manufacturers Represented</th>
<th><strong>Product Description</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Evapco, Inc.</td>
<td>Cooling Towers, Closed Circuit Fluid Coolers and Evaporative Condensers for the HVAC and industrial markets. Units range from 10 tons to 1100 tons. Materials of construction include galvanized steel or stainless steel. Low sound and super low sound fans available.</td>
</tr>
<tr>
<td>Evapco, Inc. Water Treatment Options -Pulse~Pure -Smart Shield</td>
<td>Pulse~Pure: Non-chemical/chemical-free water treatment for your cooling tower or evaporative cooler. Smart Shield: First ever solid chemistry water treatment engineered to be factory mounted for your Evapco closed circuit coolers and evaporative condensers.</td>
</tr>
<tr>
<td>SYS-KOOL Cooling Tower Service -Reconstruction</td>
<td>Reconstruction Services for all existing HVAC, industrial, and power cooling towers. A reconstruction specialist will perform a complete tower inspection and provide a written report with recommendations for replacement parts and/or repairs to the tower.</td>
</tr>
<tr>
<td>Evaptech, Inc.</td>
<td>Field-erected Cooling Towers for industrial, power, and large HVAC applications. Materials of construction include wood, fiberglass and stainless steel. Offering a complete turnkey project from design to erection of the cooling tower.</td>
</tr>
<tr>
<td>LAKOS</td>
<td>Centrifugal separators designed to remove sand, grit, pipe scale and other fine solids from liquids.</td>
</tr>
<tr>
<td>TOWER-FLO</td>
<td>Complete line of sand filters.</td>
</tr>
<tr>
<td>Sys Kool Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>-----------------------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>POLARIS</td>
<td>Plate and Frame heat exchangers, brazed heat exchangers for the HVAC and industrial markets.</td>
</tr>
<tr>
<td>HIGH-K</td>
<td>A high-efficient, straight tube heat exchanger, capable of obtaining 5°F approach temperatures.</td>
</tr>
<tr>
<td>Pentair / Fairbanks Morse</td>
<td>Extensive line of pumps, controls, &amp; filters</td>
</tr>
<tr>
<td>Edwards Fiberglass, Inc.</td>
<td>Fiberglass storage tanks</td>
</tr>
<tr>
<td>Miller Leaman</td>
<td>Filtration products</td>
</tr>
<tr>
<td>FlowCon/Griswold</td>
<td>Automatic and manual balance valves.</td>
</tr>
</tbody>
</table>
Systems Management & Balancing, Inc.

Jim Hall - Matt Jesson - Jon Shawda - Jared Wolfe - Tesha Trailkill
925 S.E. Olson Drive
Waukee, IA  50263

PHONE:  515-987-2825
FAX:  515-987-5036
TOLL FREE:  800-247-5311
WEBSITE:  www hvactab.com
EMAIL:  jimh@hvactab.com, mattj@hvactab.com, jons@hvactab.com, jaredw@hvactab.com, teshat@hvactab.com

Systems Management & Balancing, Inc.
Manufacturers Represented  Product Description

Associated Air Balance Council (AABC)  Providing independent, objective and professional airflow surveys, air balancing, water balancing, sound measurements, vibration measurements, duct leakage testing, fume hood testing, and laboratory and hospital room pressurization testing.

Testing Adjusting and Balancing Bureau (TABB)  Supervisor certified and sponsored by the Sheet Metal Workers' International Association (SMWIA) and the Sheet Metal and Air Conditioning Contractors' National Association (SMACNA).

AABC Commissioning Group (ACG)  HVAC System Commissioning
### Tim Hildreth Company, Inc.

Jonas Hildreth (President) - Tiffany Petersen (Inside Sales & Service Parts) Donnie Hildreth (Repair Supervisor) - Todd Curtis (Sales) - Chris Mogle (Sales)

7829 Hwy 28
Prole, IA  50229

**PHONE:** 515-287-5882  
**FAX:** 515-287-0959  
**TOLL FREE:** 800-628-0854  
**WEBSITE:** www.timhildrethcompany.com  
**EMAIL:** Parts@timhildrethcompany.com

### Manufacturers Represented

<table>
<thead>
<tr>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Thermal Hydronics KN Series Condensing Cast Iron Boilers</td>
</tr>
<tr>
<td>Fully Condensing KN Series Hot Water Gas Fired High Efficiency Boilers 200,000 - 9,000,000 MBH Natural Gas, LP, Dual Fuel, LowNox &amp; CO2</td>
</tr>
<tr>
<td>Dura-Vent</td>
</tr>
<tr>
<td>Hurst Boiler Company</td>
</tr>
<tr>
<td>LES Boilers</td>
</tr>
<tr>
<td>RBI Boilers and Water Heaters</td>
</tr>
<tr>
<td>Manufacturers Represented</td>
</tr>
<tr>
<td>-----------------------------------</td>
</tr>
<tr>
<td>Rite Boilers</td>
</tr>
<tr>
<td>Smith Boiler</td>
</tr>
<tr>
<td>Webster Combustion Controls</td>
</tr>
</tbody>
</table>
DIRECTORY OF MANUFACTURERS AND PRODUCTS

**Trane**

Jamie Klootwyk - Ron Engelhardt - Dave Wisnieski - Joe Fields - Doug Stephens - Tom Peters - Mike Spargo - AG Oviatt - Mike Mullen - Nick Seymour - Steve Brimeyer (BAS Manager) - Steve Crocker (Service Manager)

2220 NW 108th St
Clive, IA  50325

PHONE:  **515-270-0004**
FAX:  **515-270-3835**
TOLL FREE:  1-800-798-0004
WEBSITE:  www.trane.com
EMAIL:  tom.peters@trane.com

**Trane**

**Manufacturers Represented**  **Product Description**

Annexair  Custom AHU, ERV and DOAS units with DX and heat pump energy recovery
Calmac Manufacturing  Ice storage tanks and thermal storage design
Danfoss/Trane  Variable frequency drives
Filtrine Liquid Chillers  Specialty coolers for medical, process recirculation, drinking water, and bakery applications
First Company  Fan coil units: hydronic, thru-the-wall, direct and belt drive.
Indeeco  Electric duct coils; electric unit heaters, cabinet heaters & baseboard heaters; explosion proof electric heaters; wash-down and corrosive duty electric heaters; electric boilers; industrial heating elements.
Johnson Air Rotation Systems  Heating & cooling air rotation systems for large open areas such as warehouses and gymnasiums
Krack Dry Coolers  Dry coolers and fluid coolers.
Lynxspring  Digital controls and building automation systems
Marcraft  Custom air handling units for systems or applications including: high static pressure, low leakage rates, unique geometry or sizes, heat recovery, and low sound applications
<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trane</td>
<td>Mitsubishi Ductless mini-split air conditioning products, City Multi VRF systems, Lossnay Energy Recovery</td>
</tr>
<tr>
<td>Motivair</td>
<td>Specialty chillers for critical applications, free cooling and low ambient chillers, medical and data center chillers, data center chilled door cooling systems</td>
</tr>
<tr>
<td>Movin Cool</td>
<td>Portable spot coolers - sales &amp; rental</td>
</tr>
<tr>
<td>Multi-aqua</td>
<td>Ductless chilled water mini-split style fan coils, ductless VWF systems, modular air cooled chillers, heat pump chiller/heaters</td>
</tr>
<tr>
<td>Munters</td>
<td>Energy efficient humidity control technologies and DOAS units.</td>
</tr>
<tr>
<td>NAPPS</td>
<td>Water-cooled, split air-cooled, and modular chillers</td>
</tr>
<tr>
<td>Precisions Coils</td>
<td>Custom replacement coils</td>
</tr>
<tr>
<td>RenewAire</td>
<td>Fixed plate energy recovery ventilators, fixed plate energy recovery cores</td>
</tr>
<tr>
<td>Reznor</td>
<td>Packaged fresh air heating and air conditioning products</td>
</tr>
<tr>
<td>Semco</td>
<td>Energy recovery wheels, energy recovery ventilators, Pinnacle dual wheel energy recovery systems, desiccant dehumidification systems</td>
</tr>
<tr>
<td>Tandem Chillers</td>
<td>Modular chillers indoor/outdoor, water, and air-cooled. Dry fluid coolers and pump packages</td>
</tr>
<tr>
<td>Temspec</td>
<td>Vertical classroom unit ventilators, packaged heat pump ERV unit ventilators, Hi-Rise fan coils</td>
</tr>
<tr>
<td>Thybar</td>
<td>Air Handling Specialties and Custom Curbs</td>
</tr>
<tr>
<td>Trane</td>
<td>Commercial &amp; industrial heating, ventilating &amp; air conditioning equipment and parts, building automation systems.</td>
</tr>
<tr>
<td>United Metal Products</td>
<td>Custom air handlers and ERVs</td>
</tr>
<tr>
<td>Ultra Aire</td>
<td>Dehumidifiers</td>
</tr>
<tr>
<td>Williams</td>
<td>Horizontal, vertical and stacked fan coils, integrated piping system, totally variable fan coils.</td>
</tr>
</tbody>
</table>
VHF Sales, Inc. (Vest-Hazer-Feld)

Dale Vest - Jon Houser - Bruce Greiner - Neal Logemann - Mike Skallerud
- Joe Vest
2655 SE Enterprise Drive
Grimes, IA  50111
PHONE:  515-986-3671

WEBSITE:  www.vhfsales.com
EMAIL:  info@vhfsales.com

Manufacturers Represented

AERCO International, Inc.  High efficiency condensing boilers, condensing domestic water heaters, plate and frame heating systems and steam to water heat exchangers. Selection/sizing assistance and parts.

APV Heat Exchangers an SPX brand  The inventors of the plate and frame heat exchanger bringing both standard sizes and custom built heat exchangers. Selection and sizing available along with rebuild kits.

Evergreen UV, Environmental Disinfection  Ultraviolet light Systems for pathogen destruction using non-proprietary UV bulbs. Systems include: coil cleaning, upper-air, surface and duct systems. We provide sizing, selection and budgeting assistance and replacement bulbs.

Bard, Inc.  Geothermal, packaged vertical water source heat pumps and air-to-air heat pumps with energy recovery ventilators and economizers. Also available in exterior wall-mounted units. Parts, sizing, selection & budgeting assistance.

ClimateMaster, Inc.  Geothermal and water source heat pumps for all commercial applications. Vertical, horizontal, hybrid, console and two stage rooftop applications. Energy recovery ventilators, DOAS, Gas/Electric/AC and two stage Heat Pump rooftop units and accessories. Ca
<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Delta Cooling Towers, Inc.</td>
<td><strong>HDPE seamless (leak free) modular cooling tower systems. Seamless towers feature direct drive motors (VFD compatible) for low sound and energy efficiency. Cooling towers, storage tanks and closed circuit cooling systems for commercial, public &amp; industrial markets. Available in antimicrobial for Legionella control. Modular models available to ensure redundancy. Parts, accessories, sizing/selection &amp; budgeting assistance.</strong></td>
</tr>
<tr>
<td>Dura-Vent (M&amp;G Group) Flue/Venting</td>
<td><strong>Venting systems for boilers, generator exhaust &amp; grease duct systems. Also available in polypropylene. Sizing and selection assistance.</strong></td>
</tr>
<tr>
<td>Hays Fluid Controls</td>
<td><strong>Automatic flow control valves, pressure independent control valves, hose kits, and piping packages. The backwashable, energy saving (no spring) hose kit with a LIFETIME warranty.</strong></td>
</tr>
<tr>
<td>JJM Boiler Works, Inc.</td>
<td><strong>Acidic Condensate Venting Treatment Products. Inline, injection and tank model condensate neutralizer kits, refill kits and accessories. Sizing/selection assistance and replacement media available.</strong></td>
</tr>
<tr>
<td>Macro-Air HVLS Fans</td>
<td><strong>The inventor of the HVLS Fans. Gearless, Industrial IP65 Rated DC motor HVLS fans (6’ to 24’ diameter) for all commercial, agricultural, public and industrial applications. ½ the weight of gear drive fans and quiet. 50,000 hour warranty. Durable, affordable.</strong></td>
</tr>
<tr>
<td>Pathogen Alert Monitors</td>
<td><strong>Airborne Contamination Detection Monitoring system for healthcare, public and food industries. Continuously samples for airborne pathogens (bacteria, virus, yeasts or mold). Wireless or direct wire to BAS system for immediate notification of pathogens</strong></td>
</tr>
<tr>
<td>Scot Pump, A WILO Company</td>
<td><strong>A WILO Pump Company. Maker of the world’s first Smart Pump. All pump types available: Single stage end suction, close-coupled in cast, stainless and bronze. Also available are water management, sewer, agriculture and groundwater applications; including</strong></td>
</tr>
<tr>
<td>Manufacturers Represented</td>
<td>Product Description</td>
</tr>
<tr>
<td>---------------------------</td>
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</tr>
<tr>
<td>Security Chimney (M&amp;G Group)</td>
<td>Flue Systems for condensing boilers generators and zero clearance grease duct. AL29-4C SSD system features the unique draw latch and viton O-ring which eliminates leaks while cutting labor and installation in half. Sizing/selection &amp; budgeting assistance</td>
</tr>
<tr>
<td>USA Coil &amp; Air</td>
<td>Replacement and custom AHU and RTU coils, chiller barrels, fan coils, tube bundles, air handling units, unit heaters, cabinet unit heaters and fluid coolers. Sizing/selection assistance available</td>
</tr>
<tr>
<td>Waterline Controls, Inc.</td>
<td>Water level control switch, valve, alarm and heater systems to manage water in vessels, wells and equipment. Switch is frequency based eliminating electrical shock and corrosion. Limited lifetime warranty.</td>
</tr>
</tbody>
</table>
## Victaulic

Wesley Derrick - Gary Thompson  
3208 SE 20th St.  
Ankeny, IA  50021  

**PHONE:** 641-841-0073(Wes), 515-410-6161(Gary)  

**WEBSITE:** www.victaulic.com  
**EMAIL:** wesley.derrick@victaulic.com, gary.thompson@victaulic.com

### Victaulic Manufacturers Represented

<table>
<thead>
<tr>
<th>Manufacturers Represented</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Victaulic</td>
<td>Grooved pipe fittings and couplings, valves, expansion control, strainers, pump drops</td>
</tr>
<tr>
<td>Tour and Anderson</td>
<td>Balancing Valves, DP Controllers, Koil Kits</td>
</tr>
</tbody>
</table>


Woodman Controls Company
Dan Ponxs - Joe Moench - Jason Kems - Eric Moberg
11009 Aurora Ave
Urbandale, IA 50322

PHONE: 515-964-0904
FAX: 515-964-1243

WEBSITE: www.woodmaninc.com
dan@woodmaninc.com,
joe@woodmaninc.com,
jkems@woodmaninc.com,
emoberg@woodmaninc.com

Woodman Controls Company
Manufacturers Represented
Product Description

System Integration
The ability to integrate many existing building automation systems into one seamless user interface, including HVAC Retrofits, Existing Pneumatic control systems and most factory mounted control systems on HVAC Equipment.

Niagara Tridium
Tridium is the global leader in open platforms, application software frameworks, automation infrastructure technology, energy management and device-to-enterprise integration solutions.

Acuity Distech Controls
Web-based multi-function Direct Digital Controls (DDC) platform available in both BACnet and LonWorks. Wireless Enocean communication Protocol. (DDC Systems include BACnet MS/TP, N2 and Lon Communication.)

Woodman Analytics
Woodman analytics solution combines big data with the IoT to give you eyes into facilities that you've never had before. Woodman Analytics gathers and analyzes building performance data to deliver actionable information that helps you make better decisions.
### Manufacturers Represented

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Product Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acuity Distech Integrated Room Controls</td>
<td>End-to-end system for the control of HVAC room terminal equipment, lighting, and shades/sunblind. Unique, modular solution designed for local or room applications, such as offices, patient rooms, dorms, military housing, etc.</td>
</tr>
<tr>
<td>Belimo Valves and Actuators</td>
<td>Belimo branded ball valves, globe valves and butterfly valves.</td>
</tr>
<tr>
<td>Belimo Damper Actuators</td>
<td>Belimo branded damper actuators.</td>
</tr>
<tr>
<td>Belimo Sensors</td>
<td>We have access to the full line of building automation peripherals, such as Current Transducers, Relays and Power Monitoring and Consumption products.</td>
</tr>
<tr>
<td>Acuity Nlight</td>
<td>nLight® is a networked digital lighting control system that provides both energy savings and increased user configurability by cost effectively integrating time-based, daylight-based, sensor-based and manual lighting control schemes. nLight creates an unmatched level of distributed intelligence.</td>
</tr>
<tr>
<td>VFDs</td>
<td>Factory certified installation and start-up for ABB, Yaskawa and Danfoss VFD’s.</td>
</tr>
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</table>
PRODUCT LISTINGS & THEIR REPRESENTATIVES

ACCESS DOORS
CESCO-Products ........................................... Rist & Associates, Inc.
Kees, Inc...................................................... Rist & Associates, Inc.
Pottorf ...................................................... Rist & Associates, Inc.
Ruskin ...................................................... Hart-Hammer, Inc.

AIR COMPRESSORS
Chicago Pneumatic ........................................... Baker Group
FS Curtis ...................................................... Baker Group
Atlas Copco .................................................... Baker Group
Powerex ...................................................... Baker Group
Samuel Pressure Vessel Group, Manchester Tank ........................................... Baker Group

AIR COOLED CONDENSING UNITS
AAON ............................................................ Hart-Hammer, Inc.
Carrier .......................................................... Setpoint Mechanical Solutions
Daikin Applied ................................................... Mechanical Sales, Inc.
Lennox ............................................................ Mechanical Sales, Inc.
Ruud Hvac ...................................................... Plumb Supply Company
Tempmaster ...................................................... Setpoint
Trane .............................................................. Trane
York/Johnson Controls ........................................ DPT Mechanical

AIR CURTAINS & DOOR HEATERS
Berner International ............................................. DPT Mechanical
LJ Wing ........................................................... Mechanical Sales, Inc.
MARS ............................................................. Air Control Products
Mars Air Doors .................................................. Rist & Associates, Inc.
Powered Aire ................................................... Mechanical Sales, Inc.
Ruskin ............................................................ Hart-Hammer, Inc.

AIR HANDLING UNITS, CENTRAL STATION/CUSTOM
AAON ............................................................ Hart-Hammer, Inc.
Air Flow Equipment, Inc. ..................................... DPT Mechanical
Annexair .......................................................... Trane
Carrier ........................................................... Setpoint Mechanical Solutions
Climate Craft .................................................... DPT Mechanical
Colmac Coil Company ........................................ Hydronic Energy, Inc.
Daikin Applied ................................................... Mechanical Sales, Inc.
Energy Labs ...................................................... DPT Mechanical
Haakon Industries ............................................. Setpoint Mechanical Solutions
Innovent ........................................................... Mechanical Sales, Inc.
Johnson Controls & York ..................................... Johnson Controls
Johnson Air Rotation Systems ................................ Trane
Marcraft .......................................................... Trane
<table>
<thead>
<tr>
<th>PRODUCT LISTINGS &amp; THEIR REPRESENTATIVES</th>
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</thead>
<tbody>
<tr>
<td>Munters ................................................................. Trane</td>
</tr>
<tr>
<td>Nortek Air Solutions................................. Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>Thermal Corporation .............................Millennium Technology of Iowa</td>
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<td>Trane ................................................................. Trane</td>
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<tr>
<td>United Cool Air ............................................... Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>United Metal Products ....................................Trane</td>
</tr>
<tr>
<td>USA Coil &amp; Air .................................................. VHF Sales, Inc.</td>
</tr>
<tr>
<td>Valent ............................................................. Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>VTS ................................................................. Setpoint</td>
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<td>York International ........................................ DPT Mechanical</td>
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<th>AIR SCRUBBERS</th>
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<tr>
<td>Purafil ................................................................. Hart-Hammer</td>
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<tr>
<td>Tri-Mer Corp. ................................................... Air Equipment Sales, Inc.</td>
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<thead>
<tr>
<th>BOILER ECONOMIZERS &amp; HEAT RECOVERY</th>
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<tbody>
<tr>
<td>Cain ......................................................... Millennium Technology of Iowa</td>
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<tr>
<td>Cleaver-Brooks, Inc. ...................... Cleaver-Brooks Sales and Service</td>
</tr>
<tr>
<td>Enervex ............................................................. Hart-Hammer, Inc.</td>
</tr>
<tr>
<td>Kentube Economizers ...................... Tim Hildreth Company, Inc.</td>
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<tr>
<td>Pennsylvania Separator ...... Cleaver-Brooks Sales and Service</td>
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</table>

<table>
<thead>
<tr>
<th>BOILER FEED, BLOWDOWN, CONTROLS, &amp; ACCESSORIES</th>
</tr>
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<tbody>
<tr>
<td>Aldrich Company .................................................. Capitol R&amp;D.</td>
</tr>
<tr>
<td>Cleaver-Brooks, Inc. ..................... Cleaver-Brooks Sales and Service</td>
</tr>
<tr>
<td>Domestic Pump ................................................ Products, Inc.</td>
</tr>
<tr>
<td>Heat-Timer .......................................................... Hydronic Energy, Inc.</td>
</tr>
<tr>
<td>Hurst Boiler .................................................... Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Industrial Boiler ............................................. Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Jeremias .......................................................... Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>LES Boiler ....................................................... Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Lockwood Products ............................. Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>McDonnell &amp; Miller .............................. Products, Inc.</td>
</tr>
<tr>
<td>Mepco (Formerly Dunham Bush) .............. Hydronic Energy, Inc.</td>
</tr>
<tr>
<td>Pennsylvania Separator ...... Cleaver-Brooks Sales and Service</td>
</tr>
<tr>
<td>Precision .............................................................. B.G. Peterson Company</td>
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<tr>
<td>Russell Pump ..................................................... Specified Design Consultants</td>
</tr>
<tr>
<td>Shipco ............................................................. C.H. McGuinness, Inc.</td>
</tr>
<tr>
<td>Skidmore .......................................................... Hydronic Energy, Inc.</td>
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<td>ThermaFlo .......................................................... Hydronic Energy, Inc.</td>
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<table>
<thead>
<tr>
<th>BOILERS, ELECTRIC &amp; ELECTRODE</th>
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<tbody>
<tr>
<td>Indeeco ................................................................. Trane</td>
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<tr>
<td>Lattner ............................................................... C.H. McGuinness, Inc.</td>
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<tr>
<td>Precision ............................................................... B.G. Peterson Company</td>
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</table>
### BOILERS, GAS & OIL

<table>
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<tr>
<th>Product</th>
<th>Representative</th>
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<tbody>
<tr>
<td>A.O. Smith</td>
<td>Central Sales, Inc.</td>
</tr>
<tr>
<td>Advanced Thermal Hydronics</td>
<td>Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>AERCO International, Inc.</td>
<td>VHF Sales, Inc.</td>
</tr>
<tr>
<td>Aldrich</td>
<td>B.G. Peterson Company</td>
</tr>
<tr>
<td>Bryan</td>
<td>Capitol R&amp;D</td>
</tr>
<tr>
<td>Burnham</td>
<td>C.H. McGuiness, Inc.</td>
</tr>
<tr>
<td>Camus</td>
<td>Products, Inc.</td>
</tr>
<tr>
<td>CertuSS Steam Generators</td>
<td>B.G. Peterson Company</td>
</tr>
<tr>
<td>Cleaver-Brooks, Inc.</td>
<td>Cleaver-Brooks Sales and Service</td>
</tr>
<tr>
<td>Epsilon Industries</td>
<td>Setpoint Mechanical Solutions</td>
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<tr>
<td>Fulton</td>
<td>C.H. McGuiness, Inc.</td>
</tr>
<tr>
<td>Hamilton Engineering</td>
<td>Millenium Technology</td>
</tr>
<tr>
<td>Hurst Boiler Co.</td>
<td>Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Industrial Steam</td>
<td>Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Laars</td>
<td>Hydronic Energy, Inc.</td>
</tr>
<tr>
<td>LES Boiler</td>
<td>Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Lochinvar</td>
<td>Plumb Supply Company</td>
</tr>
<tr>
<td>Lochinvar</td>
<td>DPT Mechanical</td>
</tr>
<tr>
<td>Peerless</td>
<td>B.G. Peterson Company</td>
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<tr>
<td>Precision</td>
<td>B.G. Peterson Company</td>
</tr>
<tr>
<td>Raypak</td>
<td>B.G. Peterson Company</td>
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<td>Raypak</td>
<td>Capitol R&amp;D</td>
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<tr>
<td>Rentech Boilers</td>
<td>DPT Mechanical</td>
</tr>
<tr>
<td>RBI Boilers</td>
<td>Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Riello</td>
<td>B.G. Peterson Company</td>
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<tr>
<td>Riello</td>
<td>Capitol R&amp;D</td>
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<tr>
<td>Rite</td>
<td>Tim Hildreth Company, Inc.</td>
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<tr>
<td>Riverside Hydronics</td>
<td>Specified Design Consultants</td>
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<tr>
<td>Smith Boiler</td>
<td>Tim Hildreth Company, Inc.</td>
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<tr>
<td>Thermal Solutions</td>
<td>C.H. McGuiness, Inc.</td>
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<tr>
<td>Velocity</td>
<td>Central Sales</td>
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<tr>
<td>Weil McLain</td>
<td>Plumb Supply Company</td>
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</table>

### BURNERS & COMBUSTION CONTROLS

<table>
<thead>
<tr>
<th>Product</th>
<th>Representative</th>
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<tbody>
<tr>
<td>Cleaver-Brooks, Inc.</td>
<td>Cleaver-Brooks Sales and Service</td>
</tr>
<tr>
<td>Power Flame Burners</td>
<td>C.H. McGuiness, Inc.</td>
</tr>
<tr>
<td>Riello Burners</td>
<td>B.G. Peterson Company</td>
</tr>
<tr>
<td>Siemens SCC</td>
<td>B.G. Peterson Company</td>
</tr>
<tr>
<td>Siemens SCC</td>
<td>Tim Hildreth Company, Inc.</td>
</tr>
<tr>
<td>Webster Burners</td>
<td>Tim Hildreth Company, Inc.</td>
</tr>
</tbody>
</table>

### CHILLED BEAMS

<table>
<thead>
<tr>
<th>Product</th>
<th>Representative</th>
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<tbody>
<tr>
<td>Barcol-Air</td>
<td>Hydronic Energy, Inc.</td>
</tr>
<tr>
<td>DADANCO</td>
<td>DPT Mechanical</td>
</tr>
</tbody>
</table>
PRODUCT LISTINGS & THEIR REPRESENTATIVES

FTF Group Climate ........................................... Capitol R&D, Inc.
Nailor .......................................................... Hart-Hammer, Inc.
Price .......................................................... Rist & Associates, Inc.
Titus ............................................................ Mechanical Sales, Inc.
QLCI .............................................................. Setpoint Mechanical Solutions

CHILLERS, WATER & AIR COOLED
AAON .............................................................. Hart-Hammer, Inc.
Carrier .......................................................... Setpoint Mechanical Solutions
ClimaCool .......................................................... DPT Mechanical
Daikin Applied .................................................. Mechanical Sales, Inc.
Drake Refrigeration ............................................. Mechanical Sales, Inc.
Filtrine Liquid Chillers ........................................... Trane
Haskris Chillers ................................................ Data Power Technology
Johnson Controls & York ....................................... Johnson Controls
Liebert/Vertiv .................................................... Data Power Technology
Motivair .......................................................... Trane
Multi-aqua ........................................................ Trane
Multistack ......................................................... Mechanical Sales, Inc.
Napps .............................................................. Hart-Hammer, Inc.
NAPPS ............................................................. Trane
Quantech ........................................................ Setpoint Mechanical Solutions
Robur Corporation .............................................. Millennium Technology of Iowa
Smardt .............................................................. Setpoint Mechanical Solutions
Tandem Chillers .................................................. Trane
Technical Systems ............................................... DPT Mechanical
Trane ............................................................... Trane
Water Furnace ..................................................... Capitol R&D
York International ............................................... DPT Mechanical

CHIMNEYS, BREECHING, REFRACTORIES, VENTS & ACCESSORIES
Cleaver-Brooks, Inc. ................. Cleaver-Brooks Sales and Service
Dura-Vent (M&G Group) ....................... VHF Sales, Inc.
Enervex ........................................................ Hart-Hammer, Inc.
Heat-Fab ....................................................... B.G. Peterson Company
Jeremias ........................................................ Mechanical Sales, Inc.
JJM Boiler Works ................................. VHF Sales, Inc.
M&G Dura-Vent ......................................... Tim Hildreth Company, Inc.
Metal Fab ...................................................... Rist & Associates, Inc.
Security Chimney (M&G Group) ................ VHF Sales, Inc.
Selkirk Metalbestos ........................................... B.G. Peterson Company
Van Packer ..................................................... C.H. McGuiness, Inc.
Z-Flex ............................................................ C.H. McGuiness, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

COILS, COOLING, HEATING & DIRECT EXPANSION
AAON .........................................................Hart-Hammer, Inc.
Aerofin ..........................................................DPT Mechanical
Aerofin Coils .............................................................Setpoint Mechanical Solutions
Colmac Coil Company ............................................Hydronic Energy, Inc.
Cooney Coils ............................................................Setpoint Mechanical Solutions
Daikin Applied .............................................................Mechanical Sales, Inc.
Heatcraft Coils ..........................................................Capitol R&D, Inc.
LJ Wing .................................................................Mechanical Sales, Inc.
Nortek Air Solutions .....................................................Mechanical Sales, Inc.
Precisions Coils .............................................................Trane
RAE Coil .................................................................Air Control Products
Trane ..............................................................................Trane
USA Coil & Air ..............................................................VHF Sales, Inc.

COMPUTER ROOM AIR CONDITIONERS
Liebert/Vertiv ..........................................................Data Power Technology
Stulz .................................................................Mechanical Sales, Inc.

CONDENSERS
AAON .................................................................Hart-Hammer, Inc.
Baltimore Air Coil ............................................................Mechanical Sales, Inc.
Colmac Coil Company ....................................................Hydronic Energy, Inc.
Daikin Applied .............................................................Mechanical Sales, Inc.
Drake Refrigeration ..........................................................Mechanical Sales, Inc.
Evapco .............................................................................Sys Kool
Technical Systems Inc. ..............................................DPT Mechanical

CONTROLS, ACTUATORS & OPERATORS, AUTOMATIC
Belimo Controls ............................................................Millennium Technology of Iowa
Belimo Damper Actuators ..................................................Woodman Controls
Belimo Valves & Actuators ..................................................Woodman Controls
Invensys Control Systems ..............................................Baker Group
Johnson Controls .............................................................Johnson Controls, Inc.
Powers .............................................................................Siemens Industry, Inc.

CONTROLS, BUILDING AUTOMATION & ENERGY MANAGEMENT
Acuity Distech Controls ....................................................Woodman Controls
Alerton ............................................................................Baker Group
Barber-Colman ...............................................................Baker Group
Invensys Control Systems ..............................................Baker Group
Metasys ............................................................................Johnson Controls, Inc.
LynxSpring ........................................................................Trane
Lynxspring ........................................................................Baker Group
Niagra Tridium .....................................................................Woodman Controls
# PRODUCT LISTINGS & THEIR REPRESENTATIVES

<table>
<thead>
<tr>
<th>Product</th>
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<tbody>
<tr>
<td>Robertshaw</td>
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<tr>
<td>Schneider Electric</td>
<td>Baker Group</td>
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<td>Schneider Electric EcoStruxure/Andover</td>
<td>CI3</td>
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<td>Siebe</td>
<td>Baker Group</td>
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<td>TAC</td>
<td>Baker Group</td>
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<td>Trane</td>
<td>Trane</td>
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<td>Tridium</td>
<td>Baker Group</td>
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## CONTROLS, EQUIPMENT

<table>
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<td>ACR Systems</td>
<td>Hart-Hammer, Inc.</td>
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<td>AAON Controls</td>
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<td>Critical Room Controls</td>
<td>Mechanical Sales, Inc.</td>
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<td>HBX Controls</td>
<td>B.G. Peterson Company</td>
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<td>Heat-Timer</td>
<td>Hydronic Energy, Inc.</td>
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<td>Roth</td>
<td>Hydronic Energy, Inc.</td>
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<td>TSI</td>
<td>Hart-Hammer, Inc.</td>
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## COOLING TOWERS

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<th>Product</th>
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<tr>
<td>Baltimore Aircoil Company</td>
<td>Mechanical Sales, Inc.</td>
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<tr>
<td>Composite Cooling Solutions</td>
<td>Mechanical Sales, Inc.</td>
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<tr>
<td>Delta Cooling Towers, Inc.</td>
<td>VHF Sales, Inc.</td>
</tr>
<tr>
<td>Evapco, Inc.</td>
<td>Sys-Kool</td>
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<tr>
<td>EvapTech, Inc.</td>
<td>Sys-Kool</td>
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<tr>
<td>Gunter</td>
<td>DPT Mechanical</td>
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<tr>
<td>SPX/Marley/Recold</td>
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## DAMPERS, AIR VOLUME & CONTROL

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<tr>
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<tr>
<td>Air Balance, Inc.</td>
<td>Mechanical Sales, Inc.</td>
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<tr>
<td>Air Technologies</td>
<td>Air Control Products</td>
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<tr>
<td>American Warming &amp; Ventilating</td>
<td>DPT Mechanical</td>
</tr>
<tr>
<td>Anemostat</td>
<td>Air Control Products</td>
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<tr>
<td>Arrow United</td>
<td>Rist &amp; Associates, Inc.</td>
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<tr>
<td>Greenheck</td>
<td>Products, Inc.</td>
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<tr>
<td>Johnson Controls</td>
<td>Johnson Controls, Inc.</td>
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<tr>
<td>Leader Industries (formerly United Air)</td>
<td>DPT Mechanical</td>
</tr>
<tr>
<td>Louvers and Dampers, Inc.</td>
<td>DPT Mechanical</td>
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<tr>
<td>Pottorff</td>
<td>Rist &amp; Associates, Inc.</td>
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<tr>
<td>Ruskin</td>
<td>Hart-Hammer, Inc.</td>
</tr>
<tr>
<td>Tamco Dampers</td>
<td>Setpoint Mechanical Solutions</td>
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<tr>
<td>United Enertech</td>
<td>Millennium Technology of Iowa</td>
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<td>Vent Products Co.</td>
<td>Rist &amp; Associates, Inc.</td>
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## DAMPERS, FIRE & SMOKE

<table>
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<td>Mechanical Sales, Inc.</td>
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<tr>
<td>American Warming &amp; Ventilating</td>
<td>DPT Mechanical</td>
</tr>
<tr>
<td>Anemostat</td>
<td>Air Control Products</td>
</tr>
</tbody>
</table>
PRODUCT LISTINGS & THEIR REPRESENTATIVES

CESCO-Products ................................................. Rist & Associates, Inc.
Greenheck .................................................................................................. Products, Inc.
Leader Industries (formerly United Air) ......................... DPT Mechanical
Louvers and Dampers, Inc. ........................................ DPT Mechanical
Pottorff ................................................................. Rist & Associates, Inc.
Ruskin .......................................................................................... Hart-Hammer, Inc.
United Enertech ...................................................... Millennium Technology of Iowa

DEHUMIDIFIERS
Climate by Design International. ................................. DPT Mechanical
Desert Aire ............................................................... Millennium Technology of Iowa
Heat Pipe Technology .................................................. DPT Mechanical
Innovative Air Technologies ................................ Millennium Technology of Iowa
Innovent ............................................................... Mechanical Sales, Inc.
Munters ................................................................. Trane
Novelaire Technologies ........................................ Millennium Technology of Iowa
Semco ................................................................................. Trane
Seresco ............................................................... Mechanical Sales, Inc.
Ultra Aire ................................................................. Trane

DIFFUSERS, REGISTERS AND GRILLES
Anemostat ................................................................. Air Control Products
Anemostat ............................................................... Applied Mechanical Products
Air Concepts ................................................................. Rist & Associates, Inc.
Carnes ........................................................................ Applied Mechanical Products
Carnes ................................................................. Millennium Technology of Iowa
Donco ................................................................. Products, Inc.
EffectiV HVAC .......................................................... DPT Mechanical
Kampman ................................................................. Hydronic Energy, Inc.
Kees ................................................................. Rist & Associates, Inc.
Krueger ................................................................. DPT Mechanical
Metal Aire ................................................................. Products, Inc.
Nailor ................................................................. Hart-Hammer, Inc.
Precision Air ..................................................... Millennium Technology of Iowa
Price Industries ......................................................... Rist & Hammer, Inc.
QLCI ................................................................. Setpoint Mechanical Solutions
Raymon-Donco .......................................................... Air Control Products
Raymon-Donco Air .................................................... Rist & Associates, Inc.
Reggio Registers ........................................................ Rist & Associates, Inc.
SEIHO ................................................................. Hart-Hammer, Inc.
Shoemaker ................................................................. Plumb Supply Company
Titus ................................................................. Mechanical Sales, Inc.
Tuttle & Bailey ...................................................... Setpoint Mechanical Solutions

DIFFUSERS, HIGH VELOCITY
SEIHO ................................................................. Hart-Hammer, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Unico Systems .................................. Plumb Supply Company

DIFFUSERS, VAV
Anemostat ........................................ Air Control Products
Acutherm ............................................ Products, Inc.
Carnes ............................................. Applied Mechanical Products
Nailor .............................................. Hart-Hammer, Inc.
Performance Air Products .................... DPT Mechanical
Titus ................................................. Mechanical Sales, Inc.
Warren Manufacturing ......................... Millennium Technology of Iowa

DUCTS, FABRIC
ADC ..................................................... Air Control Products
Air Distribution Concepts ...................... Products, Inc.
Berner International .............................. DPT Mechanical
DuctSox ............................................. Rist & Associates, Inc.
Durkee ............................................. Mechanical Sales, Inc.
Fabric Air ........................................... Millennium Technology of Iowa
KE Fibertec ........................................ Hart-Hammer, Inc.

DUCTS, FIBERGLASS & GLASS
Monoxivent ........................................ Rist & Associates, Inc.
Spunstrand ......................................... DPT Mechanical

DUCTS, FLEXIBLE
Flexmaster ......................................... Products, Inc.
Thermaflex ........................................ Rist & Associates, Inc.

DUCTS, GREASE
Security Chimney (M&G Group) ............... VHF Sales, Inc.
ThermoTek ......................................... DPT Mechanical

DUCTS, HARDWARE & ACCESSORIES
Nordfab ............................................ Air Equipment Sales
Nordfab ............................................. Rist & Associates, Inc.
Young Regulator ................................ Rist & Associates, Inc.

DUCTS, PRE-INSULATED
AQC Industries .................................... Mechanical Sales, Inc.
Thermaduct ........................................ Setpoint Mechanical Solutions

DUCTS, SPIRAL
Eastern Sheet Metal .............................. Mechanical Sales, Inc.
Linx Ind (Lindab) ................................ Rist & Associates, Inc.
Norlock ............................................ Rist & Associates, Inc.
Semco .............................................. Products, Inc.
Tangent Air, Inc. .................................. DPT Mechanical
PRODUCT LISTINGS & THEIR REPRESENTATIVES

DUST COLLECTION
Eurovac .................................................. Air Equipment Sales
Imperial .................................................. Air Equipment Sales
Sourcetec .............................................. DPT Mechanical
United Air Specialists (Smog Hog) ........ Air Equipment Sales
Nederman .............................................. Mechanical Sales, Inc.

ENERGY RECOVERY UNITS
AAON .......................................................... Hart-Hammer, Inc.
Addison ...................................................... Setpoint Mechanical Solutions
Airedale ........................................................ Millennium Technology of Iowa
American Aldes ........................................ DPT Mechanical
Annexair .......................................................... Trane
Carnes ........................................................ Applied Mechanical Products
Carnes ........................................................ Millennium Technology of Iowa
Daikin Applied .............................................. Mechanical Sales, Inc.
Desert Aire ................................................ Millennium Technology of Iowa
Greenheck ........................................................ Products, Inc.
Haakon Industries ........................................ Setpoint Mechanical Solutions
Hastings ........................................................ Mechanical Sales, Inc.
Heat Pipe Technology ..................................... DPT Mechanical
Innovent ........................................................ Mechanical Sales, Inc.
Marcraft ........................................................ Trane
Modine Commercial ...................................... Millennium Technology of Iowa
Nortek Air Solutions ..................................... Mechanical Sales, Inc.
Novelaire Technologies ................................... Millennium Technology of Iowa
Nu-Air Ventilation ........................................ Millennium Technology of Iowa
PennBarry .................................................... Mechanical Sales, Inc.
RenewAire ..................................................... Trane
Ruskin ........................................................... Hart-Hammer, Inc.
Soler and Palau ............................................ Air Control Products
Semco ................................................................. Trane
Tempeff ......................................................... Mechanical Sales, Inc.
Thermal Corporation ..................................... Millennium Technology of Iowa
Thomas & Betts/Reznor .................................... Plumb Supply
Trane ................................................................. Trane
United Metal Products ..................................... Trane
Valent ............................................................. Mechanical Sales, Inc.
VTS ................................................................. Setpoint Mechanical Solutions
York/Johnson Controls .................................... DPT Mechanical
Xetex ................................................................. Setpoint Mechanical Solutions

EVAPORATIVE COOLING
Titan Air ........................................................ Hart-Hammer, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

EXHAUST SYSTEMS, VEHICLE
- Eurovac .................................................. Air Equipment Sales
- Monoxivent ............................................. Rist & Associates, Inc
- Nederman ............................................... Mechanical Sales, Inc.
- Nederman ................................................ Air Control Products
- VentAire .................................................. Millennium Technology of Iowa

EXPANSION JOINTS, FLEXIBLE CONNECTORS & SPECIALTIES
- Minnesota Flexible ........................................ Products, Inc.
- Metraflex Company ....................................... Hydronic Energy, Inc.
- Victaulic ...................................................... Rist & Associates, Inc

FAN COIL UNITS
- Airtherm .................................................. Hydronic Energy, Inc.
- Daikin Applied ............................................ Mechanical Sales, Inc.
- Enviro-Tec .................................................. Setpoint Mechanical Solutions
- First Company ............................................. Air Control Products
- First Company ............................................. Trane
- IEC .......................................................... Mechanical Sales, Inc.
- Jaga .......................................................... Mechanical Sales, Inc.
- Johnson Controls & York ................................ Johnson Controls
- Kampman .................................................... Hydronic Energy, Inc.
- Kruger ......................................................... DPT Mechanical
- MagicAire ................................................... Capitol R&D, Inc.
- Multi-aqua ................................................... Trane
- Nailor ......................................................... Hart-Hammer, Inc.
- Price Industries ........................................... Rist & Associates, Inc.
- Temspec ...................................................... Trane
- Titus .......................................................... Mechanical Sales, Inc.
- Trane .......................................................... Capitol R&D, Inc.
- USA Coil & Air ............................................. VHF Sales, Inc.
- Whalen Company ......................................... DPT Mechanical
- Williams ..................................................... Trane
- York/Johnson Controls .................................. DPT Mechanical
- Zehnder Rittling & Rittling .............................. Capitol R&D, Inc.

FANS, DESTRATIFICATION
- Vents-Us .................................................. Air Control Products
- Z.O.O Fans .................................................. Rist & Associates

FANS, HIGH VOLUME LOW SPEED
- Big Ass Fans ............................................. Mechanical Sales, Inc.
- Go Fan Yourself .......................................... Air Control Products
- Humongous Fans ......................................... Air Control Products
- Macro-Air .................................................. VHF Sales, Inc.
- Skyblade ..................................................... Millennium Technology of Iowa
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Swifter Fans ..............................................Hart-Hammer, Inc.

FANS, INDUSTRIAL
Acme Fans ............................................................Hart-Hammer, Inc.
FanAM .................................................................Hart-Hammer, Inc.
Fan Tech ......................................................Air Control Products
Greenheck .........................................................Products, Inc.
Loren Cook ......................................................Rist & Associates, Inc.
MK Plastics .....................................................Mechanical Sales, Inc.
Peerless Blowers ........................................Applied Mechanical Products.
PennBarry .........................................................Mechanical Sales, Inc.
Sonic Air Systems ........................................Air Equipment Sales, Inc.
Stroblc Air Corporation ............................Hart-Hammer, Inc.
Twin City Fan (Industrial Rep) ........Air Equipment Sales, Inc.
U.S. Draft ........................................................B.G. Peterson & Company
Vent-A-Kiln ....................................................Rist & Associates
Wm. Meyer & Sons ........................................Air Equipment Sales, Inc

FANS, INLINE, TUBEAXIAL, & VANEAXIAL
Acme Fans ............................................................Hart-Hammer, Inc.
Carnes ..............................................................Millennium Technology of Iowa
Carnes ..............................................................Applied Mechanical Products
Floaire .............................................................B.G. Peterson Company
Greenheck ............................................................Products, Inc.
JenCo Fan ..........................................................DPT Mechanical
JenCo Fan ..........................................................Millennium Technology of Iowa
Loren Cook ......................................................Rist & Associates, Inc.
PennBarry ..............................................................Mechanical Sales, Inc.
Soler and Palau ..................................................Air Control Products
ThermoTek ..........................................................DPT Mechanical
Twin City Fan ............................................Setpoint Mechanical Solutions
Twin City Fan (Industrial Rep) ........Air Equipment Sales, Inc.
York/Johnson Controls ...............................DPT Mechanical

FANS, LAB EXHAUST
Composite Fan Technology .....................Rist & Associates, Inc.
FanAM .................................................................Hart-Hammer, Inc.
MK Plastics .............................................................Mechanical Sales, Inc.
PlasticAir .............................................................Millennium Technology of Iowa
Stroblc Air Corporation ............................Hart-Hammer, Inc.
Swartwout ..........................................................Hart-Hammer, Inc.
Texel .................................................................DPT Mechanical

FANS, PLUG AND PLENUM
Greenheck .............................................................Products, Inc.
Loren Cook ......................................................Rist & Associates, Inc.

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<td>York/Johnson Controls ...................................... DPT Mechanical</td>
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<td>York/Johnson Controls ...................................... DPT Mechanical</td>
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<td>American Air Filter ...................................... Air Equipment Sales, Inc.</td>
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<td>Camfil .................................................. Hart-Hammer, Inc.</td>
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<td>Dynamic AQS ............................................. Mechanical Sales, Inc.</td>
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<td>Envrirco ................................................ Mechanical Sales, Inc.</td>
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<td>Global Plasma Solutions .................................... Mechanical Sales, Inc.</td>
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PRODUCT LISTINGS & THEIR REPRESENTATIVES

Koch Filter Corporation .............................................. Capitol R&D, Inc.
Purafil ............................................................................ Hart-Hammer, Inc.
Pure Air Filtration ......................................................... Millennium Technology of Iowa
Smith Filters ........................................................................ Products, Inc.
United Air Specialists (Smog Hog) ................................... Air Equipment Sales, Inc.

FILTERS, LIQUID & GAS

Boiler Mag ................................................................. Products, Inc.
Griswold Controls ......................................................... Hydronic Energy, Inc.
Lakos ........................................................................ Sys-Kool
Miller Leaman ............................................................ Sys-Kool
PEP/Amiad/Arcal .......................................................... DPT Mechanical
Puroflux Corporation ..................................................... Mechanical Sales, Inc.
Skidmore ................................................................. Hydronic Energy, Inc.
Tower-Flo ...................................................................... Sys-Kool

FILTERS, ULTRAVIOLET

Evergreen UV .......................................................... VHF Sales, Inc.
Fresh-Aire UV ............................................................ DPT Mechanical
UV Resources ............................................................. Mechanical Sales, Inc.

FIRE PROTECTION EQUIPMENT

Potter-Roemer .......................................................... Products, Inc.

FLUID COOLERS

Baltimore Air Coil ........................................................ Mechanical Sales, Inc.
Colmac Coil Company ................................................ Hydronic Energy, Inc.
Evapco, Inc. ................................................................. Sys Kool
Krack ................................................................. Setpoint Mechanical Solutions
Krack Dry Coolers ....................................................... Trane
SPX/Marley/Recold ..................................................... DPT Mechanical
USA Coil & Air ......................................................... VHF Sales, Inc.

FURNACES

Lennox ................................................................. Mechanical Sales, Inc.
Ruud Hvac ............................................................. Plumb Supply Company

GRAVITY RELIEF & INTAKE HOODS

Carnes ................................................................. Applied Mechanical Products
Carnes ................................................................. Millennium Technology of Iowa
CESCO-Products ....................................................... Rist & Associates, Inc.
Greenheck ................................................................. Products, Inc.
JenCo Fan ................................................................. DPT Mechanical
JenCo Fan ................................................................. Millennium Technology of Iowa
Loren Cook ............................................................. Rist & Associates, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Louvers and Dampers, Inc. ............................... DPT Mechanical
PennBarry ..................................................... Mechanical Sales, Inc.
Pottorff .................................................... Rist & Associates, Inc.
Soler and Palau ................................. Air Control Products
Swartwout .................................................. Hart-Hammer, Inc.
Vent Products Co. .............................. Rist & Associates, Inc.
York/Johnson Controls ............................. DPT Mechanical

HANGERS AND SUPPORTS

Big Foot Systems ................................. Mechanical Sales, Inc.
CADDY ....................................................... Central Sales, Inc.
Gripple .................................................. Rist & Associates, Inc.
TSI ................................................................ Products, Inc.

HEAT EXCHANGERS & CONVERTORS

APV an SPX Brand .................................. VHF Sales, Inc.
AERCO International, Inc. ......................... VHF Sales, Inc.
Alfa-Laval ........................................ Hydronic Energy, Inc.
Bell & Gosset ...................................... Products, Inc.
HIGH-K ........................................................ Sys-Kool
Hubbell Water Heaters ........................ C.H. McGuiness, Inc.
Kelvion .................................................... Mechanical Sales, Inc.
Paul Mueller Company ............................. DPT Mechanical
POLARIS ..................................................... Sys-Kool
Taco, Inc. ........................................ Hydronic Energy, Inc.
ThermaFlow Engineering Company .... Hydronic Energy, Inc.
Thrush ........................................ Specified Design Consultants

HEAT PUMPS, WATER TO AIR & WATER TO WATER

AAON ............................................................ Hart-Hammer, Inc.
Airedale ........................................ Millennium Technology of Iowa
Annexair ......................................................... Trane
Bard, Inc. .................................................. VHF Sales, Inc.
Bulldog Heat Pump ................................. Mechanical Sales, Inc.
Carrier .................................................... Setpoint Mechanical Solutions
ClimateMaster, Inc. .............................. VHF Sales, Inc.
Daikin Applied ........................................ Mechanical Sales, Inc.
EMI/Retro Aire ..................................... Mechanical Sales, Inc.
First Company ................................... Air Control Products
Florida Heat Pump ................................. Mechanical Sales, Inc.
GeoComfort by Enertech ........................ Millennium Technology of Iowa
Hydron Module ................................ Plumb Supply Company
Innovent ................................................. Mechanical Sales, Inc.
MARV Air ........................................ Millennium Technology of Iowa
Multistack ........................................ Mechanical Sales, Inc.
Robur Corporation ................................. Millennium Technology of Iowa
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Trane ................................................................. Trane
Valent ................................................................. Mechanical Sales, Inc.
Water Furnace International .................. Capitol R & D, Inc.
Whalen Company .................................................. DPT Mechanical
Xetex, Inc. ............................................................ Setpoint Mechanical Solutions
York/Johnson Controls .............................. DPT Mechanical

HEATERS, ELECTRIC

Berko ................................................................. Air Control Products
Berko ................................................................. Hart-Hammer, Inc.
Dell / Heatrix ........................................................ Hart-Hammer, Inc.
Heatrex ............................................................... Capitol R&D, Inc.
Indeeco ........................................................................ Trane
Kampman ............................................................... Hydronic Energy, Inc.
Markel Products ...................................................... Rist & Associates, Inc.
Neptronic ................................................................. Millennium Technology of Iowa
Qmark ................................................................. Mechanical Sales, Inc.
Raywall ...................................................................... Hydronic Energy, Inc.
Redd-i. ................................................................. Millennium Technology of Iowa
Stelpro ................................................................. Air Control Products
Stelpro ................................................................. Hydronic Energy, Inc.
Thermolec ............................................................. Setpoint Mechanical Solutions
Vulcan ................................................................. Air Control Products

HEATERS, GAS FIRED

AbsolutAire ........................................................... Mechanical Sales, Inc.
Bananza Air Management ....................... Rist & Associates, Inc.
CCI Thermal .......................................................... Products, Inc.
Hastings HVAC ....................................................... Mechanical Sales, Inc.
Modine ................................................................. Capitol R&D, Inc.
Rapid Engineering, Inc. ......................... Millennium Technology of Iowa
Rupp Air Management .............................. Applied Mechanical Products
Reznor ................................................................. Mechanical Sales, Inc.
Sterling ................................................................. Air Control Products
Temprite Industries ........................................... Mechanical Sales, Inc.
Titan Air ................................................................. Hart-Hammer, Inc.
Thomas Betts/ Reznor ........................................ Plumb Supply
Weather Rite ......................................................... Setpoint Mechanical Solutions
Zehnder Rittling & Rittling Radiator ......... Capitol R&D, Inc.

HEATERS, RADIANT

Detroit Radiant Products ....................... Millennium Technology of Iowa
Modine ................................................................. Capitol R&D, Inc.
Raywall ................................................................. Hydronic Energy, Inc.
Roberts-Gordon ............................................ DPT Mechanical
Schwank ............................................................... Mechanical Sales, Inc.
## PRODUCT LISTINGS & THEIR REPRESENTATIVES

Schwank ............................................. Plumb Supply Company  
Space Ray ........................................... C.H. McGuiness, Inc.

### HEATERS, HOT WATER AND STEAM

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<td>Aero Tech</td>
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<td>Zehnder Rittling &amp; Rittling Radiator</td>
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### HUMIDIFIERS

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<td>Dri-Steem</td>
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<td>Humidifirst</td>
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<td>Pure Humidifier</td>
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### HYDRONIC SPECIALTIES

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<td>Greenheck</td>
<td>Products, Inc.</td>
</tr>
<tr>
<td>Halton</td>
<td>Hart-Hammer, Inc.</td>
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<tr>
<td>Kees, Inc.</td>
<td>Rist &amp; Associates, Inc.</td>
</tr>
<tr>
<td>Larkin Industries</td>
<td>Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>PennBarry</td>
<td>Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>ThermoTek</td>
<td>DPT Mechanical</td>
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</table>

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<thead>
<tr>
<th>LOUVERS</th>
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<tbody>
<tr>
<td>Air Balance, Inc</td>
<td>Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>Air Technologies</td>
<td>Air Control Products</td>
</tr>
<tr>
<td>American Warming &amp; Ventilating</td>
<td>DPT Mechanical</td>
</tr>
<tr>
<td>Anemostat</td>
<td>Air Control Products</td>
</tr>
<tr>
<td>Arrow United</td>
<td>Rist &amp; Associates, Inc.</td>
</tr>
<tr>
<td>Carnes</td>
<td>Applied Mechanical Products</td>
</tr>
<tr>
<td>CESCO-Products</td>
<td>Rist &amp; Associates, Inc.</td>
</tr>
<tr>
<td>Composite Fan Technology</td>
<td>Rist &amp; Associates, Inc.</td>
</tr>
<tr>
<td>Greenheck</td>
<td>Products, Inc.</td>
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<tr>
<td>Louvers and Dampers, Inc.</td>
<td>DPT Mechanical</td>
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<tr>
<td>Pottorff</td>
<td>Rist &amp; Associates, Inc.</td>
</tr>
<tr>
<td>Ruskin</td>
<td>Hart-Hammer, Inc.</td>
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<tr>
<td>Swartwout</td>
<td>Hart-Hammer, Inc.</td>
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<tr>
<td>United Enertech</td>
<td>Millennium Technology of Iowa</td>
</tr>
<tr>
<td>Vent Products Co.</td>
<td>Rist &amp; Associates, Inc.</td>
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<tr>
<th>MAKE-UP AIR SYSTEMS</th>
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<tbody>
<tr>
<td>AbsoluteAire</td>
<td>Mechanical Sales, Inc.</td>
</tr>
<tr>
<td>Bananza Air Management</td>
<td>Rist &amp; Associates, Inc.</td>
</tr>
<tr>
<td>CaptiveAire</td>
<td>Air Control Products</td>
</tr>
<tr>
<td>Daikin Applied</td>
<td>Mechanical Sales, Inc.</td>
</tr>
</tbody>
</table>
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Floaire........................................... B.G. Peterson Company
Greenheck.................................................. Products, Inc.
Hastings........................................... Mechanical Sales, Inc.
Kees, Inc. ........................................... Rist & Associates, Inc.
Modine Commercial ..........Millennium Technology of Iowa
Reznor ................................................. Trane
Rupp Air Management ..........Applied Mechanical Products
Sterling ............................................ Air Control Products
SystemAir ........................Mechanical Sales, Inc.
ThermoTek ............................................ DPT Mechanical
Thomas & Betts/Reznor ...........Plumb Supply Company
Titan..................................................... Plumb Supply Company
Titan Air ............................................ Hart-Hammer, Inc.
Valent ............................................. Mechanical Sales, Inc.
Weather Rite........................Setpoint Mechanical Solutions

METERS & METERING DEVICES

Badger Meter ............................ Rist & Associates, Inc.
Ebtron ........................................... Rist & Associates, Inc.
Flow Measurement Technology Millennium Technology of Iowa
Greentrol........................................... Rist & Associates, Inc.
NJK Precision .............................. Hart-Hammer, Inc.
Ruskin ........................................ Mechanical Sales, Inc.
Sage Metering, Inc. ....................... Rist & Associates, Inc.

PACKAGED TERMINAL AIR CONDITIONERS (PTAC)

EMI/Retro Aire ................................ Mechanical Sales, Inc.
Friedrich ................................................ DPT Mechanical
MARV Air......................................Millennium Technology of Iowa
Suburban ................................Millennium Technology of Iowa

PIPE & FITTINGS, COMPRESSED AIR

Transair an AIRpipe Compressed Air Piping ....Baker Group

PIPE & FITTINGS, FIBERGLASS

PIPE & FITTINGS, GAS

Brass Craft..........................Mid-America Sales Group, Inc.
Trac Pipe .........................Mack McClain & Associates
TracPipe CounterStrike ..........Plumb Supply Company

PIPE & FITTINGS, GLASS

Schott Lab Systems Inc................Hart-Hammer, Inc.

PIPE & FITTINGS, PLASTIC

Cresline Plastics .................Mack McClain & Associates
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Ipex ................................ Specified Design Consultants
Orion .................................... Mack McClain & Associates

PIPE & FITTINGS, PRE-INSULATED & PRE-FABRICATED
Rhinoflex by Rovanco ....................... Hydronic Energy, Inc.
Rovanco Corporation ....................... Hydronic Energy, Inc.
Tricon ..................................... Setpoint Mechanical Solutions

PIPE & EQUIPMENT IDENTIFICATION
Brimar ..................................... Hydronic Energy, Inc.

PLUMBING FIXTURES
Basco ........................................ Mid-America Sales Group, Inc.
Bradley Corp ................................ Central Sales, Inc.
Chicago Faucets ............................ Mack McClain & Associates
Commercial Moen .......................... Specified Design Consultants
Delta Faucet ................................. Mid-America Sales Group, Inc.
Gerber ....................................... Mack McClain & Associates
Guardian Safety Equipment .............. Mack McClain & Associates
Hydrotek .................................... Central Sales, Inc.
Maax/Aker .................................... Central Sales, Inc.
Mansfield .................................... Mid-America Sales Group, Inc.
Moen ......................................... Specified Design Consultants
T & S Brass & Bronze Works ............. Central Sales, Inc.
Toto Products ................................ Central Sales, Inc.
Willoughby Industries ..................... Specified Design Consultants

PLUMBING SPECIALTIES
Ames Fire & Waterworks ............... Mack McClain & Associates
Brass Craft .................................. Mid-America Sales Group, Inc.
Circuit Solver ............................... Central Sales, Inc.
FEBCO ....................................... Mack McClain & Associates
Heat-Timer ................................ Hydronic Energy, Inc.
Holby ........................................ Products, Inc.
Insinkerator ................................ Mid-America Sales Group, Inc.
Jay R. Smith ................................ Specified Design Consultants
Lawler ........................................ Specified Design Consultants
Polycast-Hubbell ......................... Hydronic Energy, Inc.
Powers ....................................... Mack McClain & Associates
Stingray ..................................... Specified Design Consultants
Watts Drainage Products ............... Mack McClain & Associates
Watts Regulator Company ............... Mack McClain & Associates
Victaulic ..................................... Victaulic
Zoeller ....................................... Mack McClain & Associates
PRODUCT LISTINGS & THEIR REPRESENTATIVES

POOL DEHUMIDIFICATION EQUIPMENT

AAON .................................................. Hart-Hammer, Inc.
Dectron .................................................. DPT Mechanical
Desert Aire ............................................. Millennium Technology of Iowa
Innovent .................................................. Mechanical Sales, Inc.
PoolPak .................................................. Hart-Hammer, Inc.
Seresco .................................................. Mechanical Sales, Inc.

POWER & POWER CONDITIONING SYSTEMS

Alber .................................................. Data Power Technology
ASCO .................................................. Data Power Technology
Enviroguard .......................................... Data Power Technology
Liebert/Vertiv ........................................ Data Power Technology
PQI .................................................... Data Power Technology
Raycap .................................................. Data Power Technology
Vycon .................................................. Data Power Technology
Zonit .................................................... Data Power Technology

PUMPS, CENTRIFUGAL, CIRCULATING & PACKAGES

American Marsh Pumps ................................ DPT Mechanical
Armstrong ............................................. DPT Mechanical
Armstrong Pumps ..................................... Mack McClain & Associates
Bell & Gosset ........................................ Products, Inc.
Canariis ............................................... Hydronic Energy, Inc.
Grundfos Pump Corp. ................................ Plumb Supply Company
Grundfos Pumps ...................................... Mid-America Sales Group, Inc.
Patterson Pumps ........................................ Specified Design Consultants
Pentair/Fairbanks Morse ................................ Sys Kool
Scot Pump, WILO ....................................... VHF Sales, Inc.
Systecon ............................................... Mechanical Sales, Inc.
Taco, Inc ............................................... Hydronic Energy, Inc.
Tigerflow ............................................... Products, Inc.
Tigerflow .............................................. Specified Design Consultants
Victaulic ............................................... Victaulic

PUMPS, SEWAGE, SUMP & CONDENSATE.

Goulds ................................................ Products, Inc.
Grundfos Pumps ...................................... Mid-America Sales Group, Inc.
HMAX .................................................. DPT Mechanical
Stancor ................................................ Hydronic Energy, Inc.
Scot Pump, WILO ..................................... VHF Sales, Inc.

RADIANT FLOOR & SNOW MELT

Infloor ................................................ B.G. Peterson Company
Infloor Heating Systems ............................. Capitol R&D, Inc.
Roth .................................................... Hydronic Energy, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Watts Radiant ...................................Mack McClain & Associates
Wirsbo/Uponor ...................................Plumb Supply Company

RADIATION, BASEBOARD & CONVECTORS, ELECTRIC
Berko ................................................Hart-Hammer, Inc.
Indeeco .............................................Trane
Jaga ..................................................Mechanical Sales, Inc.
Markel Products ....................................Rist & Associates, Inc.
Qmark/Chromalox ...................................Mechanical Sales, Inc.
Raywall ..............................................Hydronic Energy, Inc.
Stelpro .............................................Air Control Products
Vulcan ..............................................Air Control Products

RADIATION, BASEBOARD & CONVECTORS, HYDRONIC & STEAM
Airedale Applied .................................Millennium Technology of Iowa
Jaga ..................................................Mechanical Sales, Inc.
Modine .............................................Capitol R&D, Inc.
Runtal .............................................Hydronic Energy, Inc.
Sigma Corporation .................................DPT Mechanical
Sterling .............................................Hydronic Energy, Inc.
Vulcan .............................................Air Control Products
Weil McLain .......................................Plumb Supply Company
Zehnder Rittling & Rittling Radiator .............Capitol R&D, Inc.

ROOF CURBS
CDI ...................................................Hart-Hammer, Inc.
RPS (Roof Product System) .....................Hydronic Energy, Inc.
Thycurb .............................................Trane
Thycurb .............................................Products, Inc.
Vent Products Co. .................................Rist & Associates, Inc.

ROOFTOP UNITS
AAON ................................................Hart-Hammer, Inc.
Carrier .............................................Setpoint Mechanical Solutions
Daikin Applied .....................................Mechanical Sales, Inc.
Innovent ..........................................Mechanical Sales, Inc.
Johnson Controls & York .......................Johnson Controls
Lennox .............................................Mechanical Sales, Inc.
Modine Commercial .............................Millennium Technology of Iowa
Nortek Air Solutions .............................Mechanical Sales, Inc.
Ruud Hvac .........................................Plumb Supply Company
Seasons 4 .........................................Setpoint Mechanical Solutions
Tempmaster ......................................Setpoint Mechanical Solutions
Trane ...............................................Trane
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Valent ........................................ Mechanical Sales, Inc.
York International .......................... DPT Mechanical

SENSORS & DETECTORS
ACME Engineering Products.......Applied Mechanical Products
Aircuity ........................................ DPT Mechanical
American Gas Safety ................. Specified Design Consultants
Belimo Sensors .............................. Woodman Controls
Brasch Environmental .............. Applied Mechanical Products
Conspec ........................................ Products, Inc.
Honeywell Analytics - Vulcain ....Millennium Technology of Iowa
Pathogen Alert Monitors ............. VHF Sales, Inc.
Toxalert ....................................... Rist & Associates, Inc.
Waterline Controls, Inc. ............. VHF Sales, Inc.

SOUND CONTROL, ABSORPTION & ATTENUATORS
Aerosonics .................................... Air Control Products
Commercial Acoustics .................. DPT Mechanical
George Koch Sons ....................... Air Equipment Sales, Inc.
Pottorff ....................................... Rist & Associates, Inc.
Price Industries ............................ Rist & Associates, Inc.
Ruskin Sound Control ................. Hart-Hammer, Inc.
Semco .......................................... Products, Inc.
VAW ............................................ Air Equipment Sales, Inc.
VAW Systems ....................... Setpoint Mechanical Solutions
Vibro-Acoustics ............................ Mechanical Sales, Inc.

SPLIT SYSTEMS
Daikin AC ................................... Mechanical Sales, Inc.
EMI/Retro Aire ............................. Mechanical Sales, Inc.
Friedrich ..................................... DPT Mechanical
Fujits VRF Systems & Halcyon ....Plumb Supply Company
Lennox ........................................ Mechanical Sales, Inc.
LG ............................................. DPT Mechanical
Mitsubishi .................................... Trane
Multi-Aqua ................................... Trane
Panasonic ................................. Millennium Technology of Iowa
Samsung HVAC ......................... Setpoint Mechanical Solutions

STEAM CONDENSATE RECEIVERS AND PUMPS
Aldrich Company ....................... Capitol R&D, Inc.
Domestic Pump ............................ Products, Inc.
Industrial Steam ....................... Tim Hildreth Company, Inc.
LES Boiler ................................. Tim Hildreth Company, Inc.
Lockwood Products ................... Tim Hildreth Company, Inc.
Mepco (formerly Dunham Bush) ....Hydronic Energy, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Precision ........................................ B.G. Peterson Company
Russell Pump .............................. Specified Design Consultants
Skidmore ...................................... Hydronic Energy, Inc.

STEAM TRAPS, SPECIALTIES & ACCESSORIES
Barnes & Jones ............................. C.H. McGuiness, Inc.
Hoffman Specialty ........................ Products, Inc.
Industrial PVF ................................Plumb Supply Company
Mepco (Formerly Dunham Bush) ........ Hydronic Energy, Inc.

TANKS
A.O. Smith ................................... Central Sales, Inc.
Bradford White ............................. Mid-America Sales Group, Inc.
Cemline ......................................... Products, Inc.
Design Tanks................................. DPT Mechanical
Edwards Fiberglass ........................ Products, Inc.
Hughes Specialty Products, Inc. ....... Sys-Kool
Laars ............................................ Hydronic Energy, Inc.
Lochinvar ...................................... DPT Mechanical
Mepco (Formerly Dunham Bush) ....... Plumb Supply Company
Taco, Inc. ....................................... Hydronic Energy, Inc.
Wessels ........................................ Products, Inc.

TERMINAL UNITS, AIR VALVES FOR LABS AND CRITICAL ENVIRONMENTS
Accutrol........................................ Setpoint Mechanical Solutions
Antec Controls ................................ Rist & Associates, Inc.
Critical Room Controls .................... Mechanical Sales, Inc.
Phoenix ......................................... DPT Mechanical
Triatek .......................................... Millennium Technology of Iowa

TERMINAL UNITS, VARIABLE & CONSTANT VOLUME
Anemostat.................................... Air Control Products
Anemostat ..................................... Applied Mechanical Products
Carnes .......................................... Applied Mechanical Products
Carnes .......................................... Millennium Technology of Iowa
Daikin Applied............................ Mechanical Sales, Inc.
Enviro-Tec .......................... Setpoint Mechanical Solutions
Johnson Controls & York .................... Johnson Controls
Krueger .......................................... DPT Mechanical
Metal Aire ................................ Products, Inc.
Nailor ............................................ Hart-Hammer, Inc.
Price Industries ............................ Rist & Associates, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Titus .......................................................... Mechanical Sales, Inc.
Trane .................................................................. Trane
York/Johnson Controls ...................................... DPT Mechanical

THERMOMETERS & GAUGES

Dwyer ........................................................... Rist & Associates, Inc.
Dwyer Instruments ........................................... Air Equipment Sales, Inc.
Industrial PVF ................................................ Plumb Supply Company
Miljoco ................................................................ Products, Inc.
Sisco .................................................................. Hydronic Energy, Inc.
Weiss Instruments ............................................ Hydronic Energy, Inc.
Weksler Instruments ........................................ Rist & Associates, Inc.

UNDERFLOOR AIR SYSTEMS

FlexSys by York .............................................. DPT Mechanical
Price Industries ............................................. Rist & Associates, Inc.
Titus .............................................................. Mechanical Sales, Inc.
QLCI .......................................................... Setpoint Mechanical Solutions

UNINTERRUPTIBLE POWER SYSTEMS

Liebert/Vertiv ............................................... Data Power Technology

UNIT VENTILATORS

Airedale ...................................................... Millennium Technology of Iowa
Aristotle-Air .................................................. DPT Mechanical
Bard, Inc. ....................................................... VHF Sales, Inc.
Carrier ........................................................ Setpoint Mechanical Solutions
Changeair ..................................................... Mechanical Sales, Inc.
Daikin Applied ............................................. Mechanical Sales, Inc.
MagicAire .................................................. Capitol R&D, Inc.

VALVES, BALL

Cimberio ..................................................... Mack McClain & Associates
Conbraco Industries .................................. Hydronic Energy, Inc.
Industrial PVF ........................................... Plumb Supply Company
Victaulic .................................................... Victaulic
Watts ........................................................ Plumb Supply Company

VALVES, AUTFLOW & BALANCING

FlowCon/Griswold ..................................... Sys Kool
Griswold Controls ....................................... Hydronic Energy, Inc.
Hays Fluid Controls ..................................... VHF Sales, Inc.
Hydronic Components Inc. (HCi) ................. Mechanical Sales, Inc.
IMI Flow Design .......................................... Capitol R&D, Inc.
NuTech Hydronics ..................................... Millennium Technology of Iowa
Pro Hydronic Specialties .......................... Specified Design Consultants
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Taco, Inc........................................Hydronic Energy, Inc.
ThermoFlo Engineering Company .......Hydronic Energy, Inc.
Tour and Anderson............................................Victaulic
Victaulic ..........................................................Victaulic

VALVES, BUTTERFLY
Conbraco Industries ..........................Hydronic Energy, Inc.
Industrical PVF ..................................Plumb Supply Company
Sure Flow ........................................Products, Inc.
Victaulic ................................................Victaulic
Watts ................................................Plumb Supply Company

VALVES, CHECK, BACKFLOW PREVENTION
Conbraco Industries ..........................Hydronic Energy, Inc.
Industrical PVF ..................................Plumb Supply Company
Metraflex Company ..........................Hydronic Energy, Inc.
Sure Flow ........................................Products, Inc.
Victaulic ................................................Victaulic
Watts ................................................Plumb Supply Company

VALVES, CONTROL & SOLENOID
Belimo Controls ...............................Millennium Technology of Iowa
Danfoss ...........................................Products, Inc.
Danfoss ABQM .........................Millennium Technology of Iowa
Delta 'P' Valves .....................Setpoint Mechanical Solutions
Griswold Controls ..........................Hydronic Energy, Inc.
Hays Fluid Controls ...................VHF Sales, Inc.
Hydronic Components Inc. (HCi) ....Mechanical Sales, Inc.
Johnson Controls ..........................Johnson Controls, Inc.
Belimo ..........................................Woodman Controls
Tour and Anderson........................Victaulic
Victaulic ................................................Victaulic
Watts Automatic Control Valves.....Mack McClain & Associates

VALVES, SAFETY & RELIEF
Conbraco Industries ..........................Hydronic Energy, Inc.
Industrical PVF ..................................Plumb Supply Company
Kunkle ................................................Products, Inc.
Mepco (formerly Dunham Bush) .......Hydronic Energy, Inc.
Watts ................................................Plumb Supply Company

VALVES, SPECIALTY & OTHER
Babbitt ..............................................Mack McClain & Associates
Webstone .............................................Specified Systems, Inc.
Wm. Meyer & Sons ..........................Air Equipment Sales, Inc.
PRODUCT LISTINGS & THEIR REPRESENTATIVES

VARIABLE FREQUENCY DRIVES
ABB ................................................. Mechanical Sales, Inc.
Danfoss VFD .................................. Millennium Technology of Iowa
Danfoss/Trane .......................................................... Trane
Eaton ........................................................................ Products, Inc.
Franklin Controls ........................................ Air Equipment Sales, Inc.
Johnson Controls ............................................... Johnson Controls
NIDEC ...................................................................... Data Power Technology
Siemens .............................................................. B.G. Peterson Company
Toshiba ............................................................... DPT Mechanical
Yaskawa ............................................................... Setpoint Mechanical Solutions

VARIABLE REFRIGERANT FLOW
Daikin AC ........................................................ Mechanical Sales, Inc.
Fujitsu ................................................................. Plumb Supply Company
Johnson Controls & York ................................................... Johnson Controls
LG ........................................................................ DPT Mechanical
Mitsubishi .................................................................. Trane
Multi-Aqua ............................................................... Trane
Panasonic .............................................................. Millennium Technology of Iowa
Samsung HVAC ................................................... Setpoint Mechanical Solutions

VIBRATION CONTROL
Amber Booth/VMC ........................................ Hart-Hammer, Inc.
Mason Industries, Inc. ......................................... DPT Mechanical
Vibration Eliminator ........................................ Hydronic Energy, Inc.
Vibration Eliminator Co. ...................................... Rist & Associates, Inc.
Vibro-Acoustics .................................................. Mechanical Sales, Inc.
Victaulic ................................................................... Victaulic
Vimco ......................................................................... Products, Inc.

WATER HEATERS & STORAGE
A.O. Smith ......................................................... Central Sales, Inc.
Ace Heaters, LLC .............................................. Hydronic Energy, Inc.
AERCO International, Inc. ...................................... VHF Sales, Inc.
Bock ....................................................................... C.H. McGuiness, Inc.
Bradford White .................................................. Mid-America Sales Group, Inc.
Camus ........................................................................ Products, Inc.
Cemline ................................................................. Products, Inc.
Eemax ................................................................. Mack McClain & Associates
Hamilton Engineering ........................................ Millennium Technology of Iowa
Hubbell Water Heaters ........................................ C.H. McGuiness, Inc.
Intellihot ............................................................... Hydronic Energy, Inc.
Laars ....................................................................... Hydronic Energy, Inc.
Lochinvar ............................................................. DPT Mechanical
Lochinvar ............................................................. Plumb Supply Company
PRODUCT LISTINGS & THEIR REPRESENTATIVES

Precision ........................................ B.G. Peterson Company
PVI .......................................................... Specified Design Consultants
Raypak .............................................. B.G. Peterson Company
Raypak .................................................. Capitol R&D, Inc.
RBI Boilers & Water Heaters..........Tim Hildreth Company, Inc.
Rheem/Ruud .................................Mack McClain & Associates
Ruud Water Heaters.........................Plumb Supply Company
Takagi ................................................. Central Sales, Inc.
Thermal Engineering of Arizona......B.G. Peterson Company
Thermal Solutions ............................ C.H. McGuiness, Inc.

WATER TREATMENT

Aquanomix ........................................ DPT Mechanical
Dow Chemical ......................................... Products, Inc.
Easy Water ........................................ Specified Design Consultants
Ecolab.................................................. Products, Inc.
Evapco Inc. – Water Treatment.................Sys-Kool
General Treatment Products .................. Products, Inc.
General Treatment Products ...... Specified Design Consultants
Griswold Water Systems .......................DPT Mechanical
J. L. Wingert ........................................ Hydronic Energy, Inc.
Water King...........................................Tim Hildreth Company, Inc.
Notes: